

Small Business & Agriculture Advisory Council Federal Reserve Bank of New York 33 Liberty Street 10F, Paul Volcker Boardroom Tuesday, April 14, 2015

AGENDA

10:30am	Introductory Remarks Christine Cumming, First Vice President
10:40am-11:10am	The National Economy Richard Peach, Senior Vice President
11:10am-11:30am	Regional Update Jim Orr, Vice President
11:30am-12:00pm	International Update Matthew Higgins, Vice President
12:00pm	Adjourn to NWCR-10F
12:15pm	Lunch
12:15pm-1:55pm	Round Table Discussion with William Dudley, President
	Questions for discussion with President Dudley:
	Your experience and that of your customers and suppliers can give us insight into current economic conditions.
	 Did your firm's sales volume increase, decrease or stay the same in the first quarter of the year? Do you expect your firm's sales to increase, decrease, or stay the same during the second quarter? Do you plan to increase investment in your firm (plant & equipment) this year? Has your firm faced any recent shortage of labor that has limited your ability to meet demand? Do you expect input prices to increase this year? Do you expect prices of products/services sold to increase? Over the past two quarters, how have the terms and conditions for obtaining financing changed (tightened, eased, not changed)?



Small Business & Agricultural Advisory Council Federal Reserve Bank of New York 33 Liberty Street New York, NY Tuesday, April 14, 2015

ATTENDEE LIST

Council Members

Michael Arnoff President Arnoff Moving & Storage

Alejandro Ballester President Ballester Hermanos, Inc.

Adenah Bayoh Co-Founder Kapwood, LLC

Stewart Brunhouse President A&A Company, Inc.

William Byrne Chairman of the Board Byrne Dairy, Inc.

Federal Reserve Bank of New York

William Dudley Christine Cumming Jack Gutt Richard Peach Kausar Hamdani Matthew Higgins Anand Marri James Orr Claire Kramer Luis Uranga David Parkinson Charles Feit President and Founder OnForce Solar

Deborah Leo President Retail Solutions, Inc.

Peter Maglathlin Chief Executive Officer MBI, Inc.

Patrick Marotta President/CEO Marotta Controls

Ranjini Poddar Founder and CEO Artech Information Systems, LLC

President First Vice President EVP, Head of Communications Group SVP, Research & Statistics SVP, Communications & Outreach VP, Global Economic Analysis VP, Head of Outreach & Education VP, Research & Statistics AVP, Community Development, Outreach & Education Sr. Associate, Chief of Staff's Office Counsel, Legal

FEDERAL RESERVE BANK of NEW YORK

US Macro Overview April 14, 2015



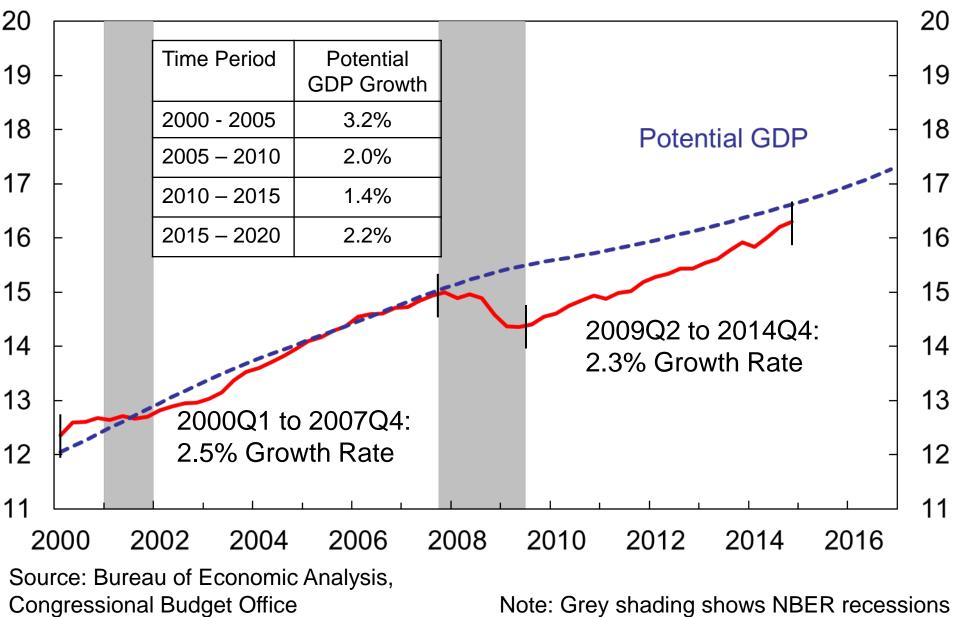
Overview

- Real GDP increased at a 2 3/4% annual rate over 2013 and 2014, somewhat faster than the economy's potential growth rate, narrowing the output gap and reducing, though not eliminating, slack in labor markets.
- While the consensus forecast is for growth of around 3% in 2015, recent expenditure data have been choppy and generally inconsistent with that projection.
- Inflation running lower than expected, due in part to the appreciation of the dollar and a continued slowing in the rate of increase of medical care prices.

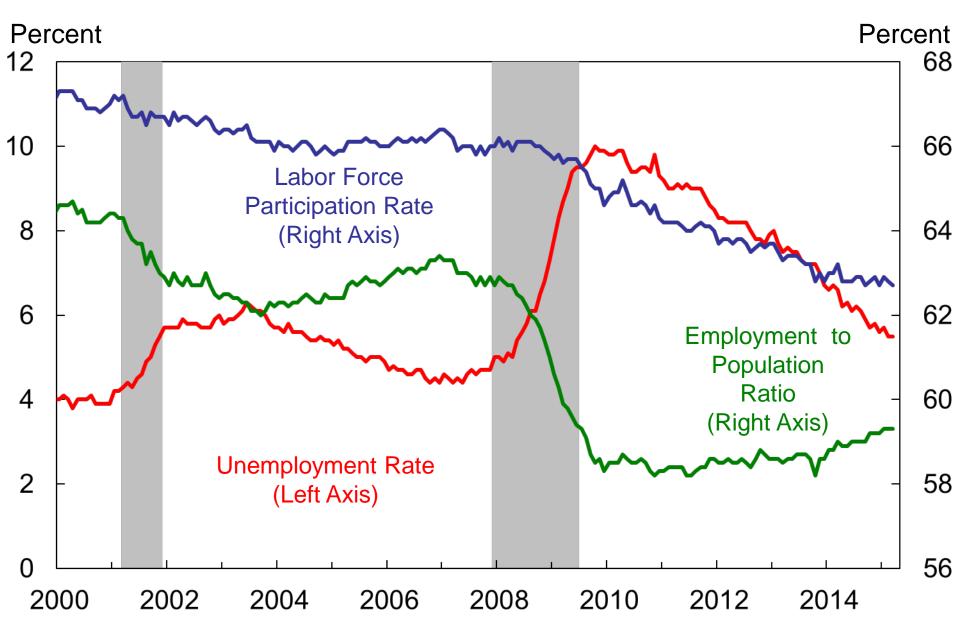
GDP

Trillions of 2009 US\$

Trillions of 2009 US\$



Labor Market Indicators

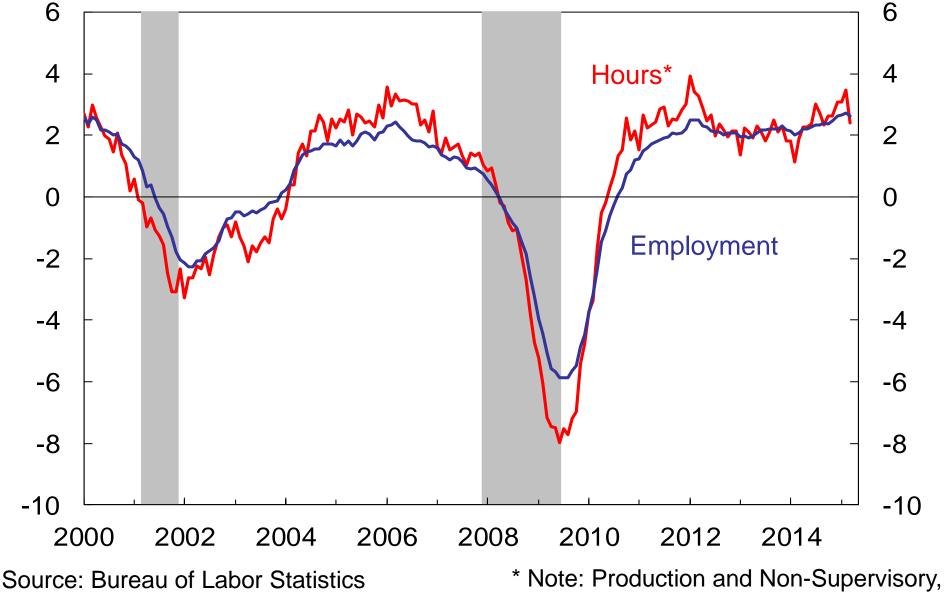


Source: Bureau of Labor Statistics

Private Nonfarm Payroll Employment and Hours

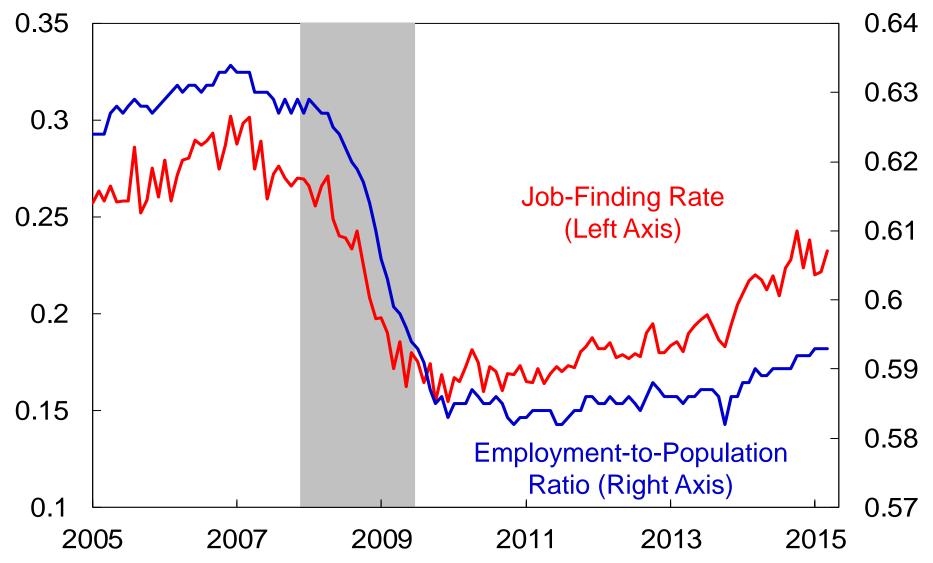
% Change – Year to Year

% Change – Year to Year



Employees Only

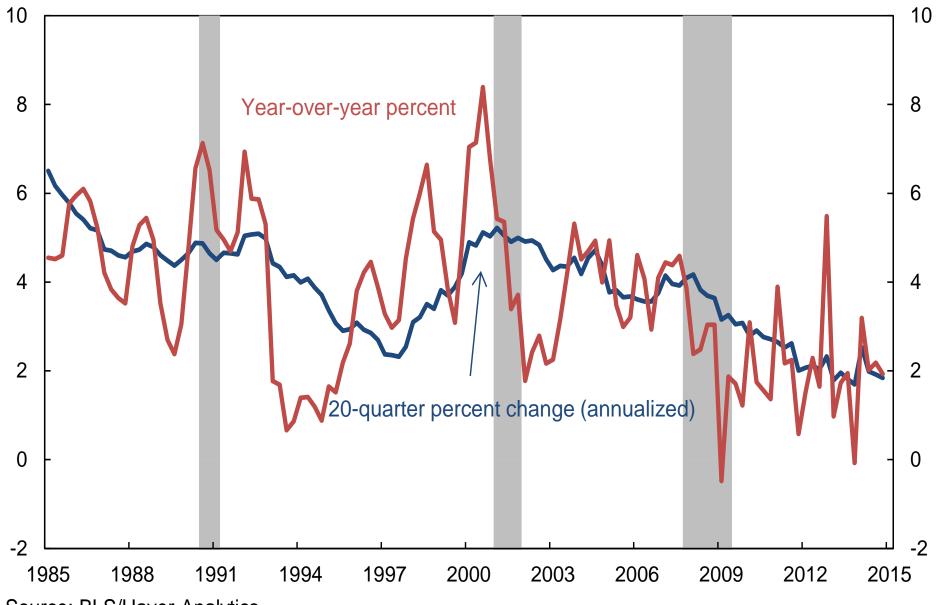
Job-Finding Rate and Employment-to-Population Ratio Rate



Note: Gray shading represents NBER recessions

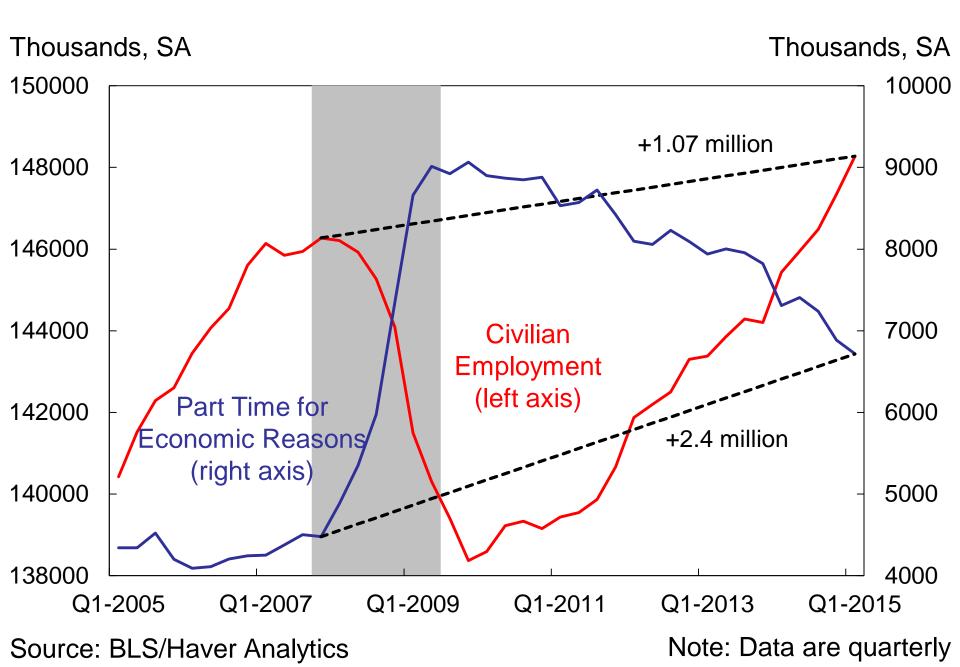
Nonfarm Business Sector: Compensation Per Hour

Percent



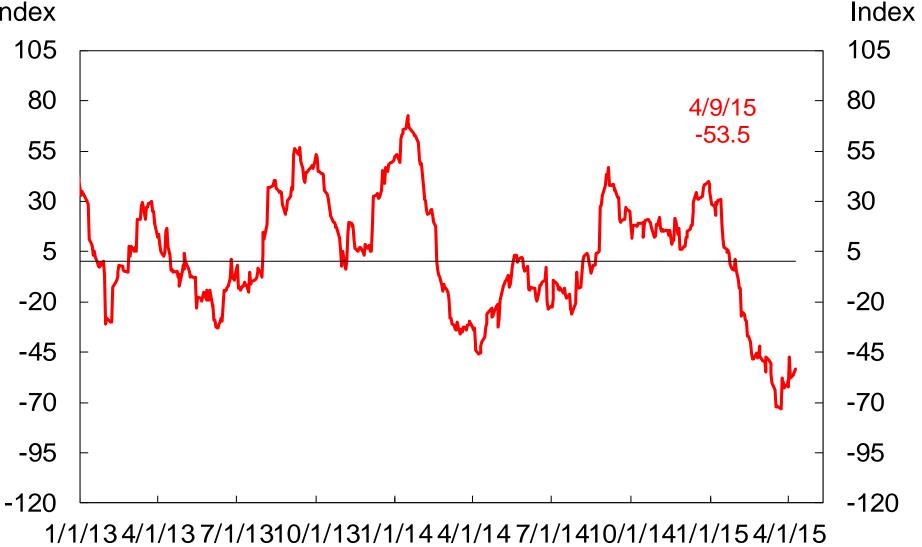
Source: BLS/Haver Analytics

Civilian Employment and Part Time Employment for Economic Reasons



Citigroup US Economic Surprise Index

(Rolling three month window with time decay) Index



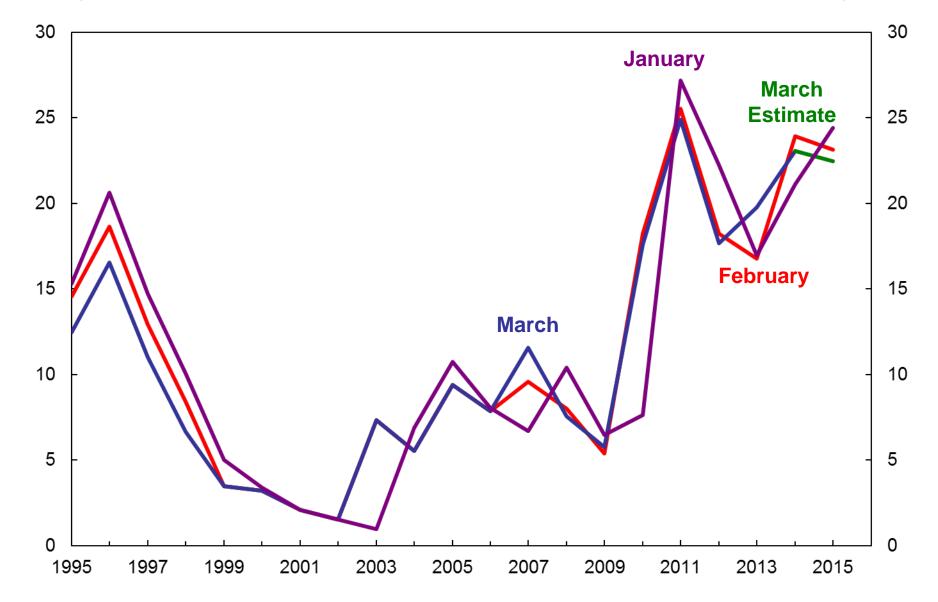
Source: Citigroup vs Bloomberg survey me of 1 standard deviation s

Note: The index is a weighted historical standard deviation of data surprises (actual releases vs Bloomberg survey median). Indices are assigned weights based upon the spot FX impacts of 1 standard deviation surprises.

