

Small Business & Agricultural Advisory Board Federal Reserve Bank of New York 33 Liberty Street 10F, Paul Volcker Boardroom Monday, August 10, 2015

AGENDA

10:30am	Welcome and Introductory Remarks Jamie McAndrews, EVP and Introduction of Michael Strine, First Vice President
10:40am-11:10am	The National Economy Richard Peach, Senior Vice President
11:10am-11:40pm	International Update John Clark, Senior Vice President
11:40pm-12:00pm	Regional Update Jason Bram, Officer
12:00pm	Adjourn to NWCR Room-10F
12:15pm	Lunch
12:15pm-1:55pm	Round Table Discussion with William Dudley, President
	Questions for discussion with President Dudley:
	Your experience and that of your customers and suppliers can give us insight into current economic conditions.
	1. Did your firm's sales volume increase, decrease or stay the same in the first half of the year?
	2. Do you expect your firm's sales to increase, decrease, or stay the same during the second half?
	3. Do you plan to increase investment in your firm (plant & equipment) during the second half of this year?
	4. Has your firm faced any recent shortage of labor that has limited your ability to meet demand?
	5. Do you plan to increase employment this year? Why or why not?
	6. Do you expect input prices to increase this year? Do you expect prices of products/services sold to increase?
	7. Over the past two quarters, how have the terms and conditions for obtaining financing changed (tightened, eased, not changed)?



Small Business & Agricultural Advisory Council Federal Reserve Bank of New York 33 Liberty Street New York, NY Monday, August 10, 2015

ATTENDEE LIST

Council Members

Michael Arnoff President Arnoff Moving & Storage

Alejandro Ballester President Ballester Hermanos, Inc.

Adenah Bayoh Co-Founder Kapwood, LLC

Stewart Brunhouse President A&A Company, Inc.

William Byrne Chairman of the Board Byrne Dairy, Inc.

Federal Reserve Bank of New York

William Dudley Michael Strine Jamie McAndrews Richard Peach John Clark Anand Marri Jason Bram James Bergin Claire Kramer Shri Satyanarayana Angela Sun Eric Caslow President Acme Smoked Fish Corporation

Charles Feit President and Founder OnForce Solar

Deborah Leo President Retail Solutions, Inc.

Patrick Marotta President/CEO Marotta Controls

Ranjini Poddar Founder and CEO Artech Information Systems, LLC

President First Vice President EVP, Head of Research and Statistics SVP, Research & Statistics SVP, Integrated Policy Analysis VP, Head of Outreach & Education Officer, Research & Statistics VP, Chief of Staff's Office AVP, Community Development, Outreach & Education AVP, Legal Legal

FEDERAL RESERVE BANK of NEW YORK

Regional Economic Outlook

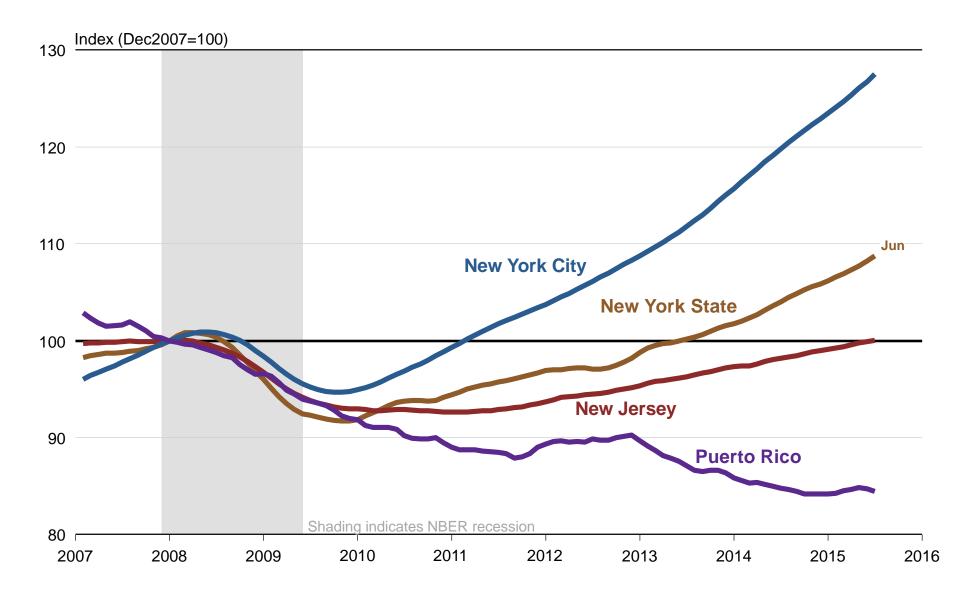
Presentation to the Advisory Council on Small Business and Agriculture

Jason Bram, Officer Research Economist August 10, 2015

The views expressed here are those of the presenter and do not necessarily represent the views of the Federal Reserve Bank of New York or the Federal Reserve System.