NESIS – Percentage Deviation from 5-yr MA

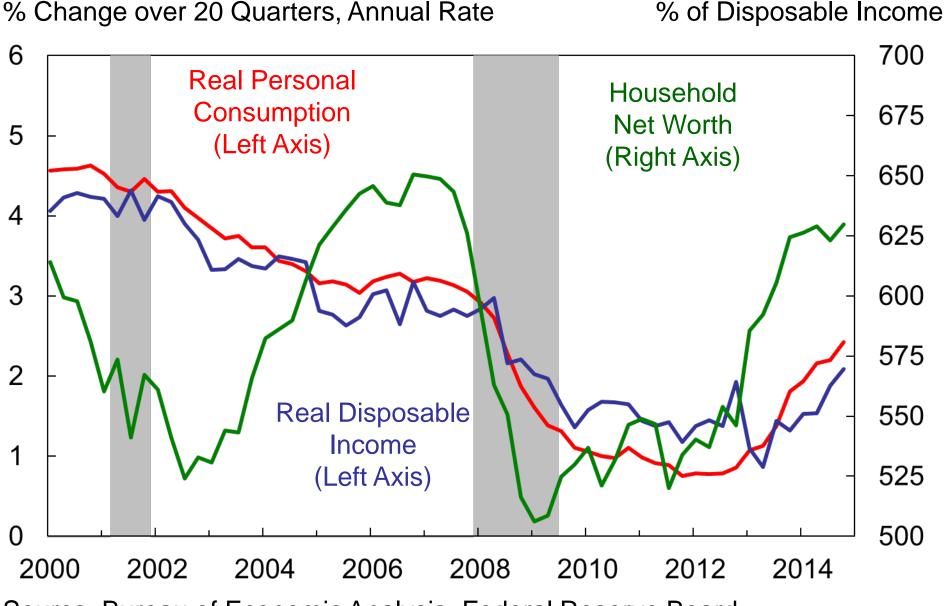
Percentage Deviation

Percentage Deviation



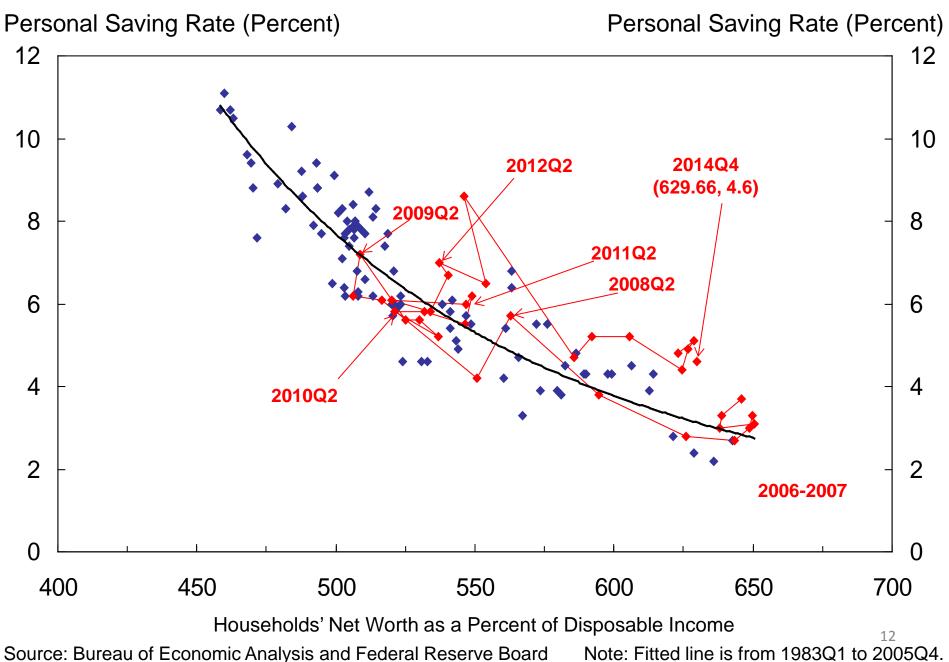
Source: Author's Calculations of data generated by NOAA

Disposable Income, Consumption, and Wealth



Source: Bureau of Economic Analysis, Federal Reserve Board

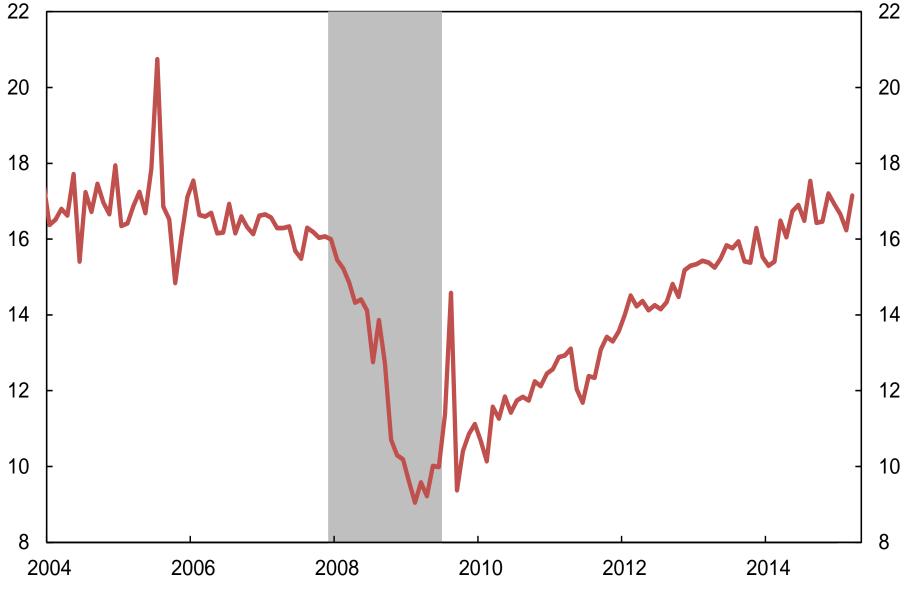
Personal Saving Rate and Household Net Worth



Total Light-Weight Vehicle Retail Sales

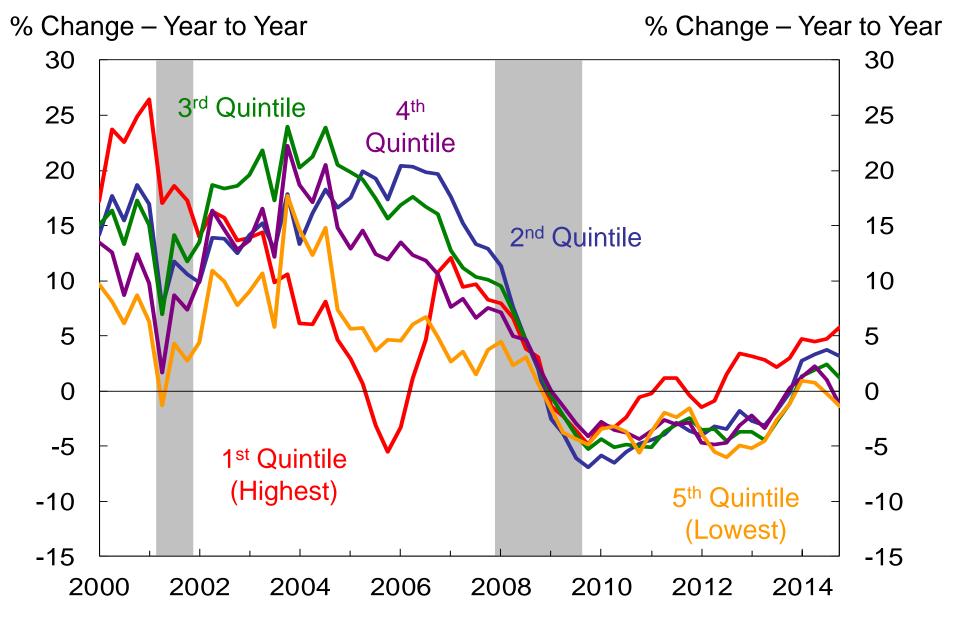
Millions, SAAR

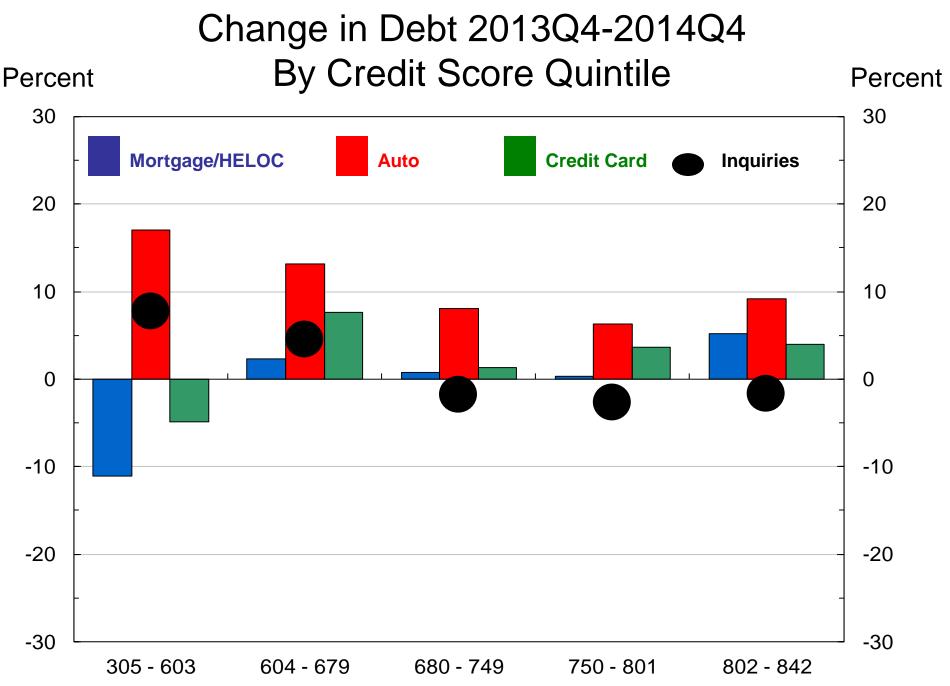
Millions, SAAR



Source: Autodata/Haver Analytics

Consumer Debt by Credit Score





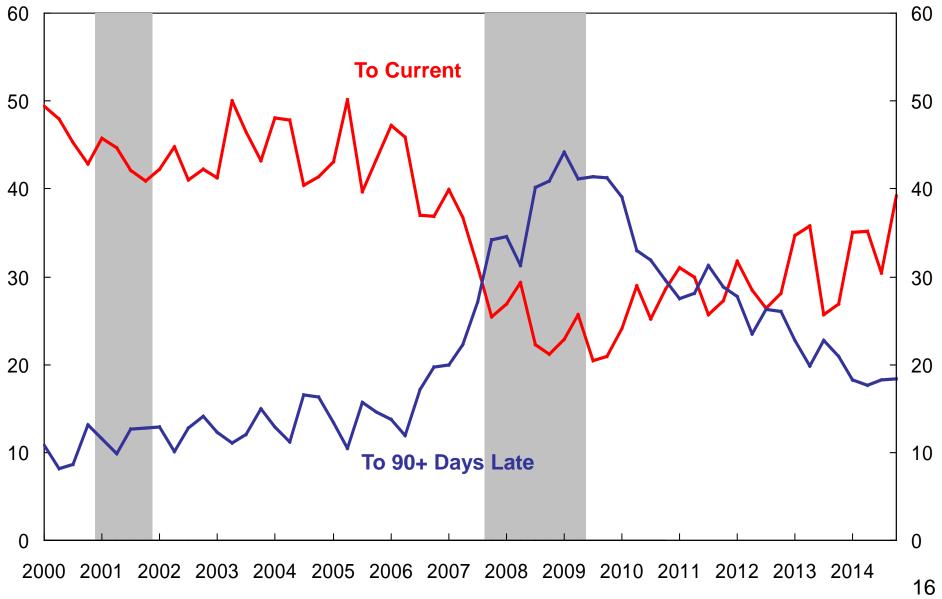
Equifax Risk Score Quintiles*

Note: * 2013Q4 Quintiles

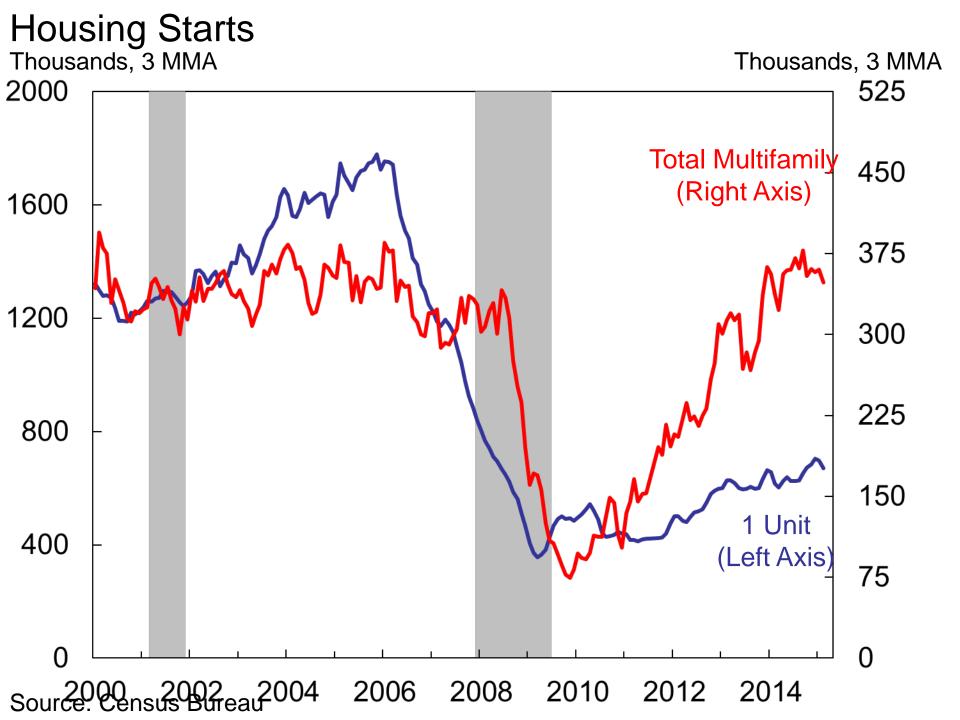
Transition of Mortgage Accounts from 30-60 Days Late

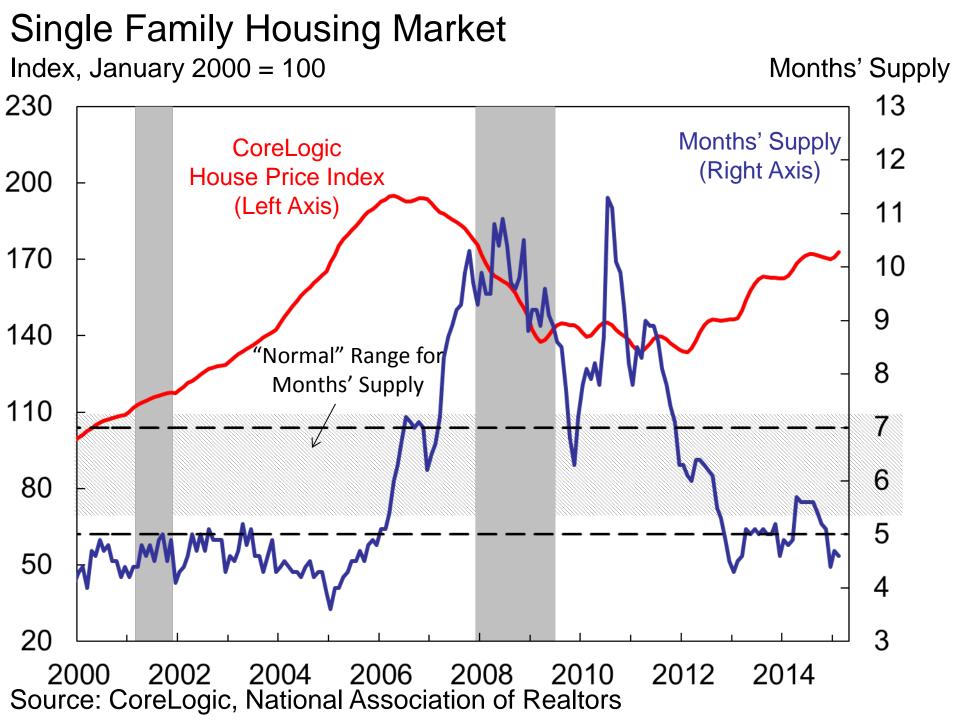
Percent

Percent

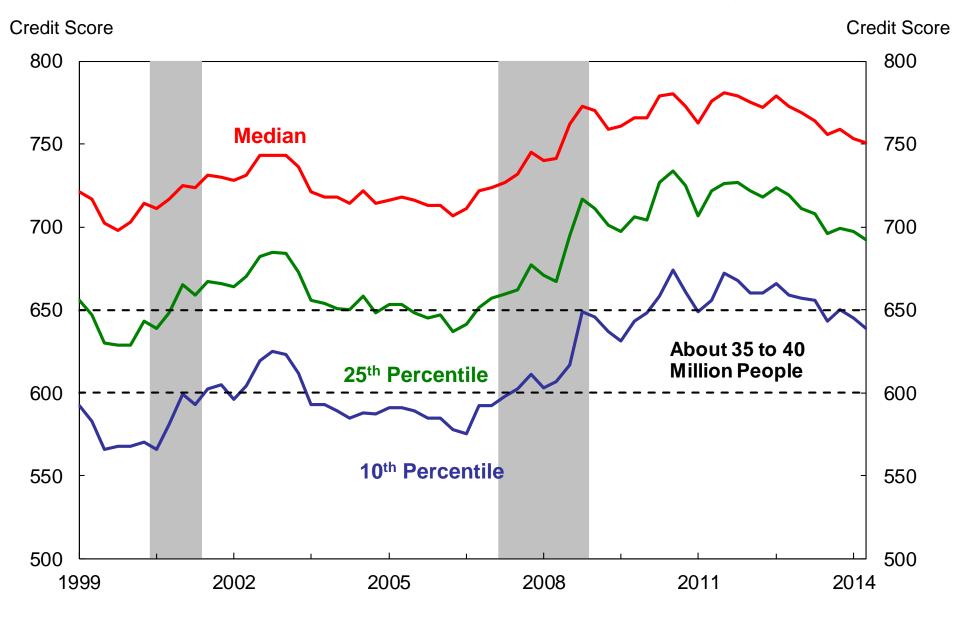


Source: FRBNY Consumer Credit Panel



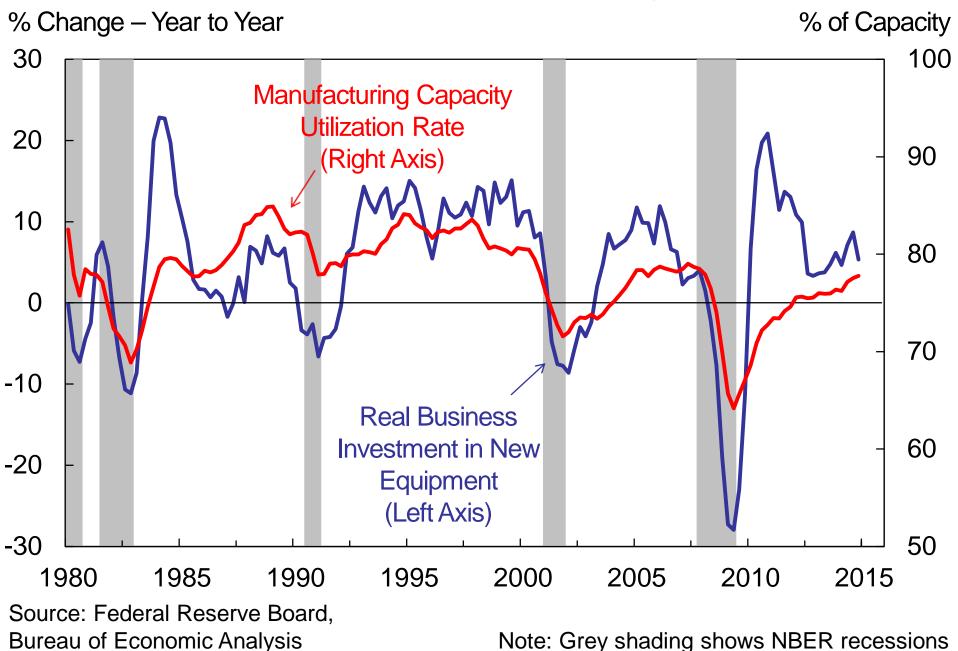


Credit Score at Mortgage Origination: All First Mortgages

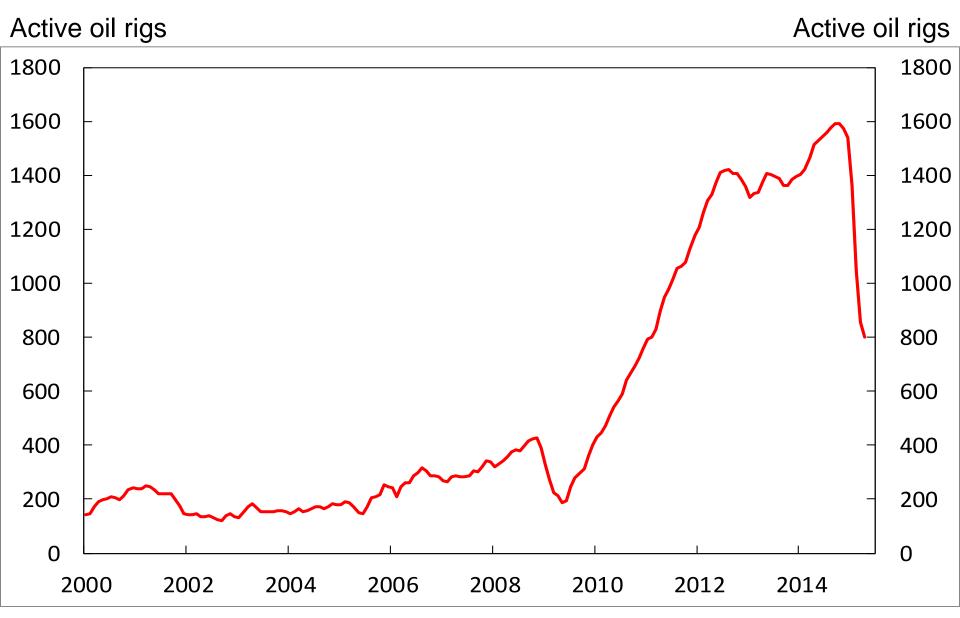


Source: FRBNY Consumer Credit Panel.