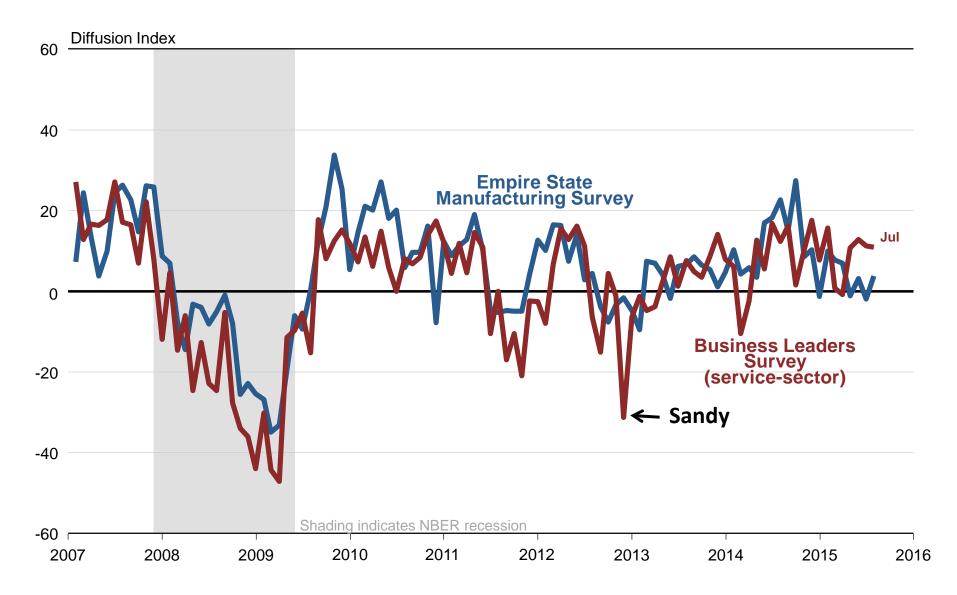
Regional Economic Activity

Index of Coincident Economic Indicators (CEI)