Equipment Investment and Capacity Utilization



Baker Hughes US Oil Rig Count

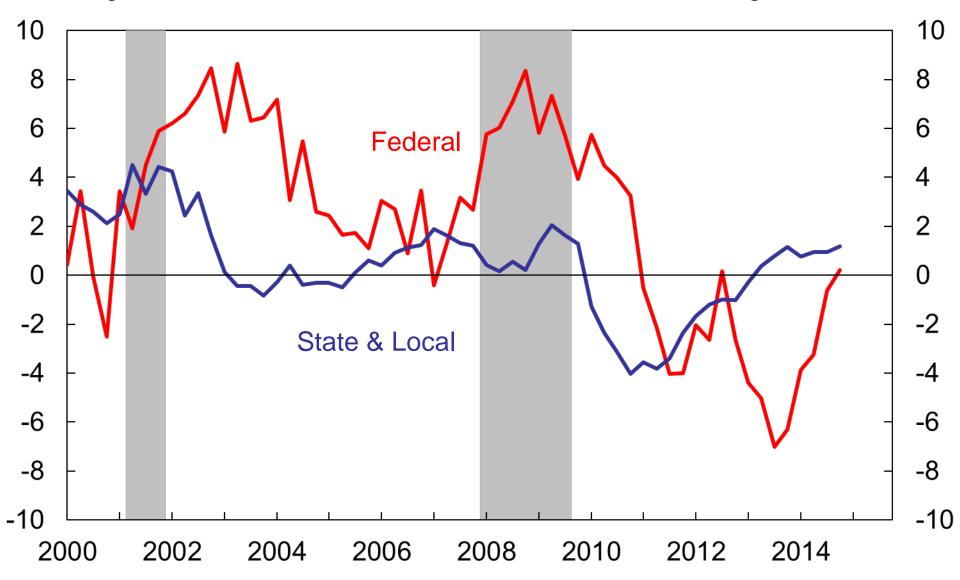


Source: Baker Hughes

Real Government Consumption and Gross Investment

% Change – Year to Year

% Change – Year to Year



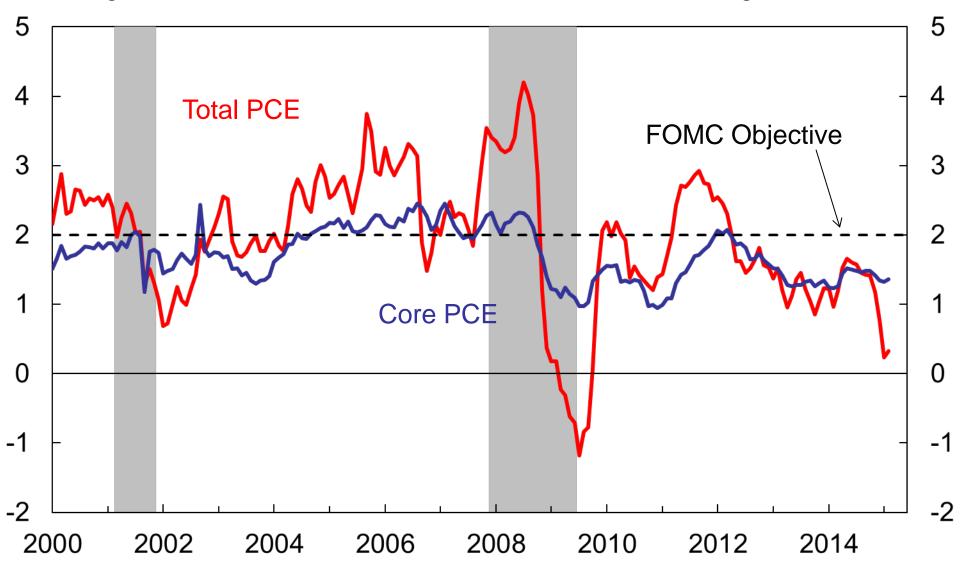
Source: Bureau of Economic Analysis

Note: Grey shading shows NBER recessions

PCE Deflator

% Change – Year to Year

% Change – Year to Year



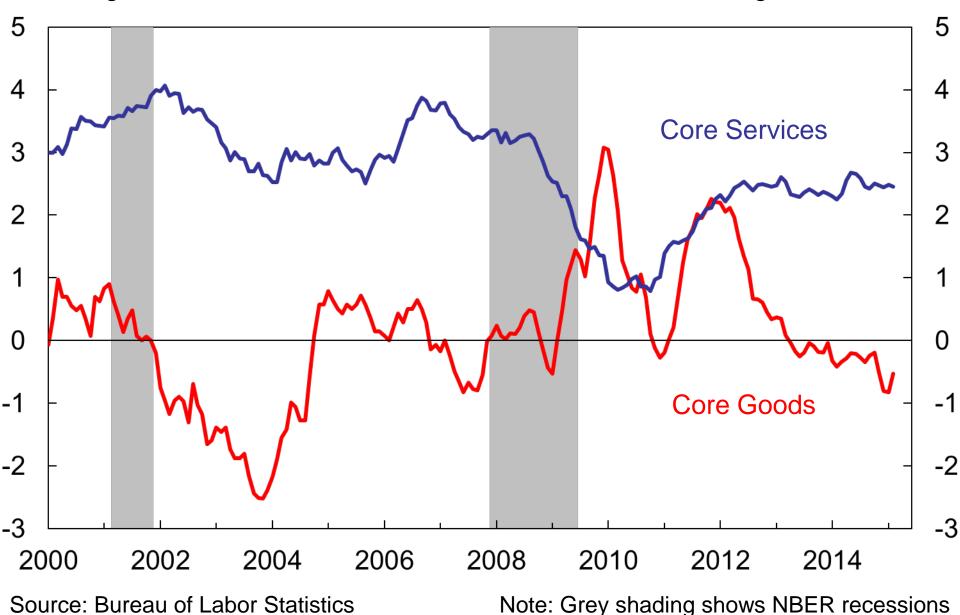
Source: Bureau of Economic Analysis

Note: Grey shading shows NBER recessions

CPI Inflation: Core Goods and Core Services

% Change – Year to Year

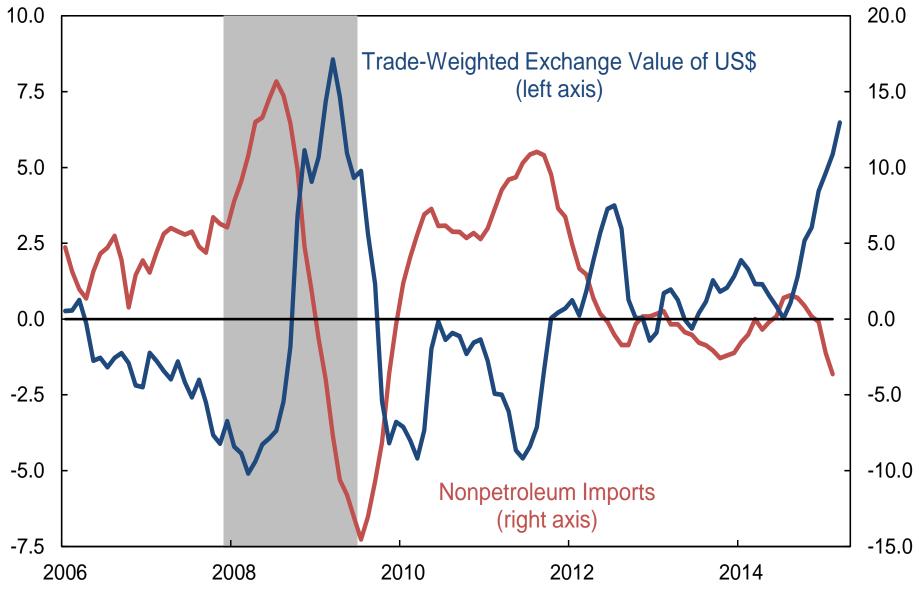
% Change - Year to Year



Trade-Weighted Exchange Value of US\$ & Nonpetroleum Imports

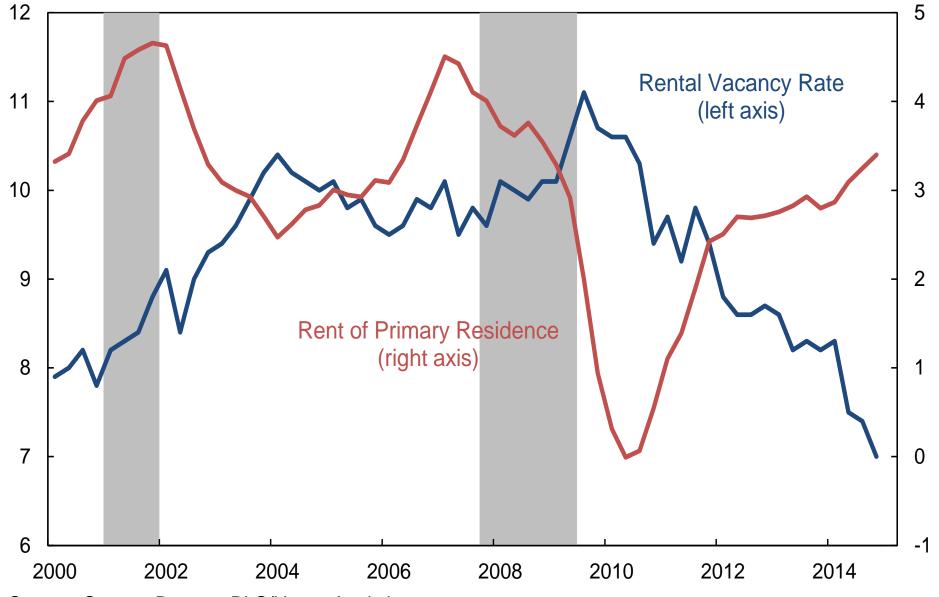
Year-over-year percent

Year-over-year percent



Source: Federal Reserve Board, BLS/Haver Analytics

Rental Vacancy Rate and Rent of Primary Residence Percent Year-over-year percent

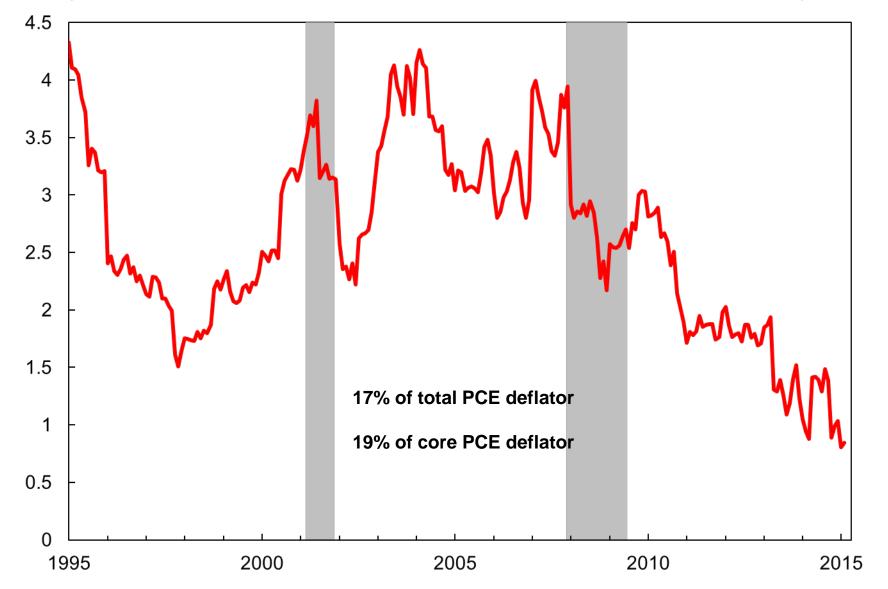


Source: Census Bureau, BLS/Haver Analytics

Personal Consumption Expenditures: Health Care Price Index

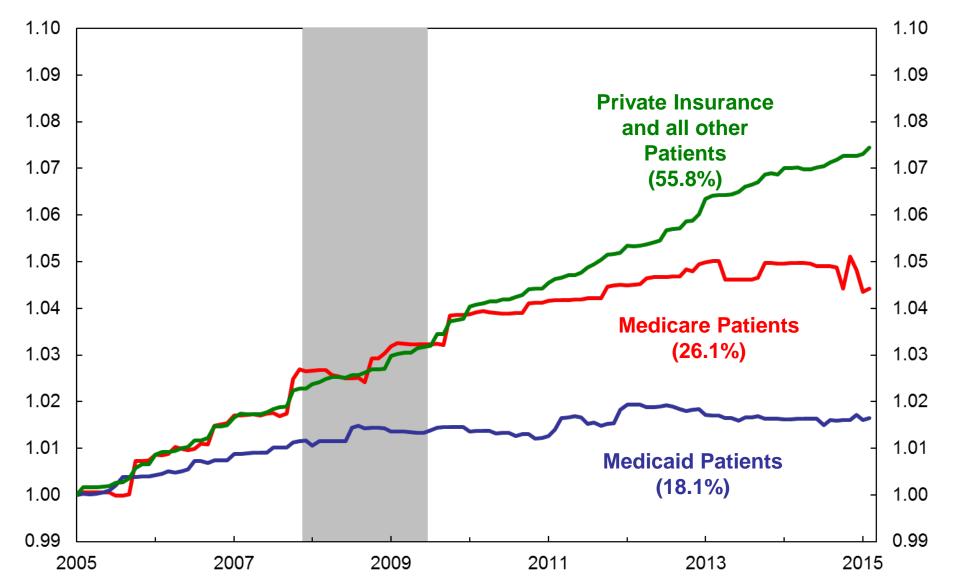
% Change – Year to Year

% Change – Year to Year

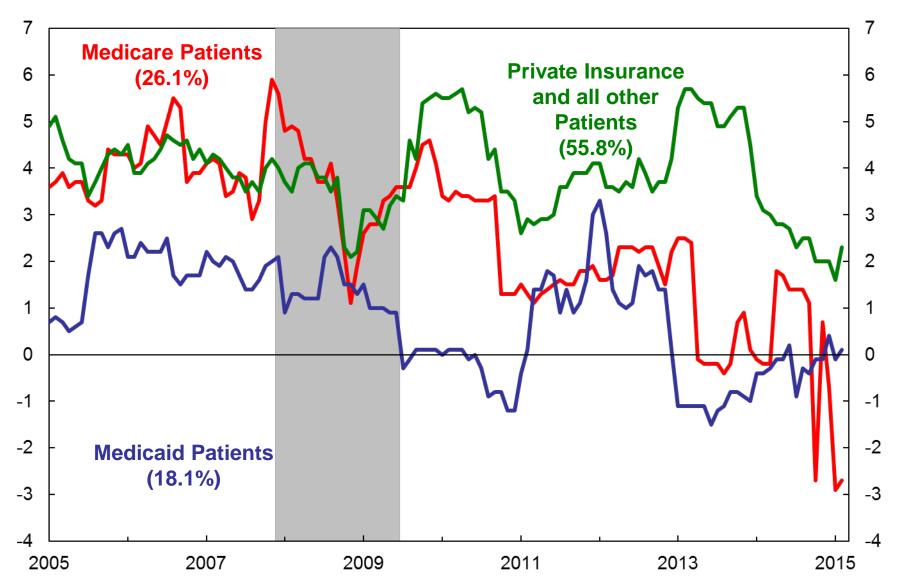


Source: Bureau of Economic Analysis / Haver Analytics

Producer Price Index: General Medical and Surgical Hospitals by Patient Type
LN(Index)
LN(Index)

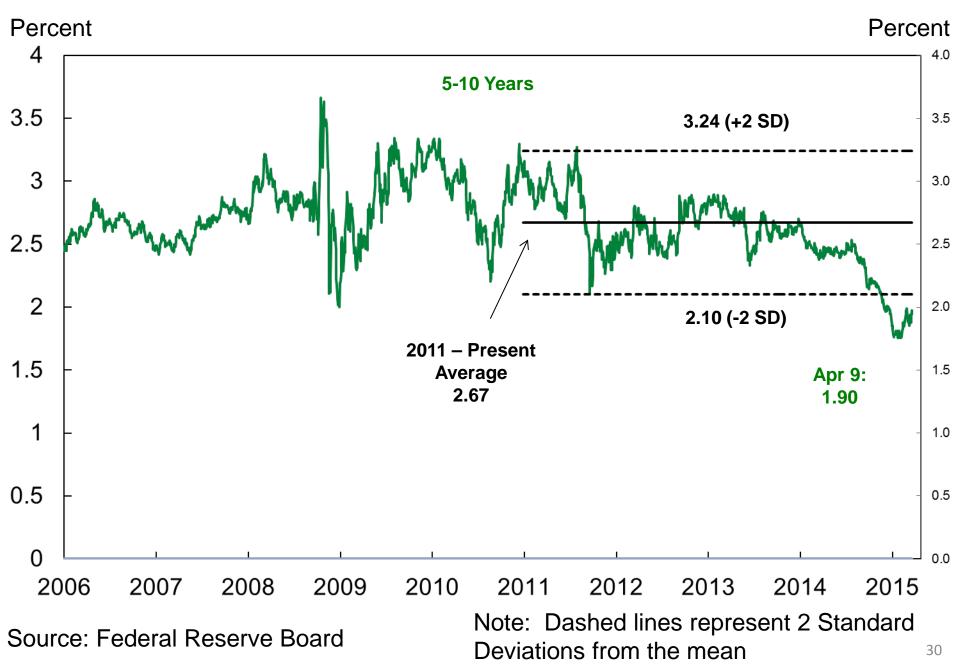


Producer Price Index: General Medical and Surgical Hospitals by Patient Type 12 Month % Change 12 Month % Change



Source: Bureau of Labor Statistics PPI

TIPS Based Inflation Expectations

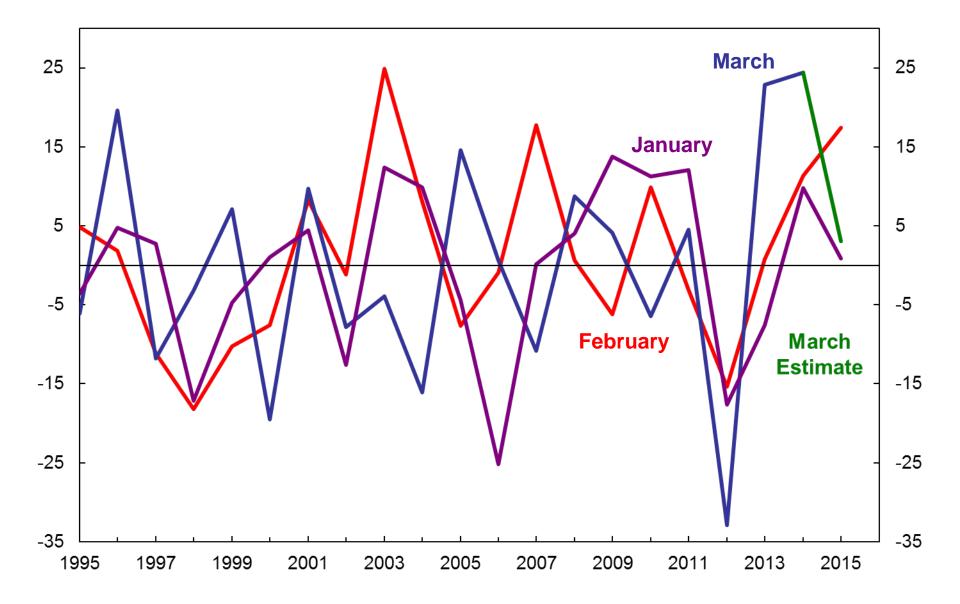


Reference Charts

HDD – Percentage Deviation from 5-yr MA

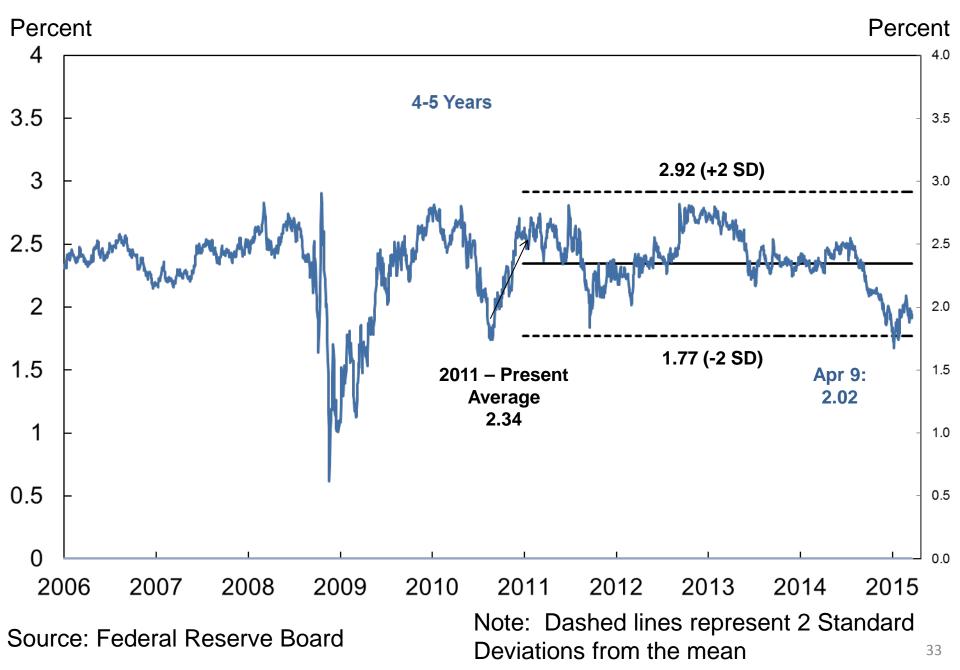
Percentage Deviation

Percentage Deviation



Source: Author's Calculations of data generated by NOAA

TIPS Based Inflation Expectations



FEDERAL RESERVE BANK of NEW YORK

Regional Economic Outlook

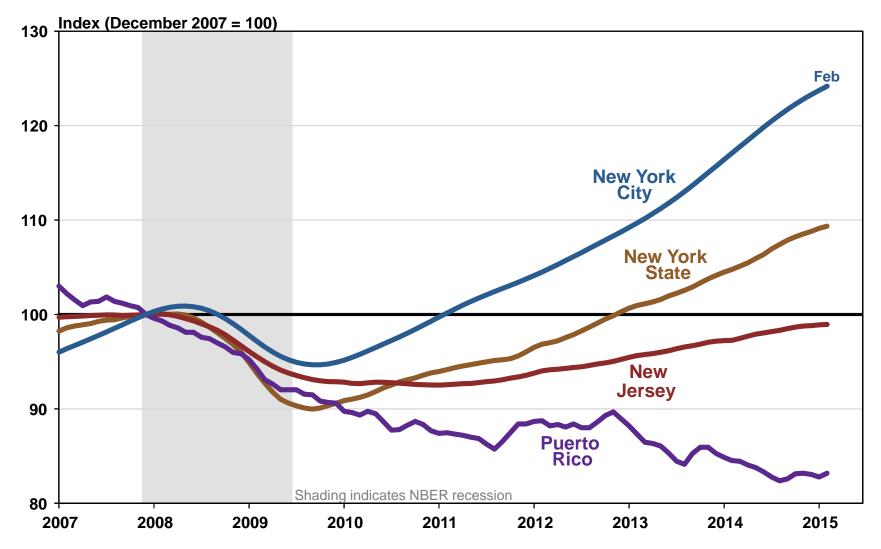
Presentation to the Advisory Council on Small Business and Agriculture

James Orr, Vice President April 14, 2015

The views expressed here are those of the presenter and do not necessarily represent the views of the Federal Reserve Bank of New York or the Federal Reserve System.

Regional Economic Activity

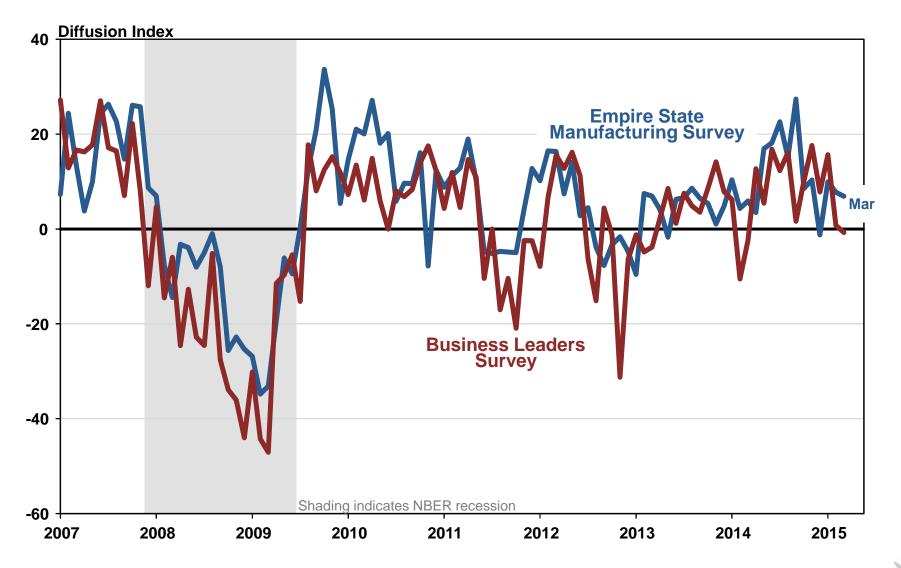
Index of Coincident Economic Indicators (CEI)



Source: Federal Reserve Bank of New York; Puerto Rico Government Development Bank. Note: The Puerto Rico composite index is based on a different methodology than the indexes produced by the FRBNY.

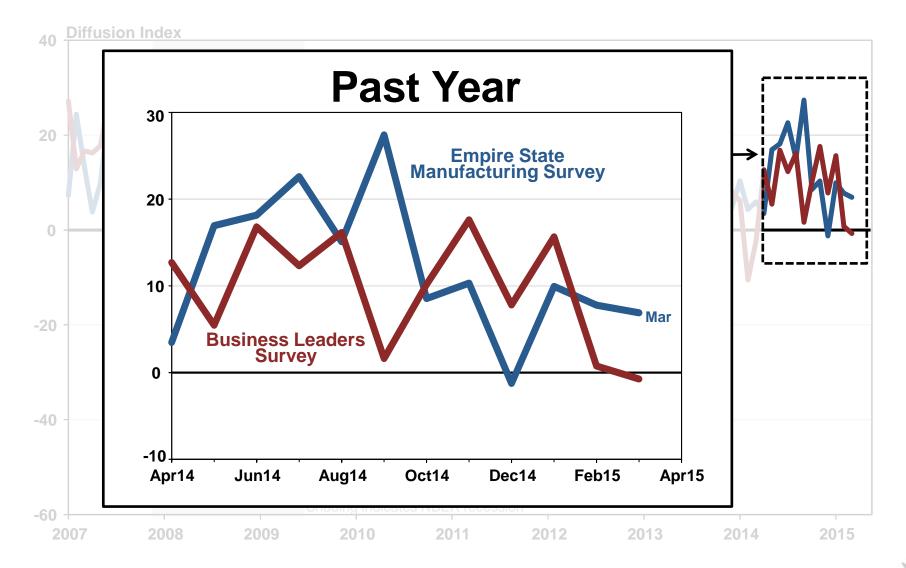
Current Economic Conditions

FRBNY Business Surveys, Current Conditions



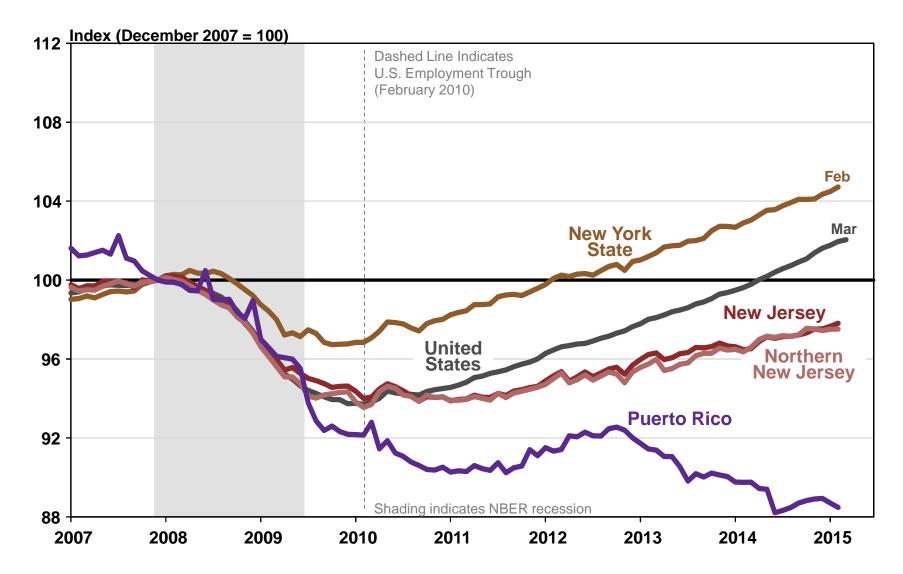
Current Economic Conditions

FRBNY Business Surveys, Current Conditions

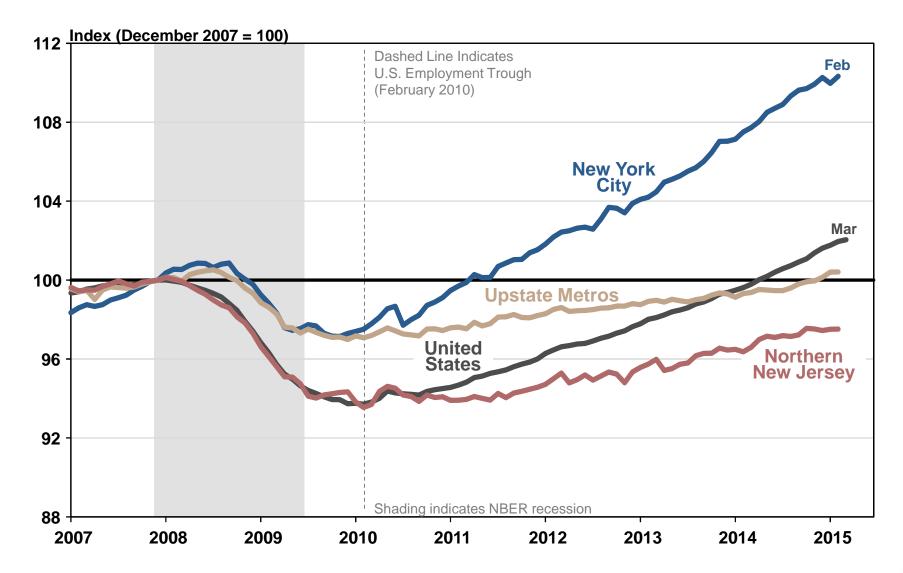




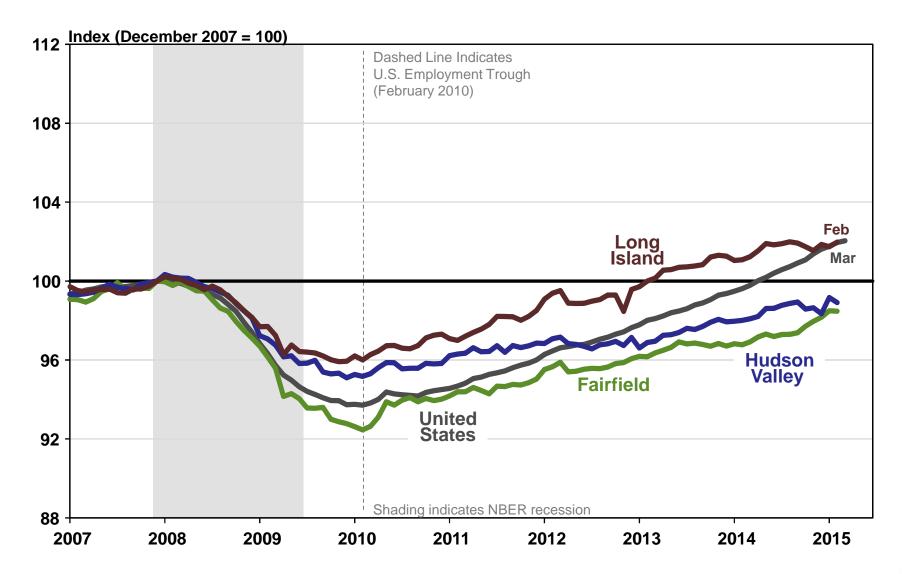
Seasonally Adjusted Index



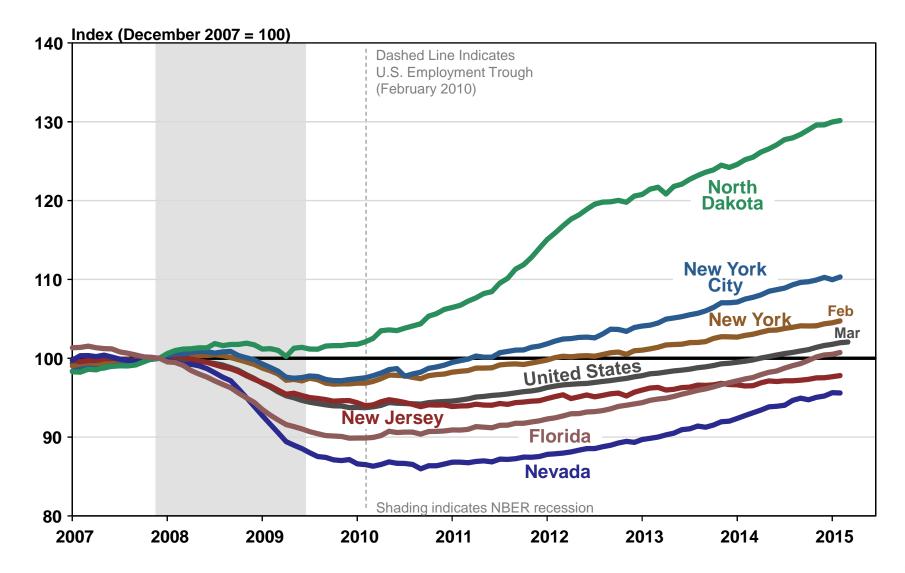
Seasonally Adjusted Index



Seasonally Adjusted Index

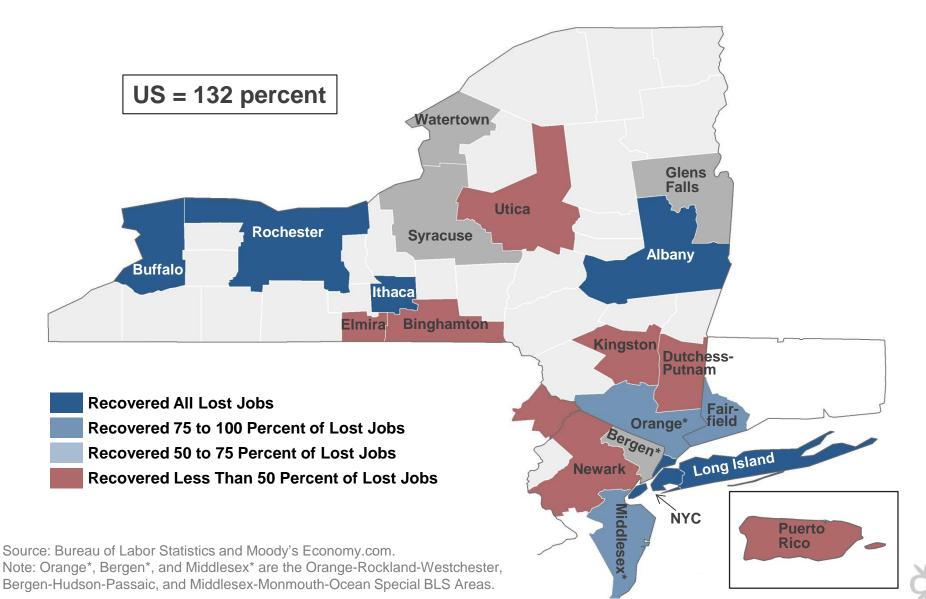


Seasonally Adjusted Index



Status of Jobs Recovery

Share of Lost Jobs Gained Back During Local Recovery



Job Growth by Sector

Year-Over-Year Percent Change, February 2015

	United States	New York State	New York City	New Jersey
Construction	5.6	2.2	1.1	9.7
Leisure & Hospitality	3.7	2.2	3.8	0.9
Professional & Business Services	3.6	2.9	4.0	-1.1
Transportation & Utilities	3.5	2.3	0.6	4.0
Education & Health Services	2.5	2.7	3.7	1.5
Information	2.3	0.6	1.7	0.5
Retail Trade	2.1	1.4	4.0	2.2
Wholesale Trade	1.9	1.6	-0.6	2.3
Financial Activities	1.8	1.3	2.1	-0.8
Manufacturing	1.7	-0.9	-2.2	0.1
State & Local Government	0.4	0.2	0.6	0.8
Total	2.4	1.7	2.6	1.3

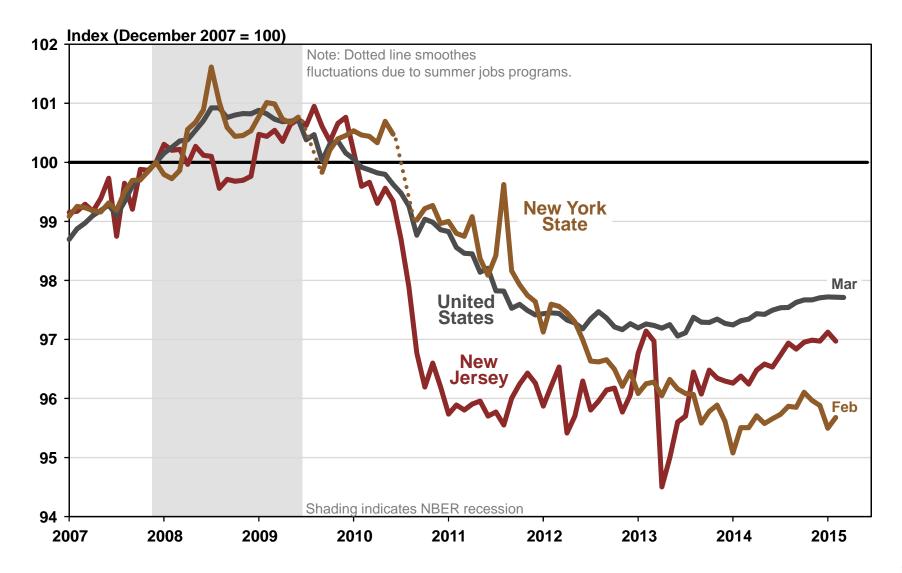
Job Growth by Sector

Year-Over-Year Percent Change, February 2015

	Connecticut	Puerto Rico
Construction	1.0	-5.6
Leisure & Hospitality	4.2	2.3
Professional & Business Services	2.3	0.8
Transportation & Utilities	0.6	3.4
Education & Health Services	2.8	3.1
Information	-0.6	-5.3
Retail Trade	1.7	0.8
Wholesale Trade	-0.5	-3.9
Financial Activities	0.9	-2.8
Manufacturing	-1.1	-1.3
State & Local Government	0.8	-3.8
Total	1.6	-0.7

State and Local Government

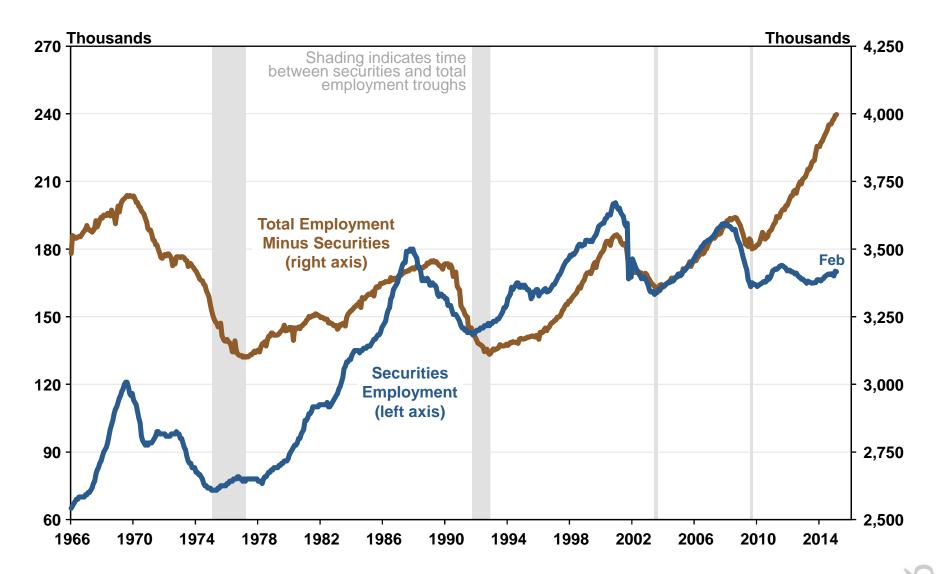
Seasonally Adjusted Index



Source: Bureau of Labor Statistics and Moody's Economy.com.