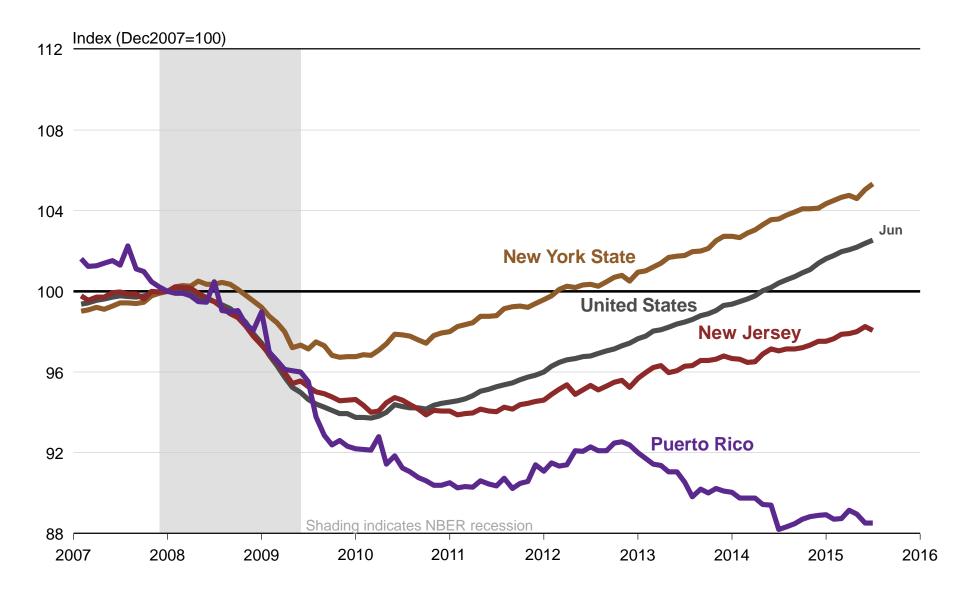
NY Fed's Business Surveys

Headline Indexes of Current Business Conditions



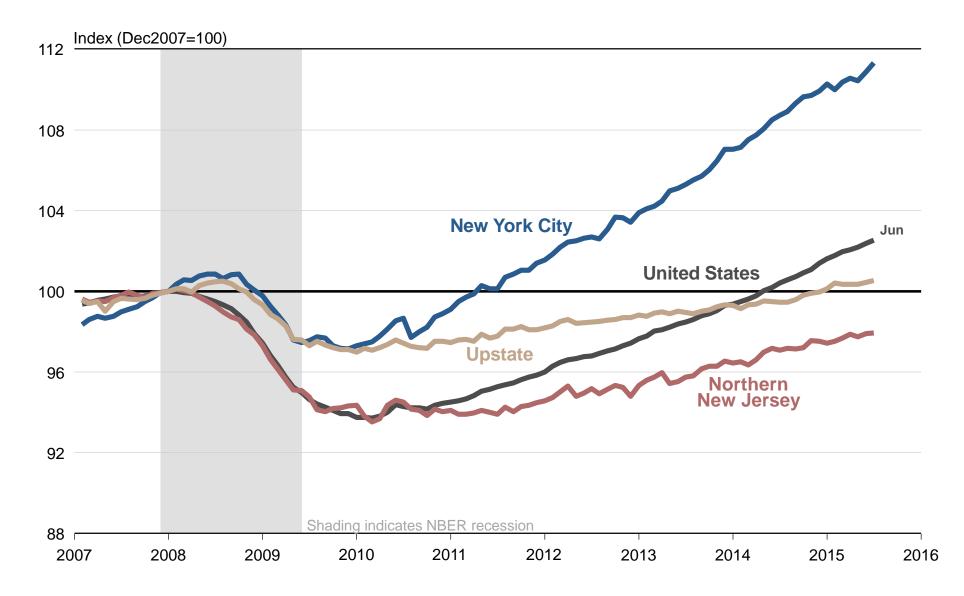
Total Employment

Seasonally Adjusted Index



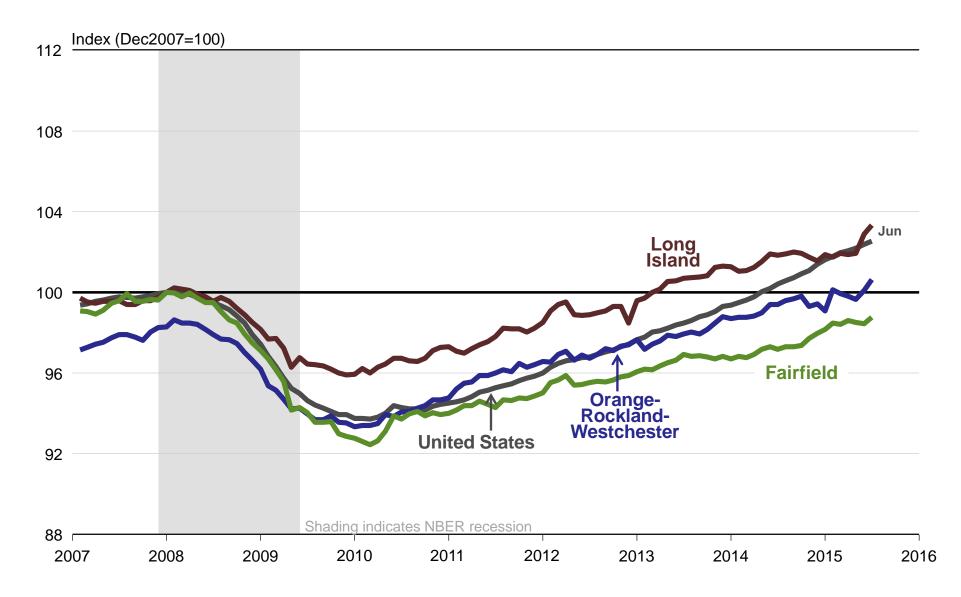
Total Employment

Seasonally Adjusted Index



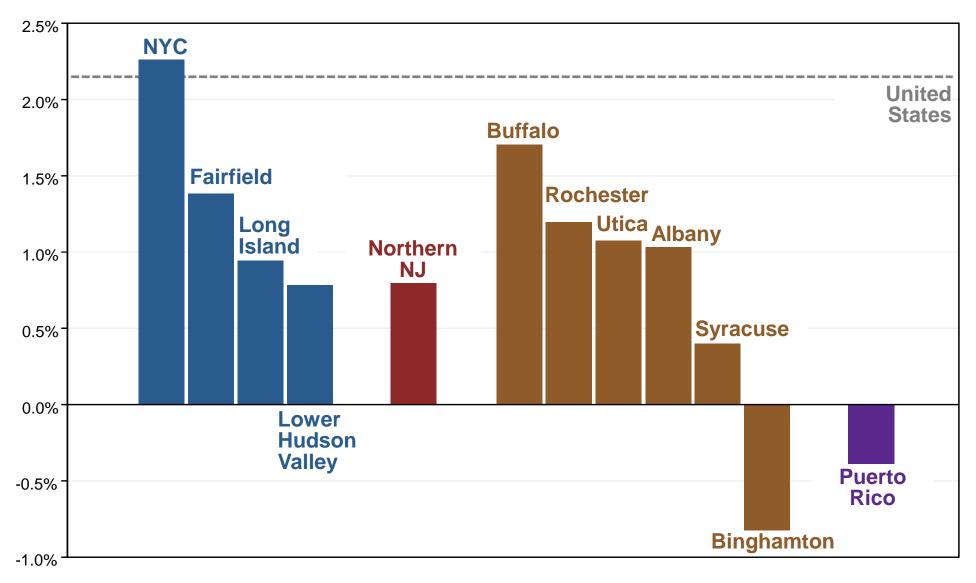
Total Employment

Seasonally Adjusted Index



Recent Job Growth in the Region

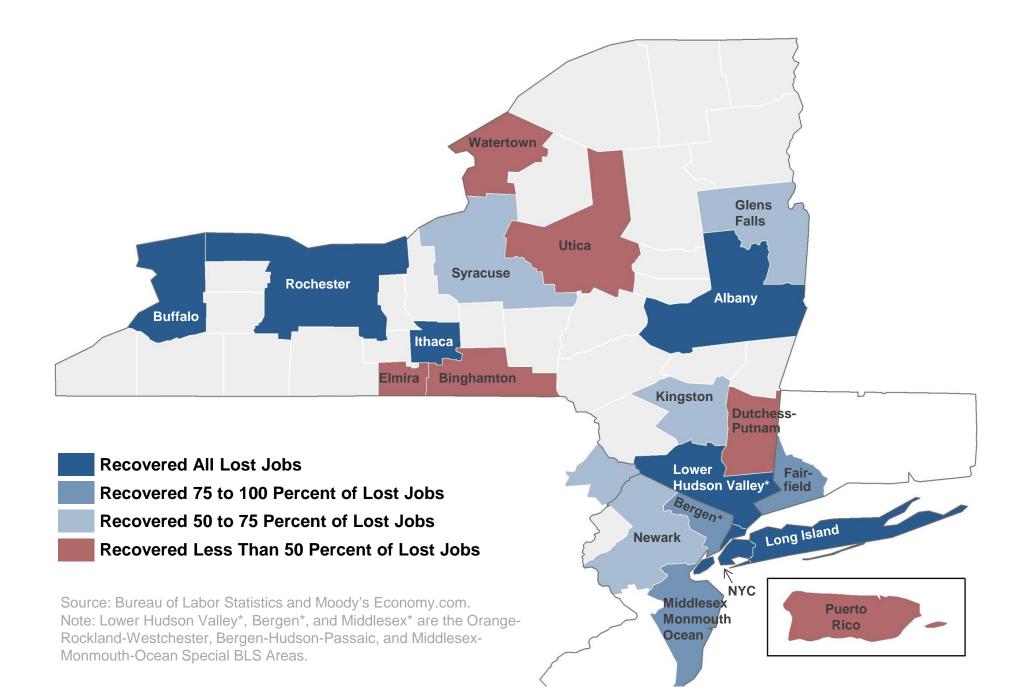
Apr-Jun Average Percent Change From a Year Earlier