New York City Securities Employment

Seasonally Adjusted Levels

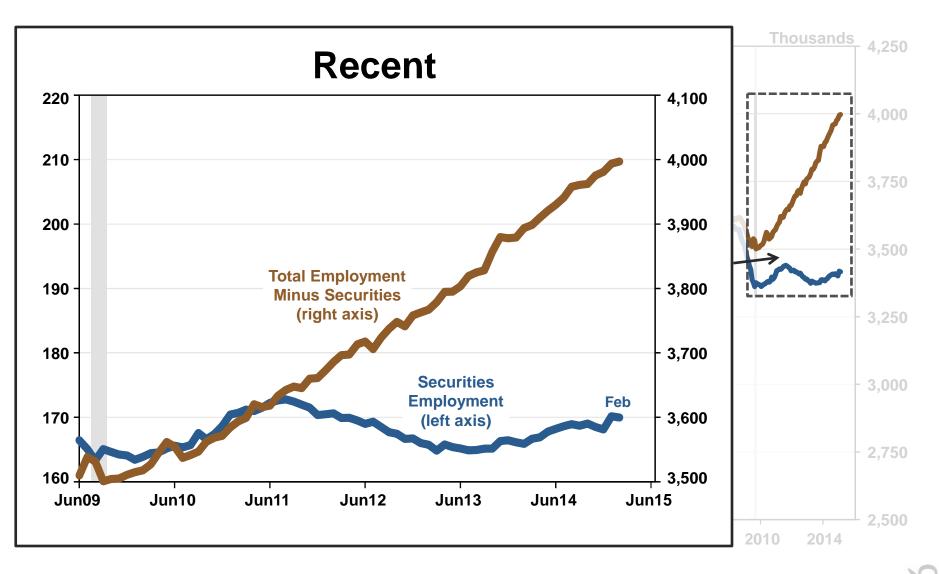


12

Source: Bureau of Labor Statistics, Moody's Economy.com and FRBNY calculations.

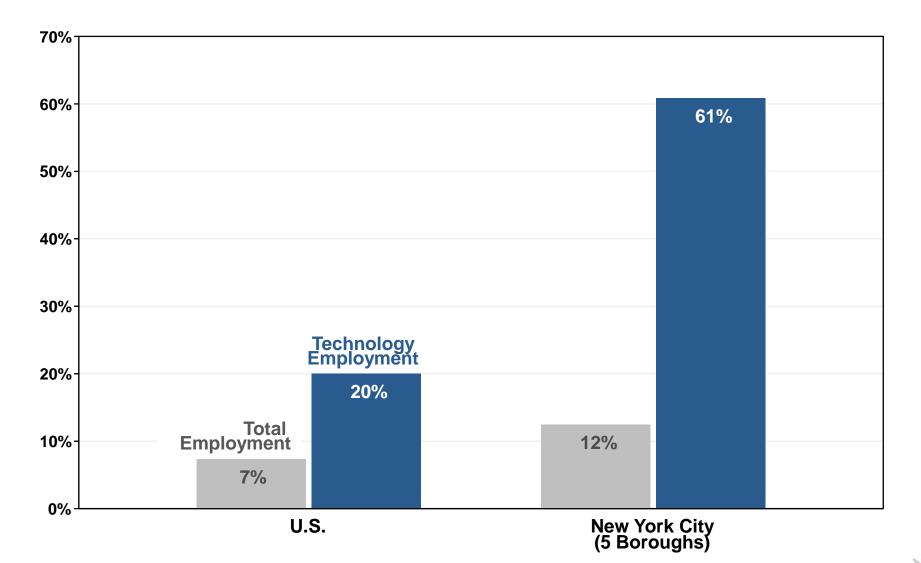
New York City Securities Employment

Seasonally Adjusted Levels



Technology Employment

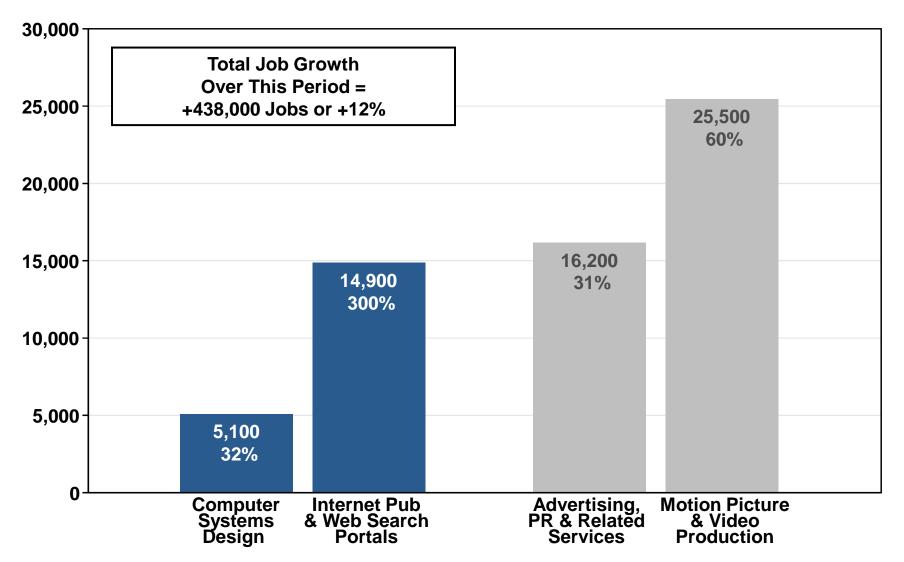
Percent Change, 2009Q3 to 2014Q3



14

NYC Technology Employment

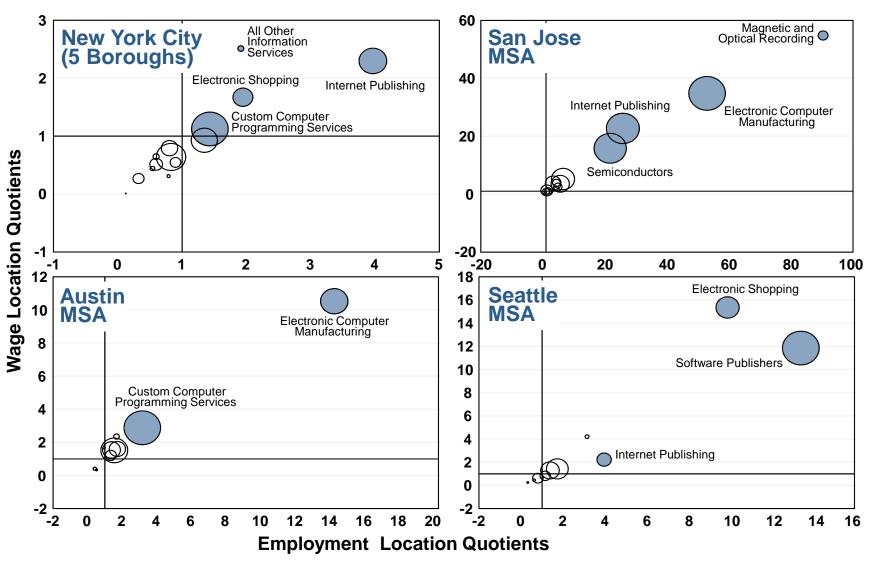
2009Q3 to 2014Q3



15

Technology Specialization

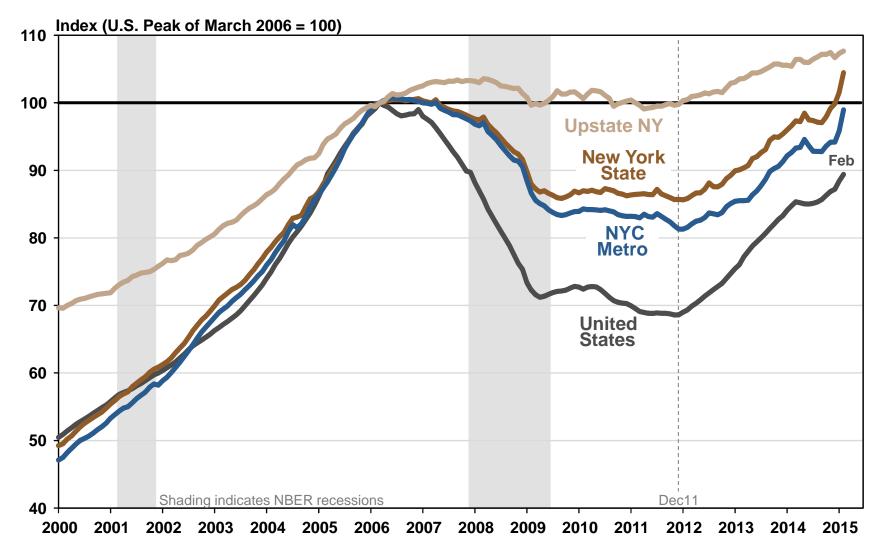
Employment and Wage Location Quotients, 2014Q2



16

Home Prices

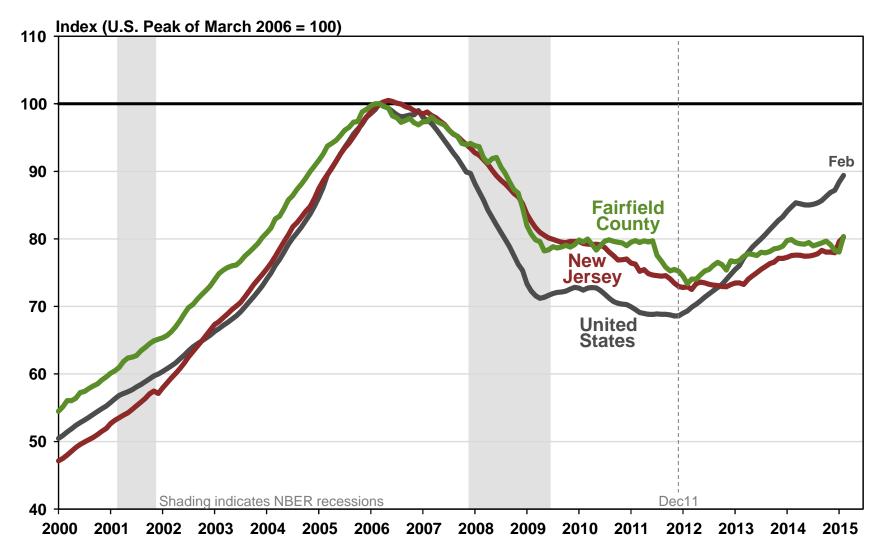
CoreLogic Home Price Index, Seasonally Adjusted



Source: CoreLogic Home Price Index (including distressed sales); Seasonally adjusted by FRBNY staff. Note: 'NYC Metro' refers to the 'New York-White Plains-Wayne NY-NJ Metro Division.'

Home Prices

CoreLogic Home Price Index, Seasonally Adjusted

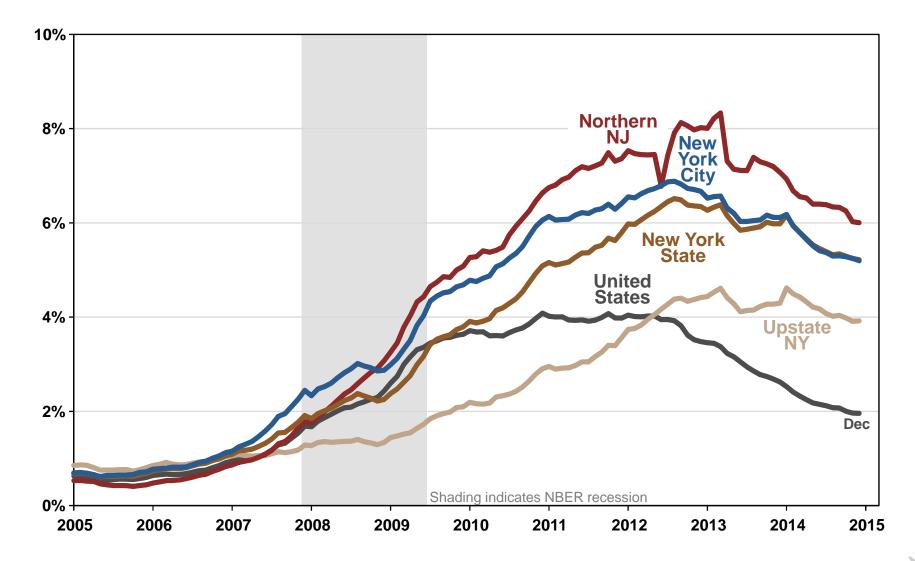


18

Source: CoreLogic Home Price Index (including distressed sales); Seasonally adjusted by FRBNY staff. Note: 'NYC Metro' refers to the 'New York-White Plains-Wayne NY-NJ Metro Division.'

Backlog of Foreclosures

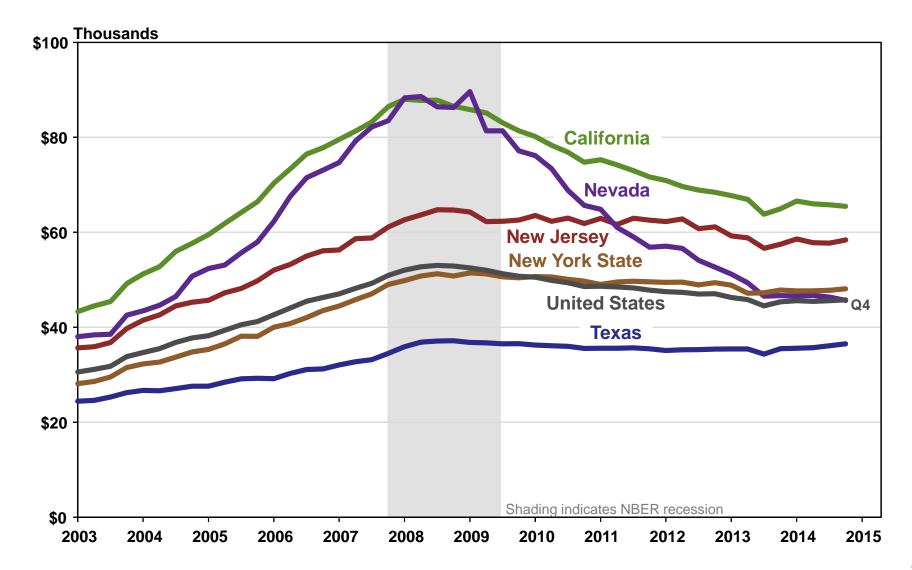
Share of Mortgages in Foreclosure



Source: CoreLogic LoanPerformance (LP) and Lender Processing Services Mortgage Performance data (LPS).

Household Debt

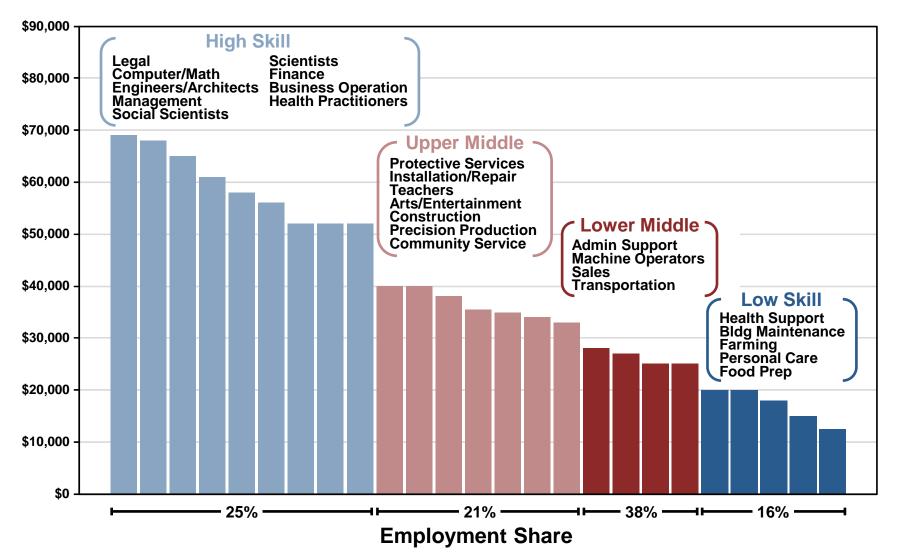
Total Debt Balance Per Capita





Occupations by Skill Categories

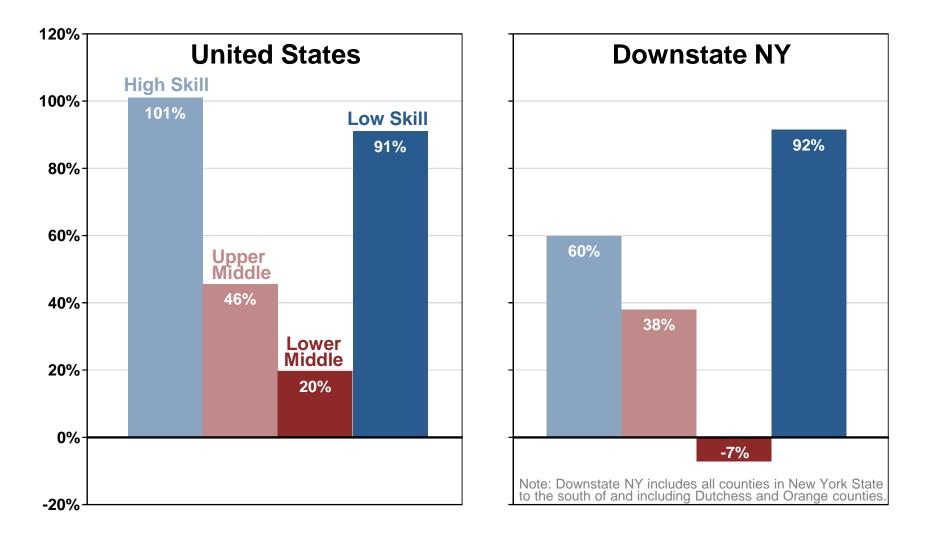
Based on 2010 Median Occupational Wage, United States



Source: U.S. Bureau of the Census and FRBNY Calculations.

Job Growth by Skill Category

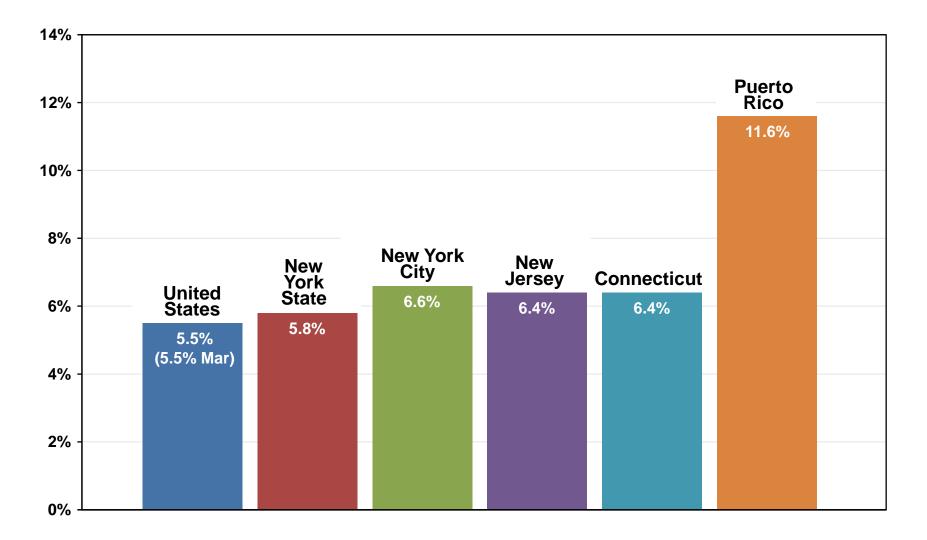
Change in Jobs: 1980-2010, Our Region





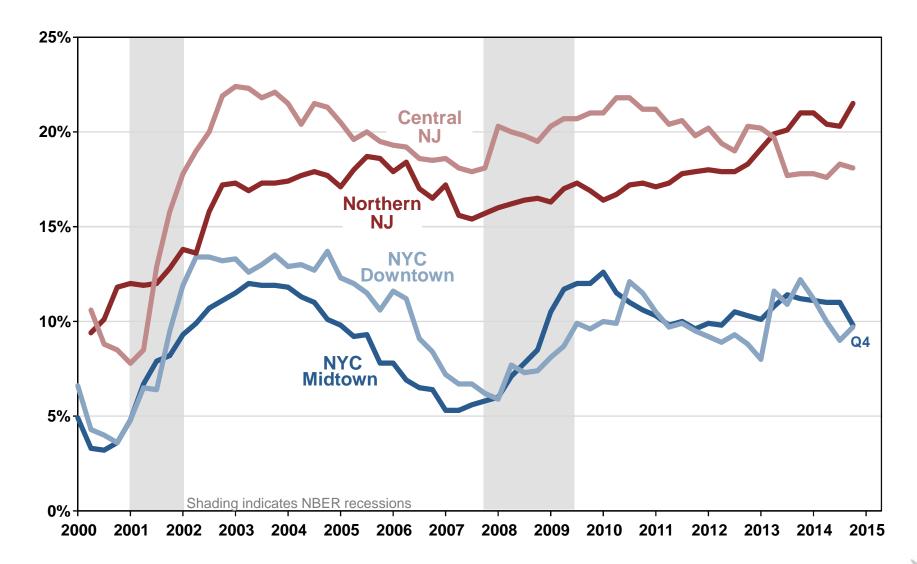
Unemployment Rates in the Region

Seasonally Adjusted, February 2015



Office Vacancy Rates

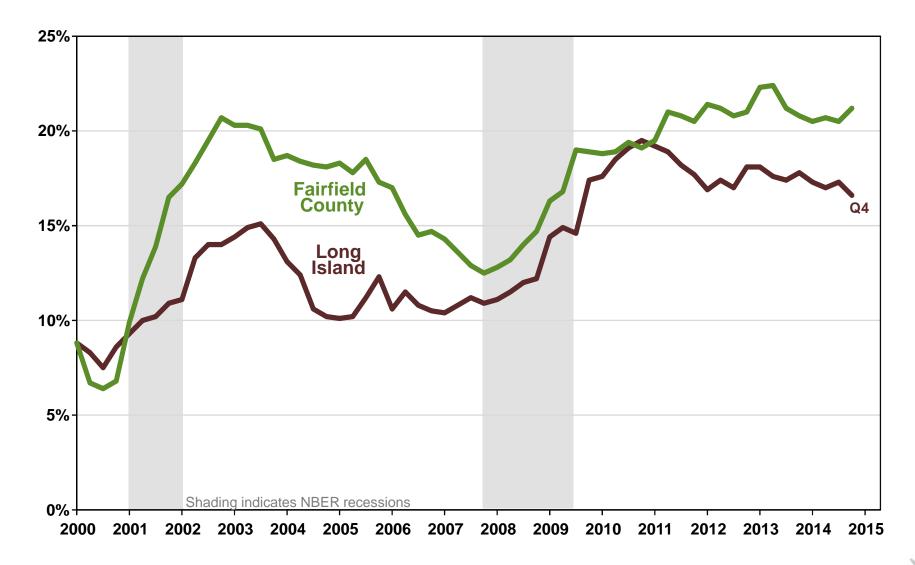
Overall Vacancy Rates





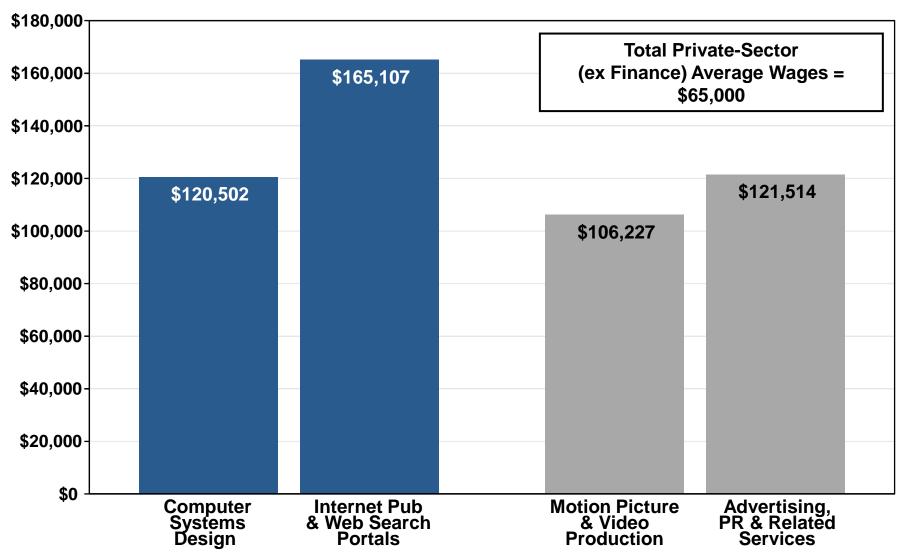
Office Vacancy Rates

Overall Vacancy Rates



NYC Technology Average Wages

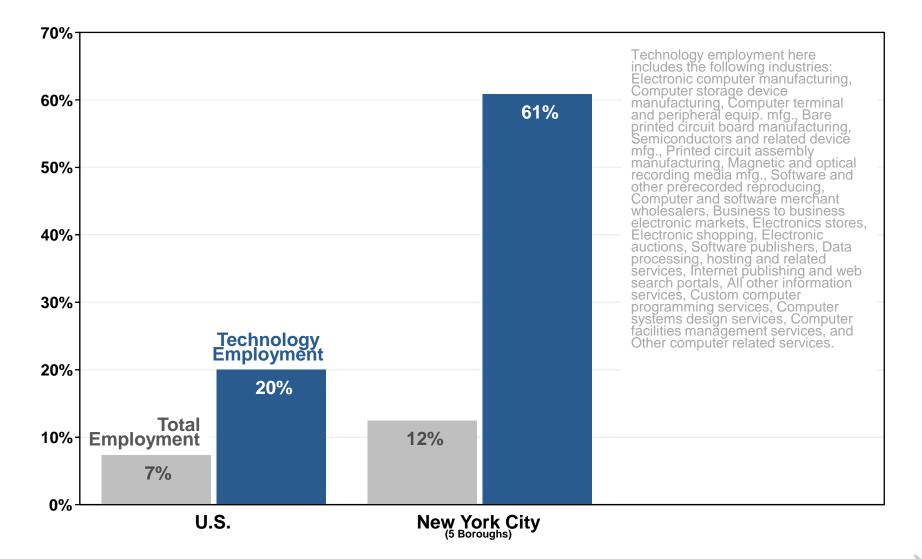
2013



27

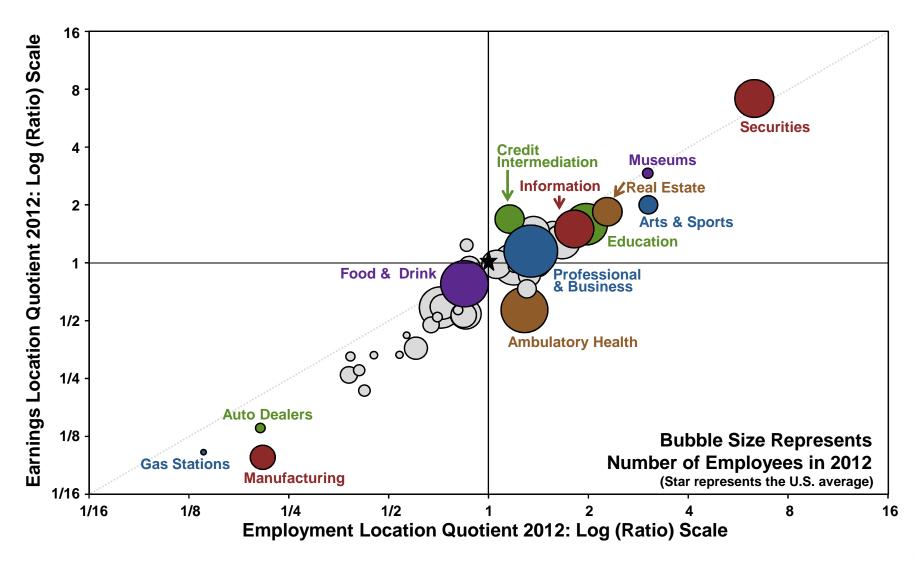
Technology Employment

Percent Change, 2009Q3 to 2014Q3



New York City Industrial Specialization

2012 Employment and Earnings Location Quotients



Source: U.S. Census Bureau, County Business Patterns.

FEDERAL RESERVE BANK of NEW YORK

Global Economic Outlook

Small Business and Agricultural Advisory Council Matthew Higgins, April 2015

Figure 1 Euro Area: GDP Growth and Composite PMIs Percent, saar Diffusion Index

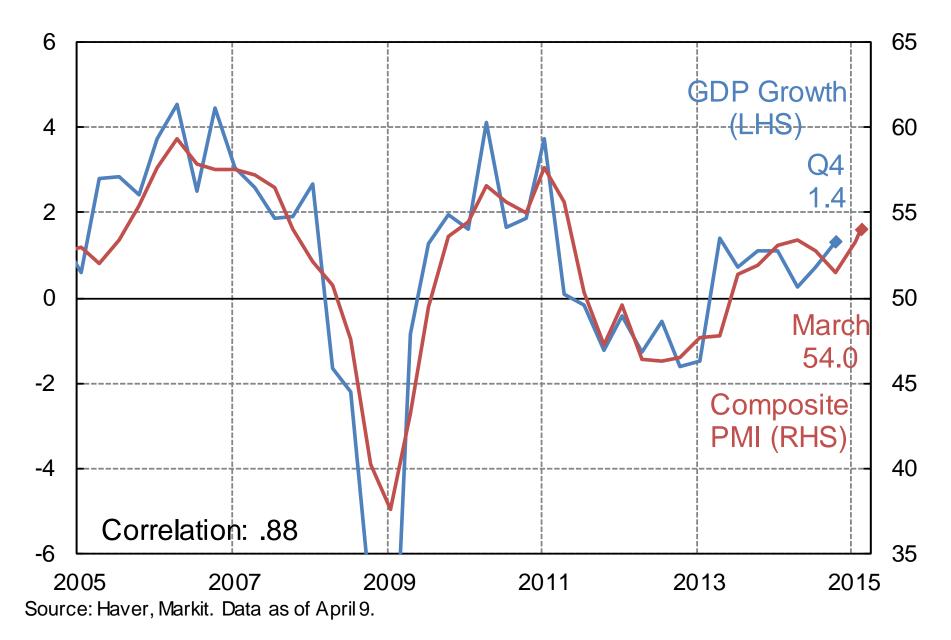
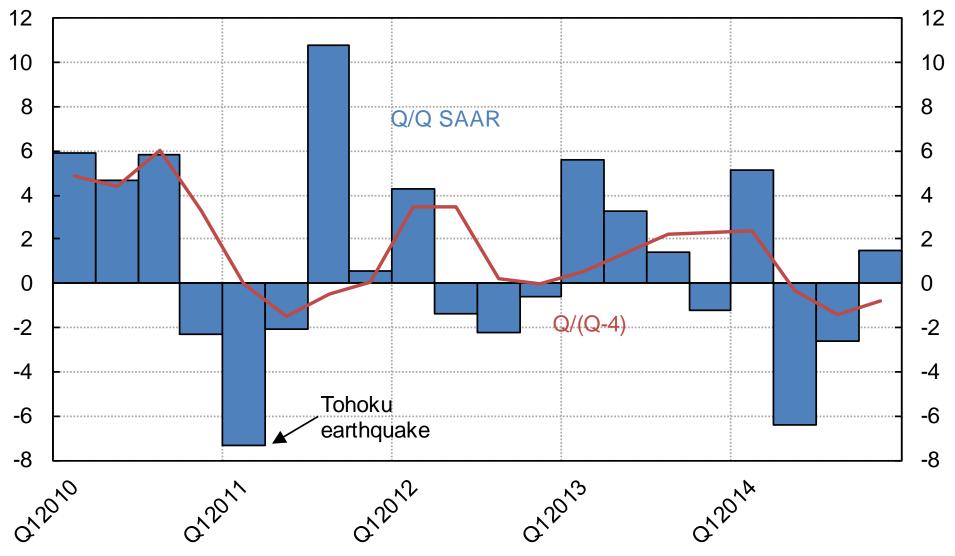


Figure 2 Japan: GDP Growth

Percent Q/Q SAAR and Q/(Q-4)

Percent



Sources: Cabinet Office, Bloomberg. Data as of Apr 9.

Figure 3 Euro area: Headline and Core CPI Inflation

Percent

Percent, year on year

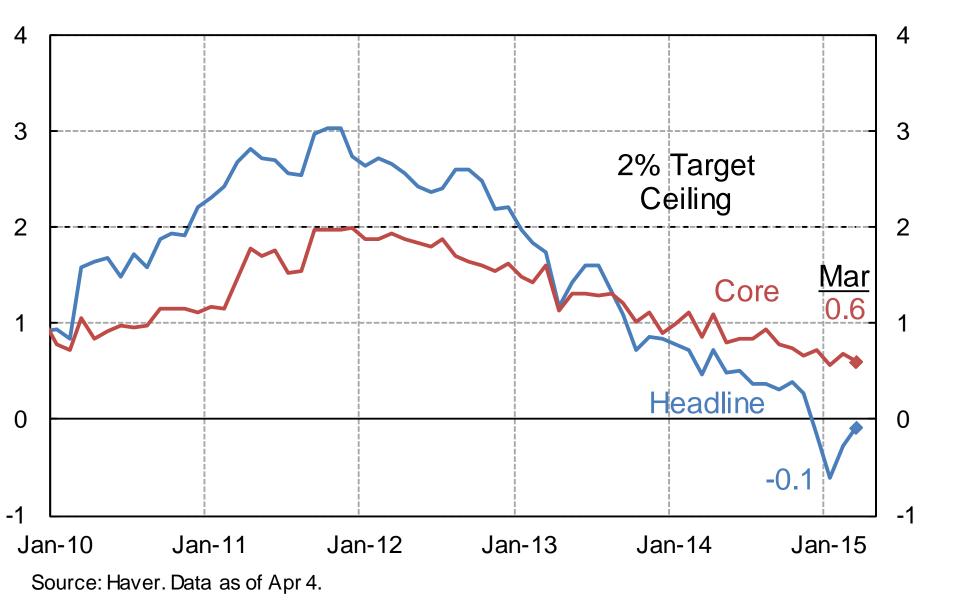


Figure 4 Japan: Headline and Core CPI Inflation

Percent, 12 month change

Percent

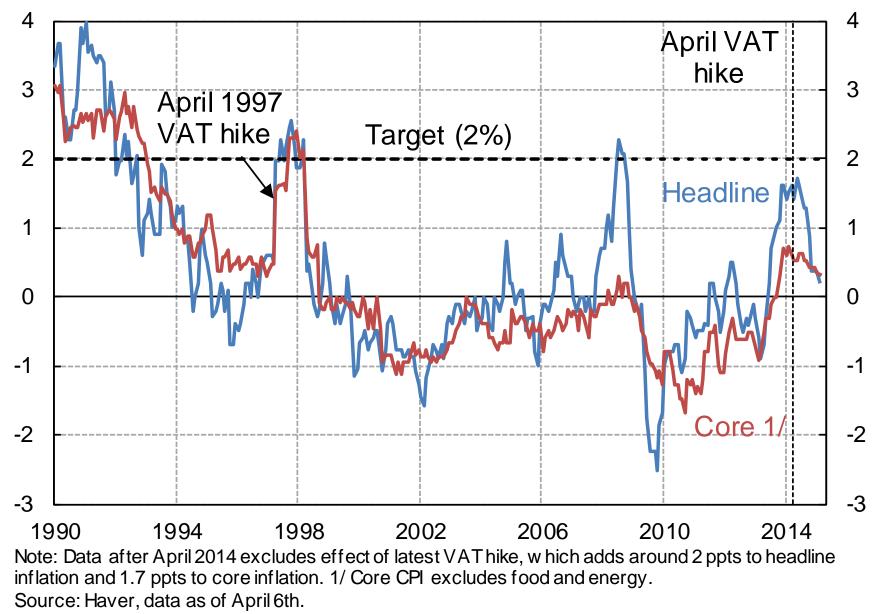
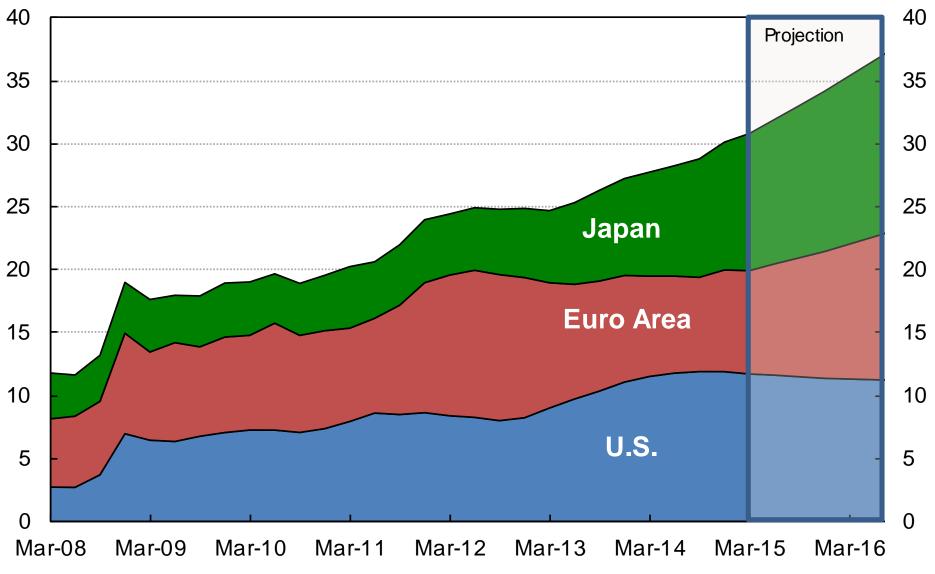


Figure 5 G3 Central Bank Balance Sheets

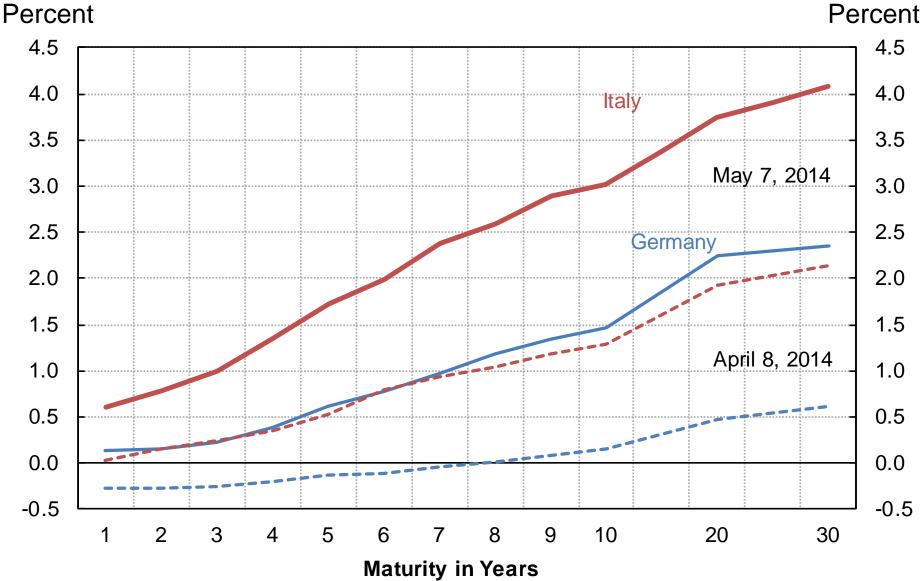
Percent, Share of G3 GDP



Percent

Source: National authorities, Haver.