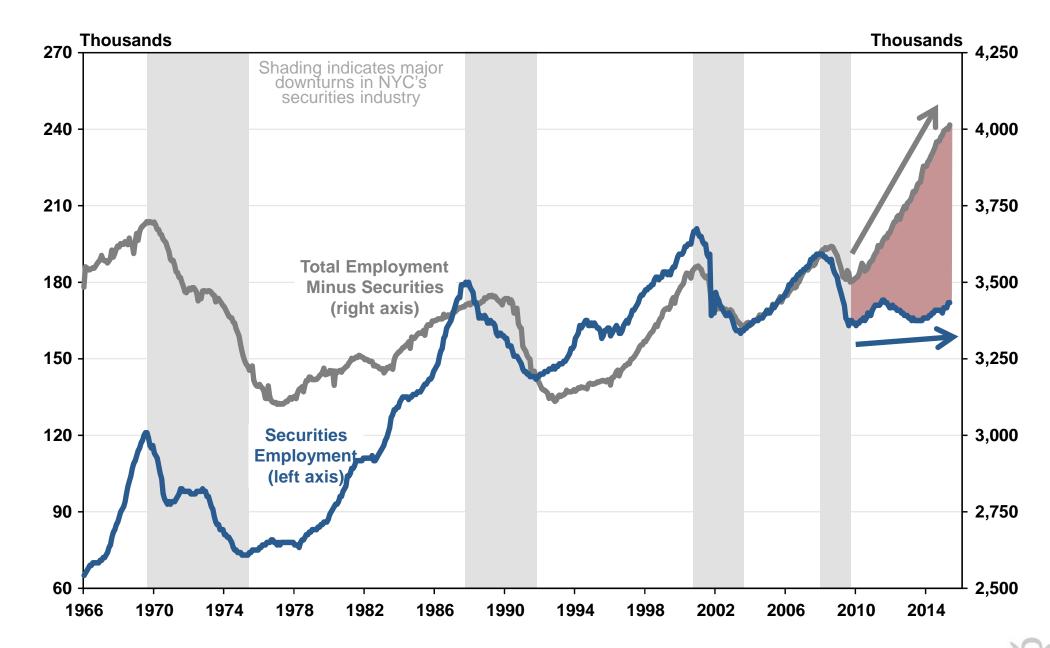
Status of Jobs Recovery

Share of Lost Jobs Gained Back During Local Recovery



NYC Securities Employment

Seasonally Adjusted

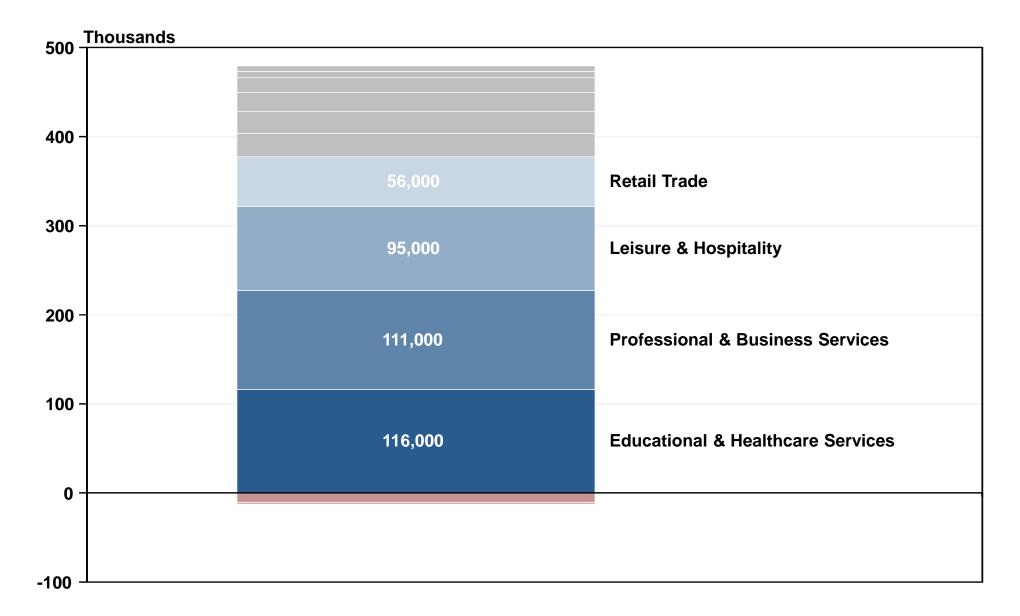


Source: Bureau of Labor Statistics and Moody's Economy.com.

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Sectors Driving Recent NYC Job Growth

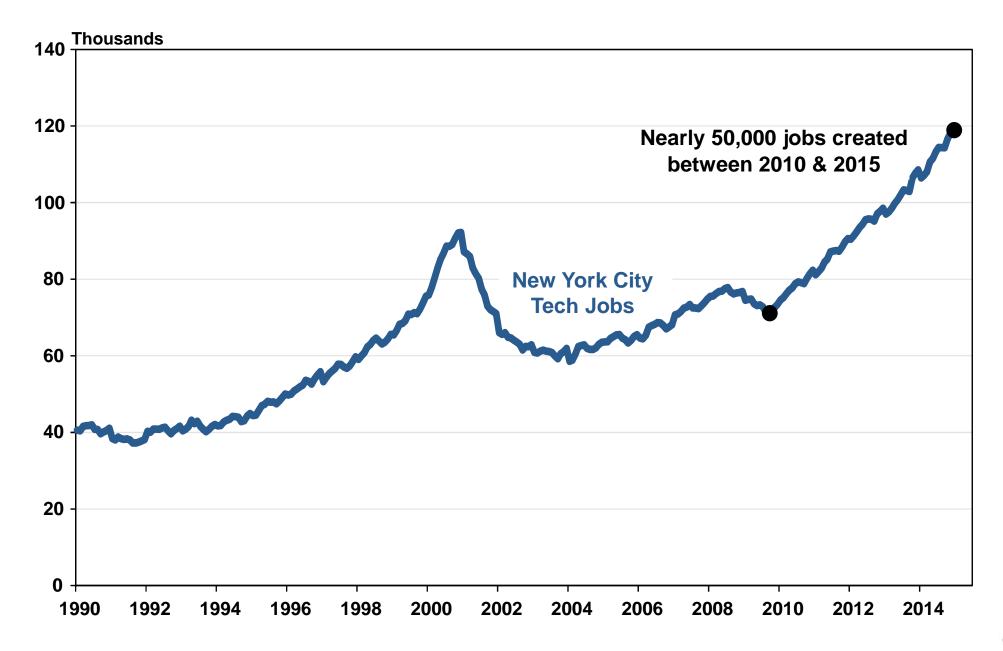
Employment Change, 2010-2015



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NYC Tech Employment

Number of Tech Jobs

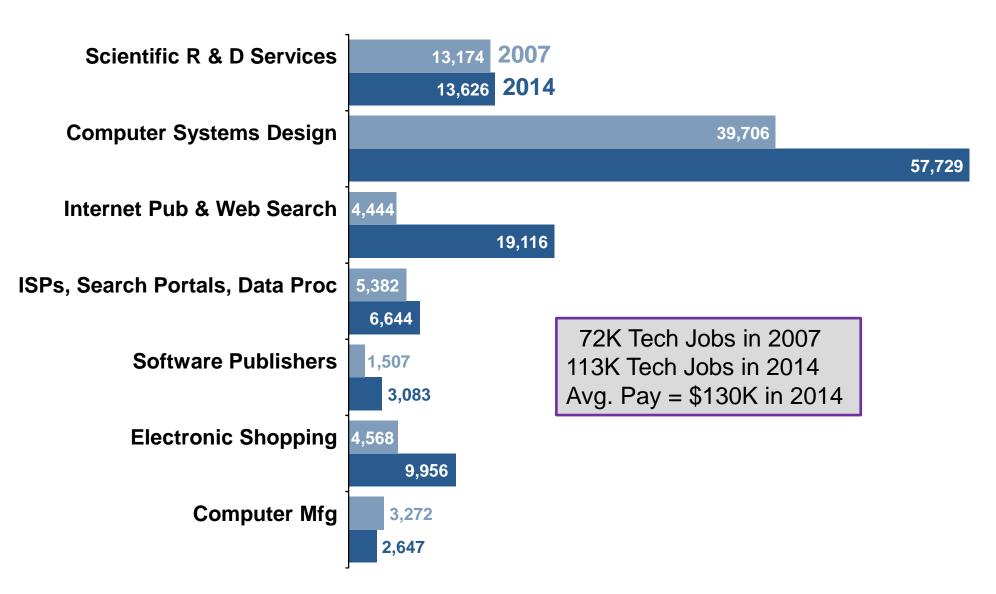


Source: Bureau of Labor Statistics QCEW and Moody's Economy.com.

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Tech Employment in NYC: 2007 vs. 2014

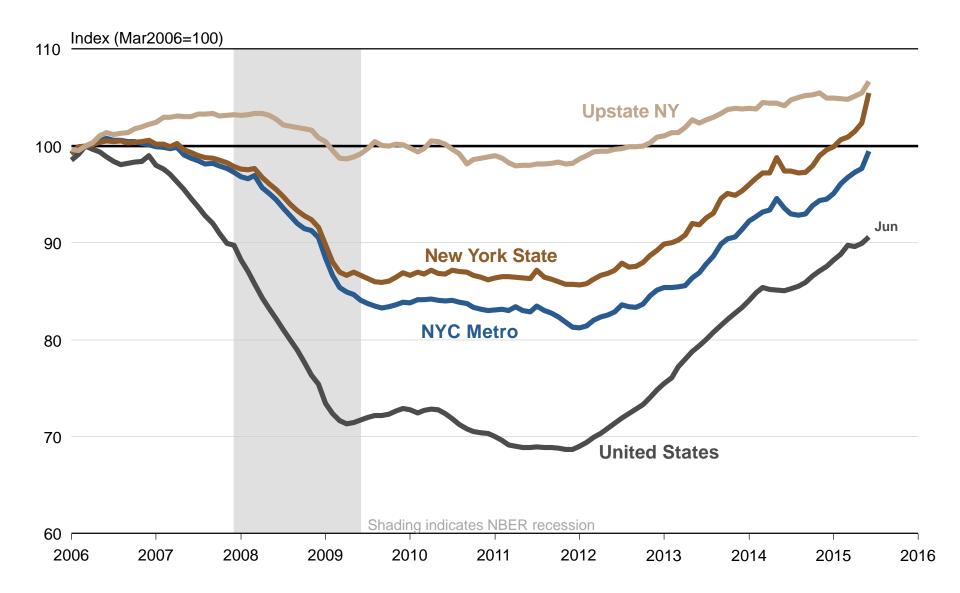
Number of Payroll Jobs in Selected Industries