Figure 6 Germany and Italy: Government Bond Yields, by Maturity



Source: Bloomberg, data as of April 8th.

Figure 7 Income Effects of the Commodity Price Decline

Terms of trade change, latest values vs 2013*

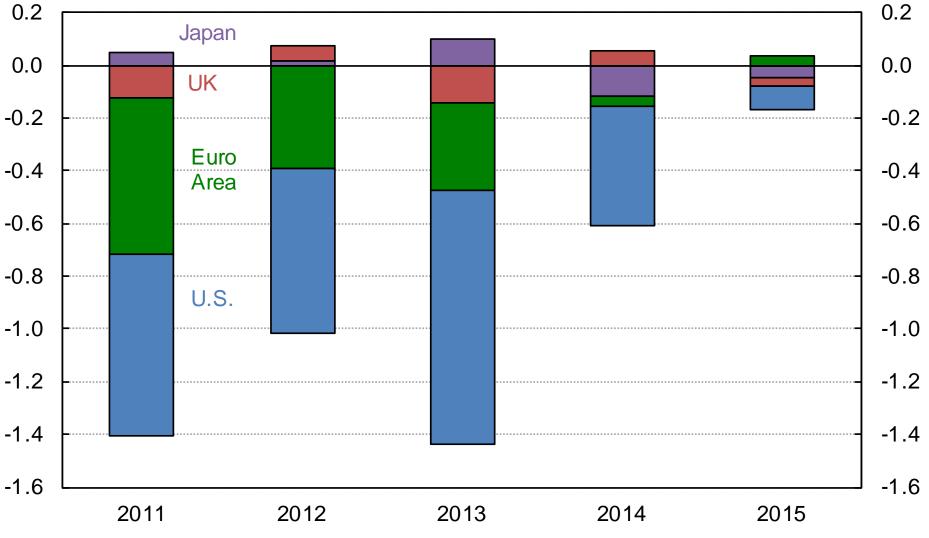
Economy	\$U.S. blns.	% GDP
United States	90	0.5
Euro Area	220	1.7
Japan	140	2.8
China	215	2.3
India	55	3.0
Asia NIE-4 ¹⁷	125	5.2
Brazil	-5	-0.2
Mexico	-10	-0.9
Russia	-160	-7.7
M.E. Oil Exporters ^{2/}	-470	-18.4
Non-Fuel Primary Exporters ^{3/}	-10	-1.2

Sources: UNCTAD database, *WEO* database, *International Financial Statistics*. Figures for the U.S. are benchmarked to 2014:Q2. * Calculations assume that average prices for 2015 will match average prices year-to-date.

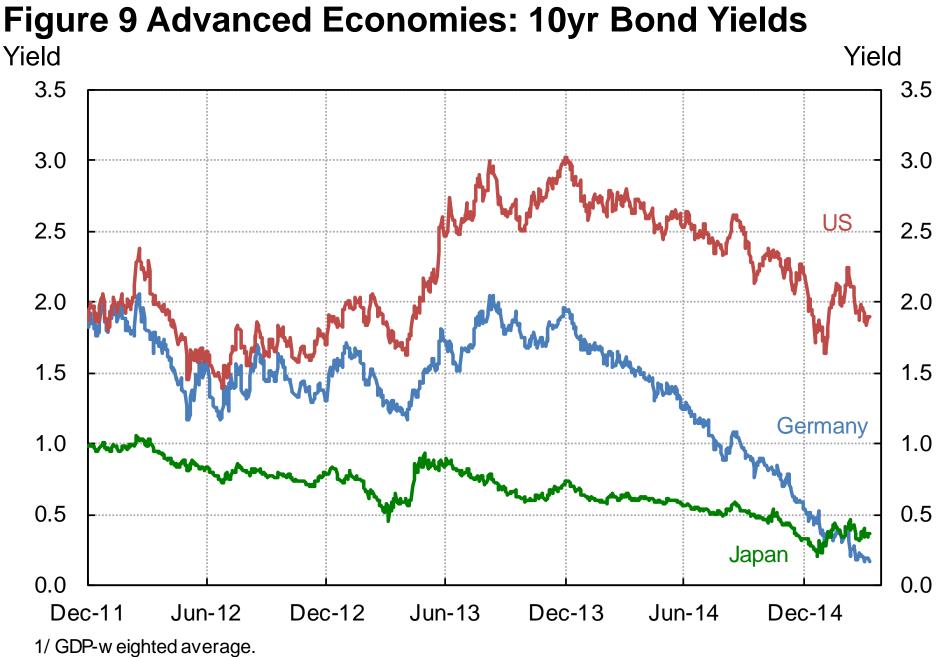
Figure 8 Fiscal Thrust, Major Advanced Economies

Percentage point impact on AE GDP (GDP-weighted)

Percentage points

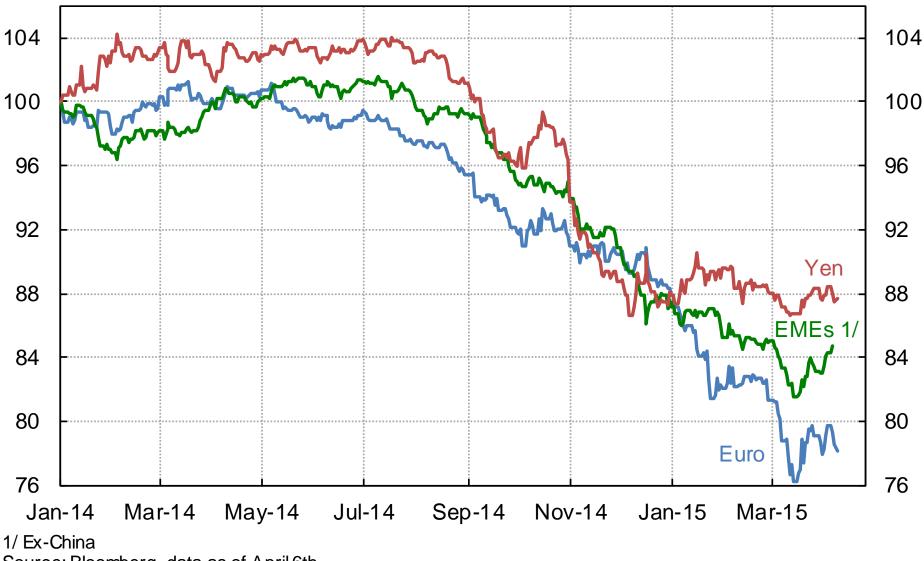


Source: OECD, Euro Stat, national authorities, IPA staff estimates. Data as of Mar 18.



Source: Bloomberg, data through Apr 6.

Figure 10 Currency Performance vs the US Dollar Index, Jan 1, 2014 = 100 Index, Jan 1, 2014 = 100



Source: Bloomberg, data as of April 6th.

Figure 11 Peripheral Europe: 10-Year Bond Spreads

10-year Bond Yield Spreads Over Bunds 1/

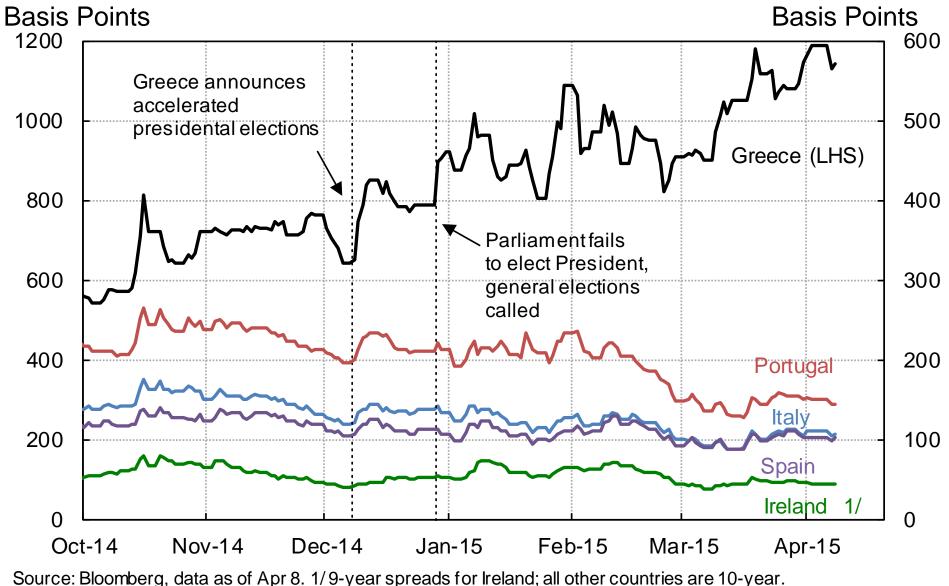


Figure 12 Greece: GDP Growth and Survey Proxy

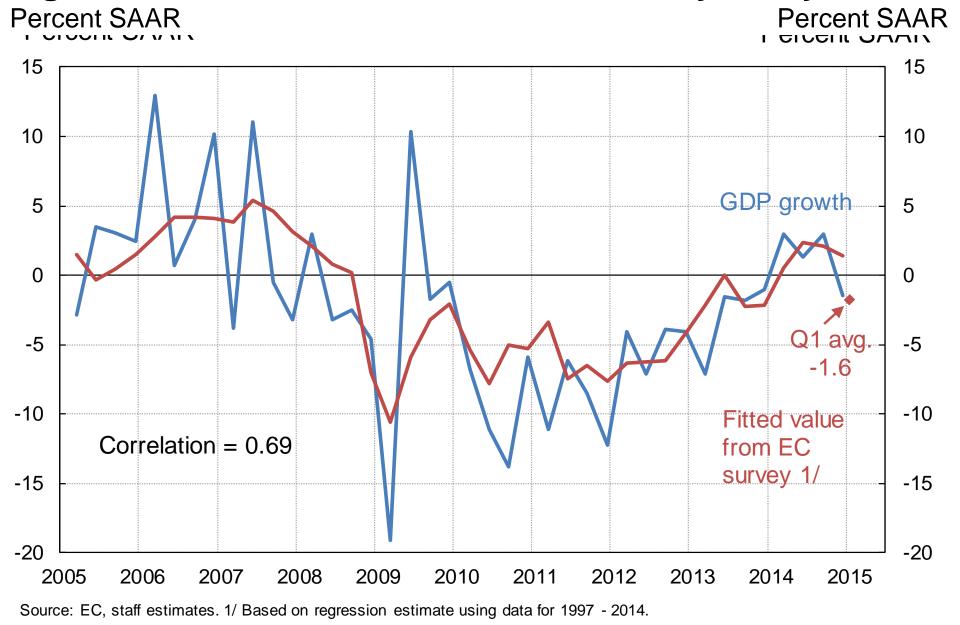


Figure 13 Japan: Job Openings and Unemployment

Percent SA, smoothed

Ratio, SA

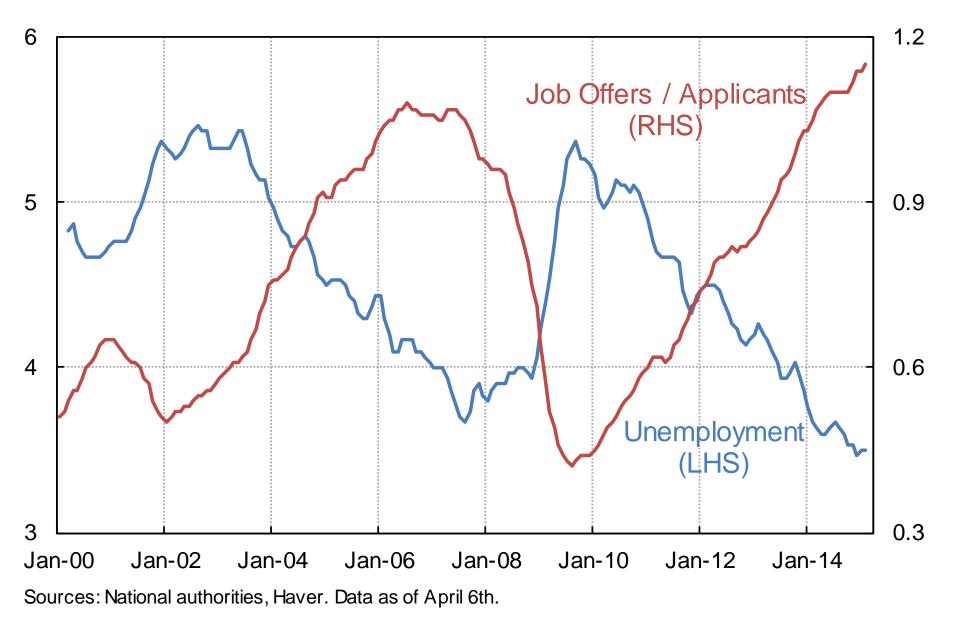


Figure 14: Brent Oil Prices

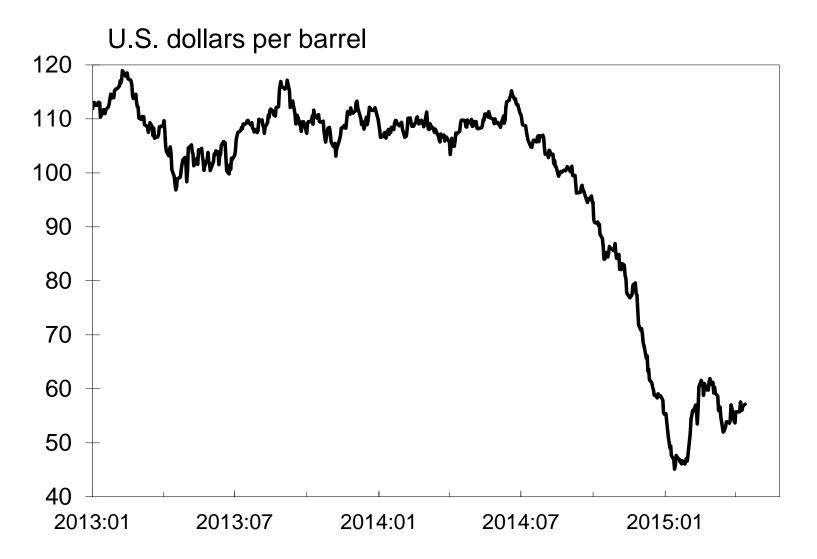
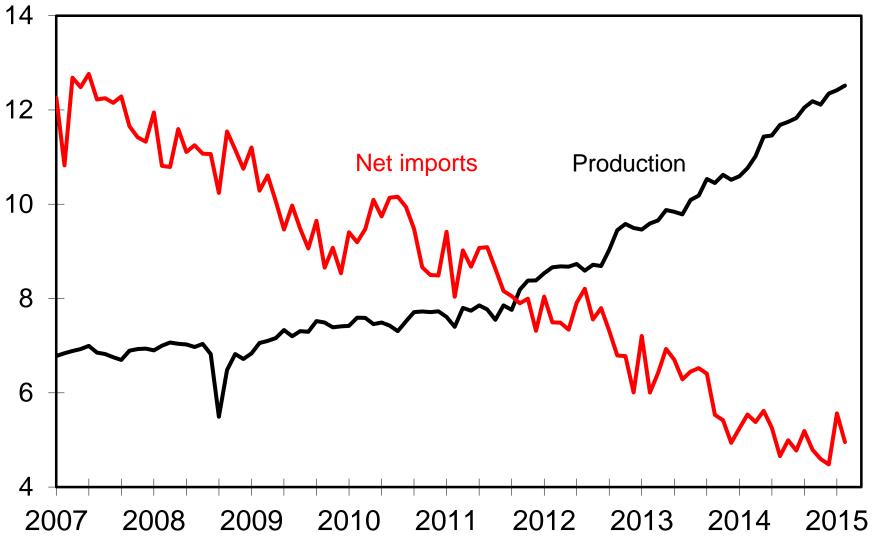


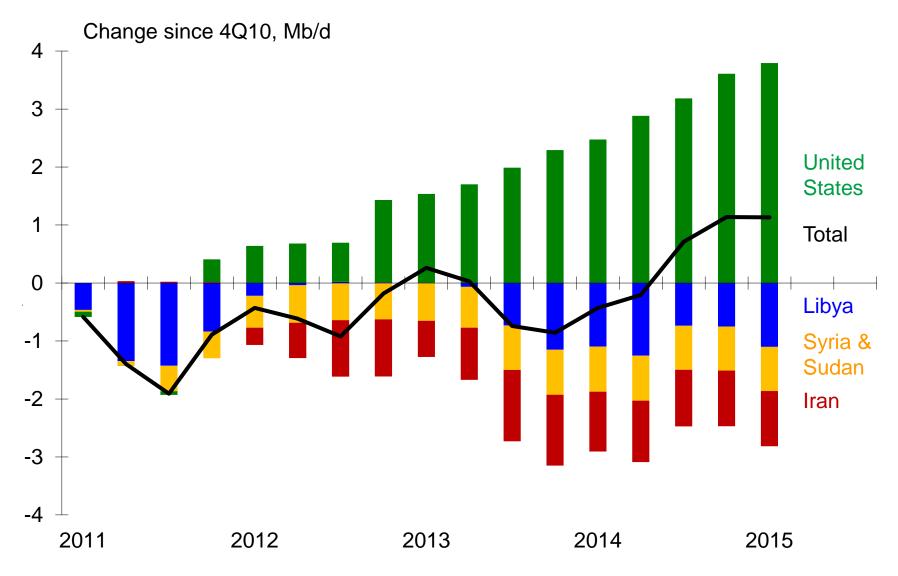
Figure 15: U.S. Liquids Production and Net Imports

Millions of barrels per day



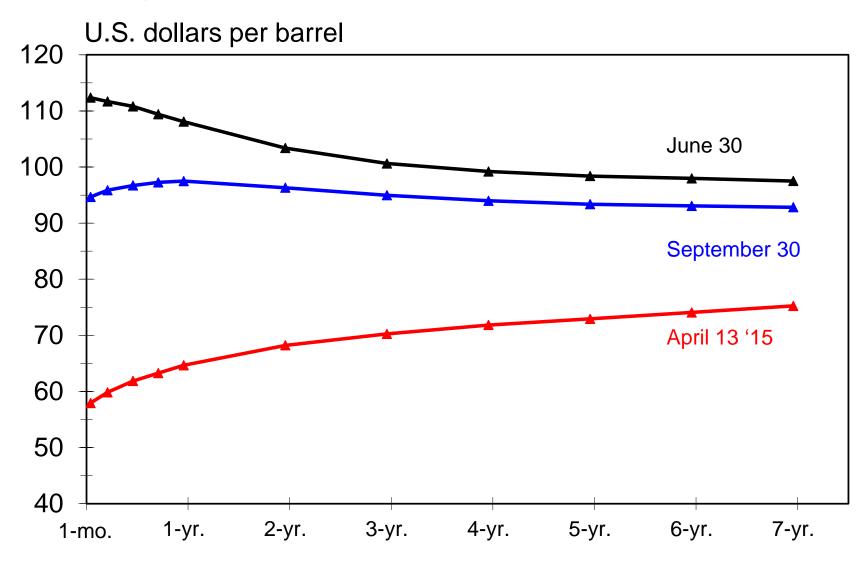
Source: U.S. Energy Information Administration

Figure 16: Recent Middle East Supply Disruptions and U.S. Supply Growth



Sources: *Oil Market Intelligence*, International Energy Agency. 2014Q1 value is the average of January and February.