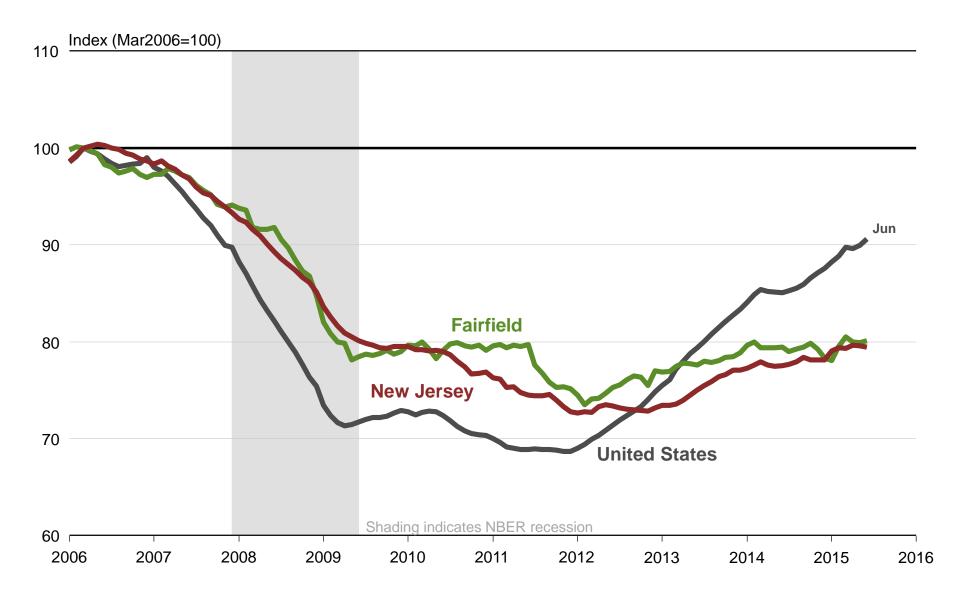
Home Prices

CoreLogic Home Price Index, Seasonally Adjusted



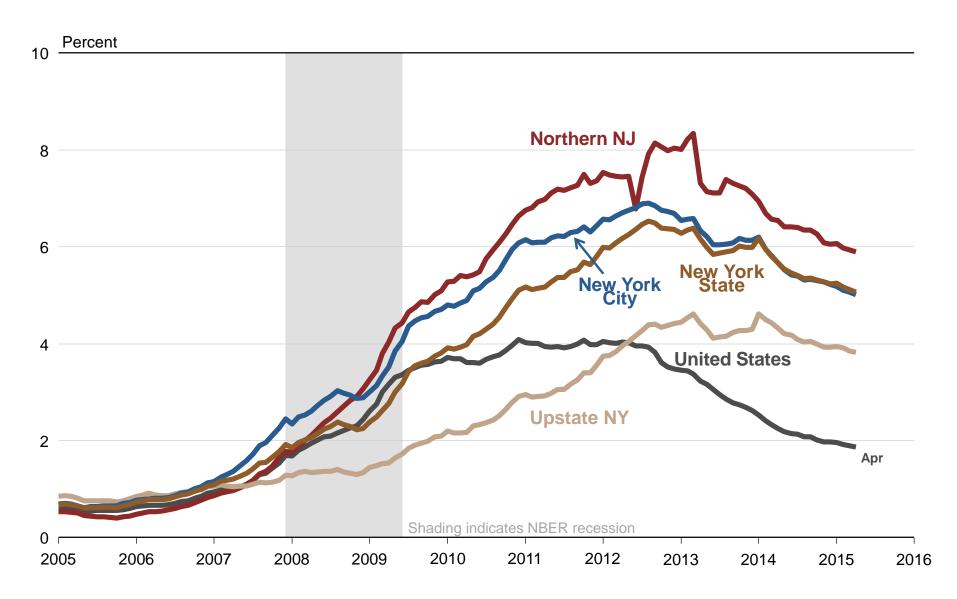
Home Prices

CoreLogic Home Price Index, Seasonally Adjusted



Backlog of Foreclosures