Figure 17: Brent futures curve

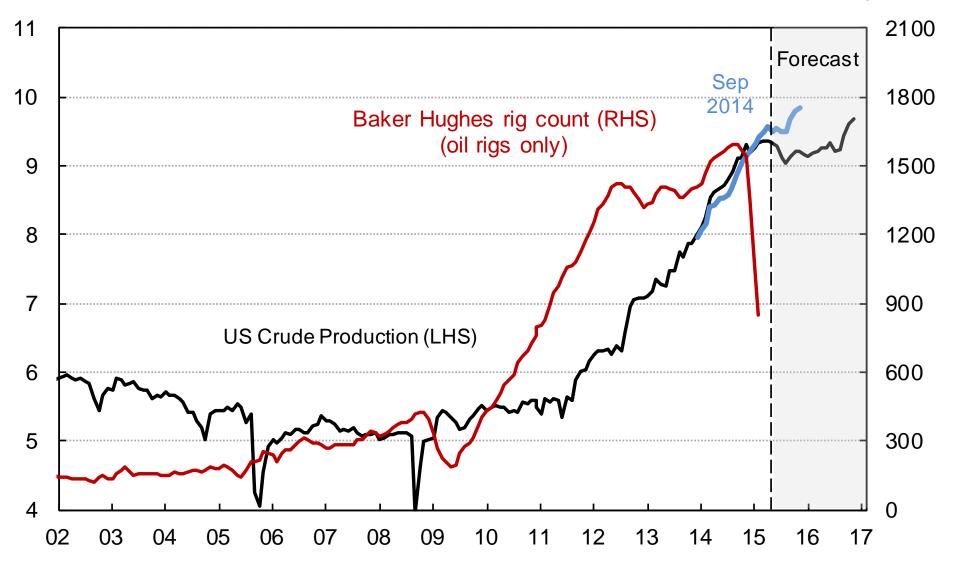


Source: Bloomberg.

Figure 18: Oil: US Production and Rig Counts

Millions of barrels per day

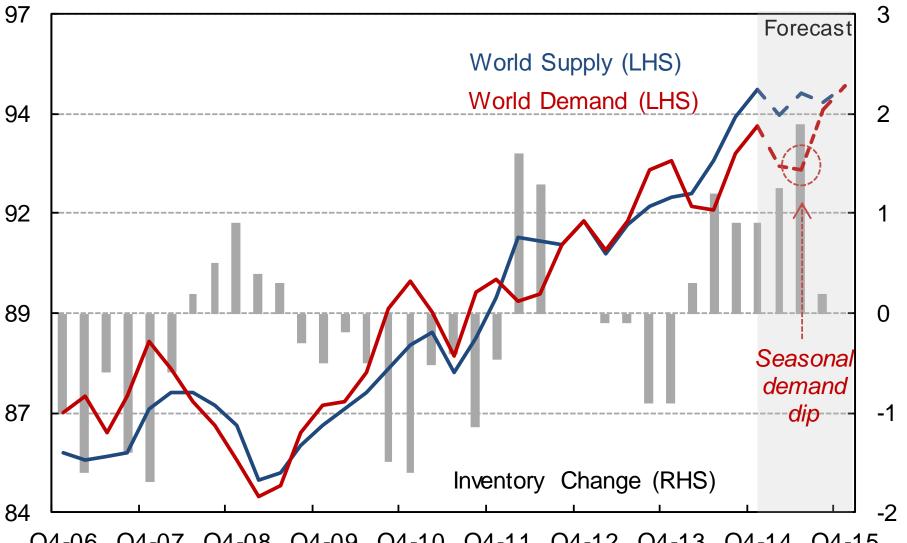
Active oil rigs



Source: US EIA, Baker Hughes.

Figure 19: Global Oil Supply and Demand

Millions of Barrels per Day



Q4-06 Q4-07 Q4-08 Q4-09 Q4-10 Q4-11 Q4-12 Q4-13 Q4-14 Q4-15 Source: IEA. Data as of Apr 2015. Forecast assumes OPEC Q2-Q4 2015 production assumed to be at Q4 2014 levels

Appendix Charts

Global GDP Growth

Percent, year-on-year

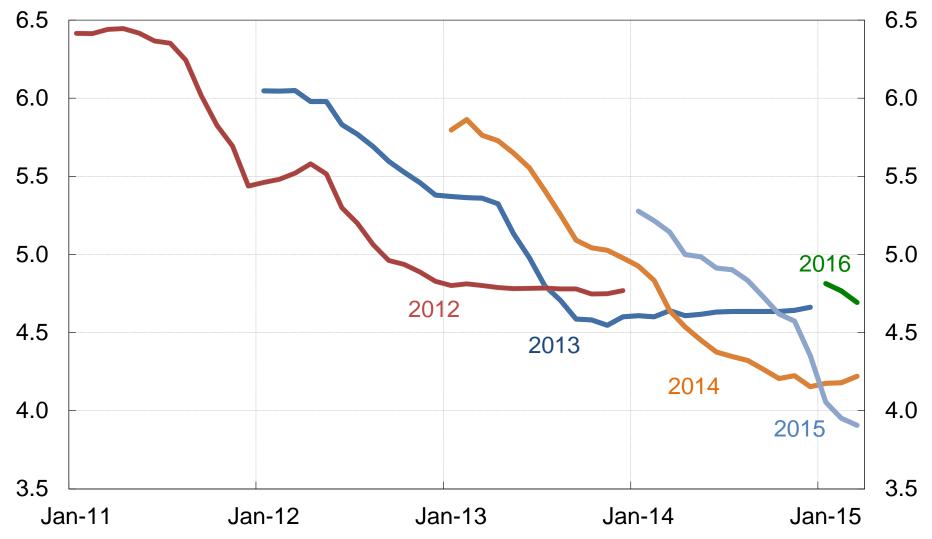
		Consensus Forecasts	
	2013	2014e	2015f
Advanced 1/	1.3	1.7	2.3
o/w: United States	2.2	2.4	2.9
Euro Zone	-0.4	0.9	1.5
United Kingdom	1.7	2.6	2.6
Japan	1.6	-0.1	1.0
Emerging Markets 1/	4.7	4.2	3.9
o/w: China	7.7	7.4	6.9
Brazil	2.5	0.0	-0.7
India	6.4	7.2	7.2
Russia	1.3	0.6	-3.9
Mexico	1.7	2.1	2.9
Korea	3.0	3.3	3.2

Data as of Apr 13. Sources: Blue Chip as of April where available, Consensus as of March. 1/ Dollar-GDP

13 Evolution of Consensus EME Forecasts

Projected annual growth, percent

Percent

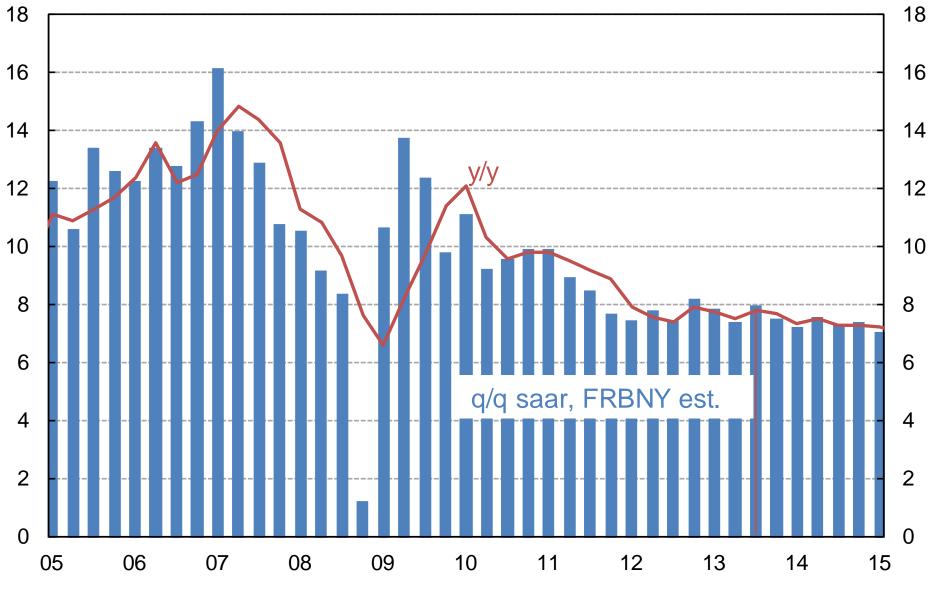


Source: Consensus Economics. 1/ EMEs include: China, Hong Kong, Korea, Malaysia, Philippines, Singapore, Taiwan, Thailand, Malaysia, India, Indonesia, Argentina, Chile, Brazil, Mexico, Venezuela, Colombia, Peru, Turkey, South Africa, Hungary, Poland, Czech Republic, Russia, Ukraine, Kazakhstan.

China: Real GDP Growth

Percent, y/y and q/q saar

Percent



Source: CEIC, FRBNY. Data as of April 6th.

China: Credit Growth

Percent, y/y

Total financing (incl off-balance sheet & trust loans, net corp debt/equity) RMB bank credit

Source: CEIC; data as of April 6th.

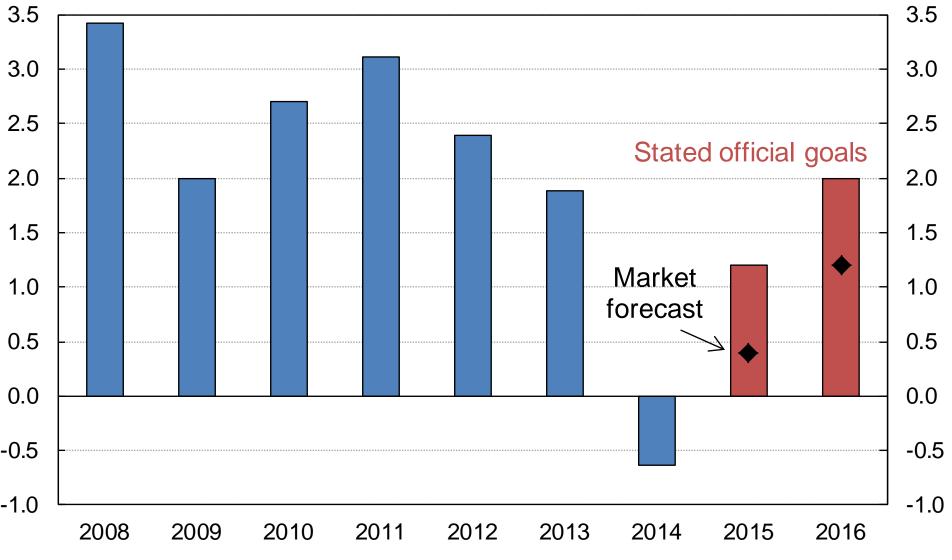
UPDATED 4/9/15

Percent, y/y

Brazil: General Government Primary Balances

Percent of GDP

Percent



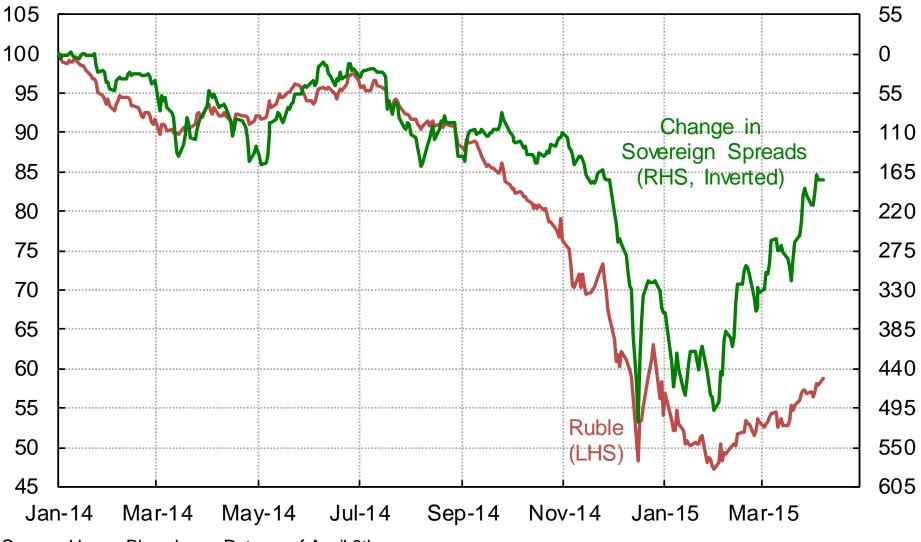
Source: STN, FRBNY, data as of April 6th.

Brazil: Sovereign Spreads and Currency EMBIG spread, bps **USDBRL** 400 3.3 3.1 350 **EMBIG** spread 2.9 (LHS) 300 2.7 250 2.5 200 2.3 **USDBRL (RHS)** 150 2.1 100 1.9 Jan-13 May-13 Sep-13 Jan-14 May-14 Sep-14 Jan-15

Source: Bloomberg, data as of April 6th.

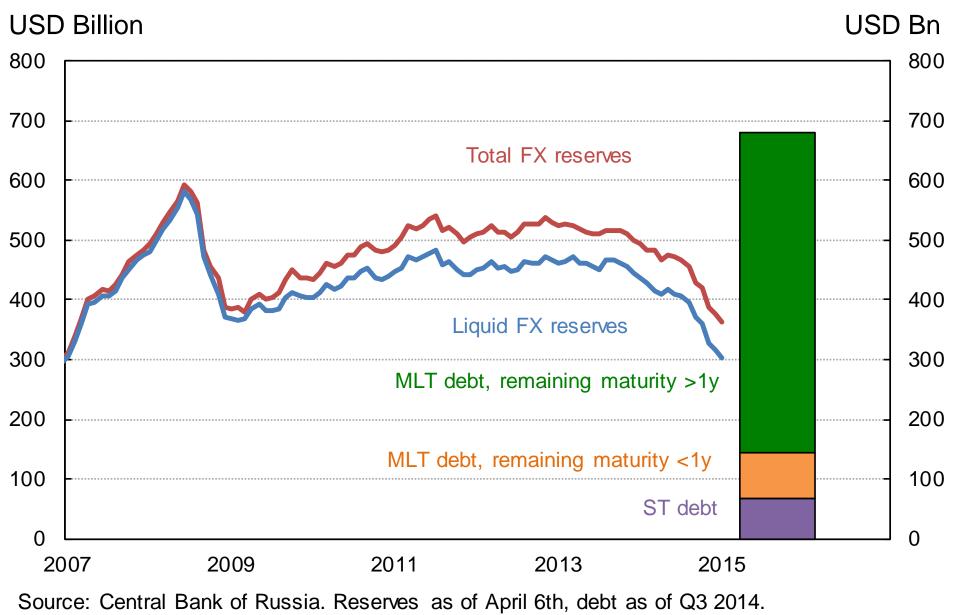
Russia: Financial Market Indicators

Index, 1 Jan 2014 = 100 Basis Points



Source: Haver, Bloomberg. Data as of April 6th.

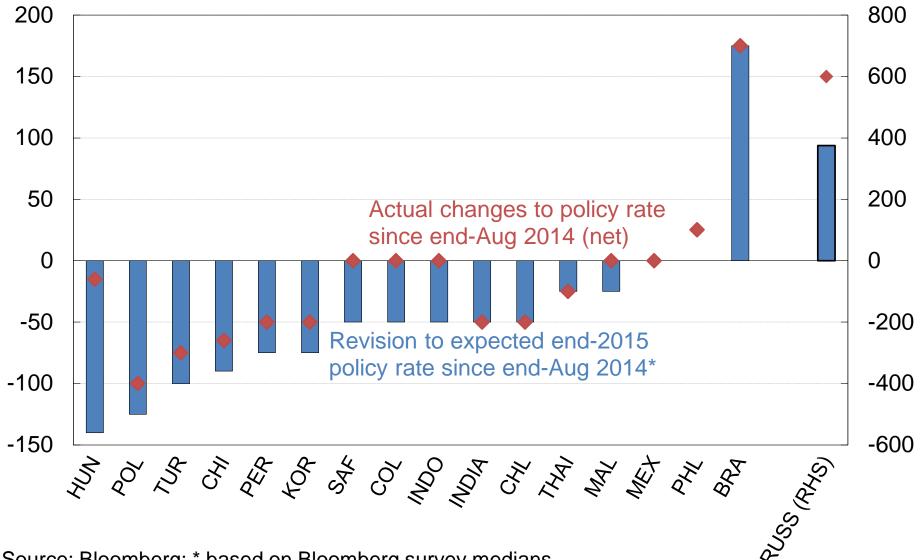
Russia: FX Reserves and External Debt



Changes in EME Monetary Policy Expectations Since October 2014

Basis points

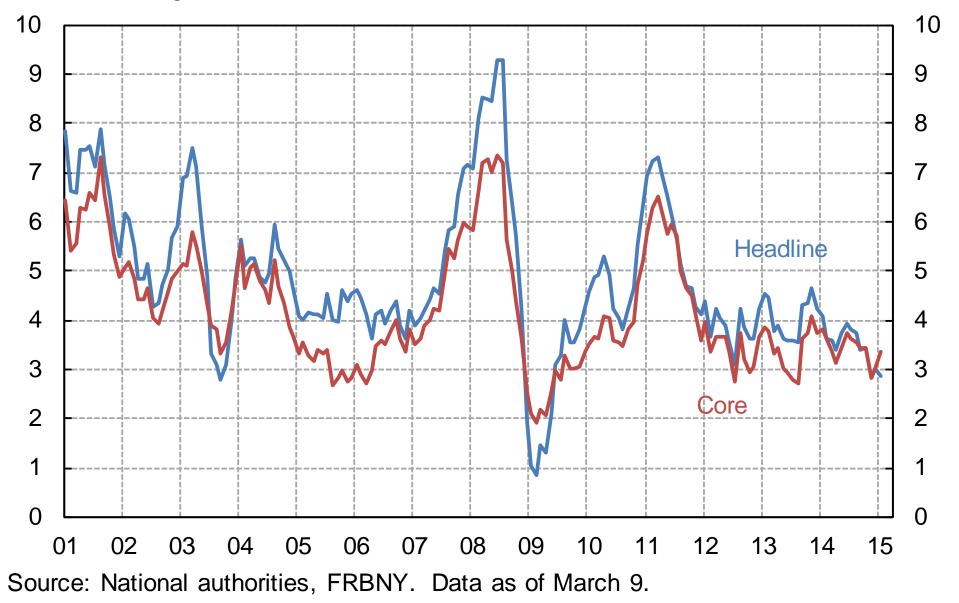
Basis points



Source: Bloomberg; * based on Bloomberg survey medians

Figure 22 EMEs: Headline and Core Inflation

Percent, rolling 6m/6m SAAR



Percent