Share of Mortgages in Foreclosure

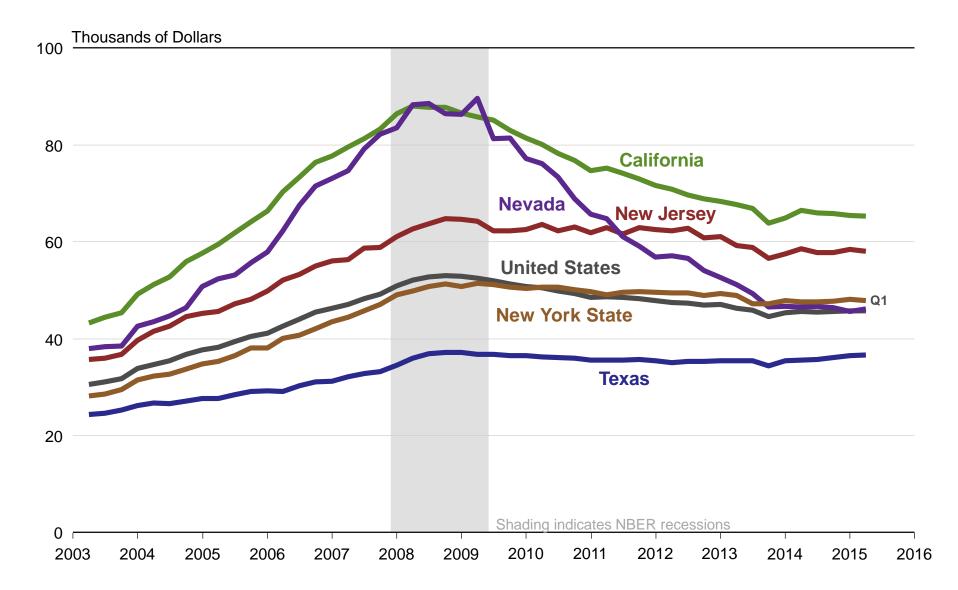






Household Debt

Total Debt Balance Per Capita





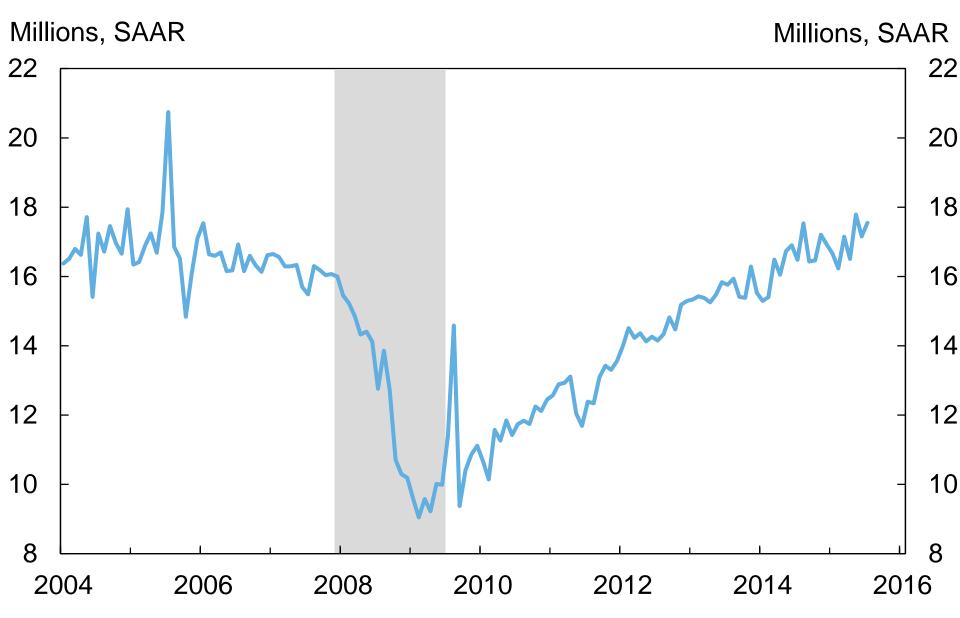
US Macro Overview August 10, 2015



Overview

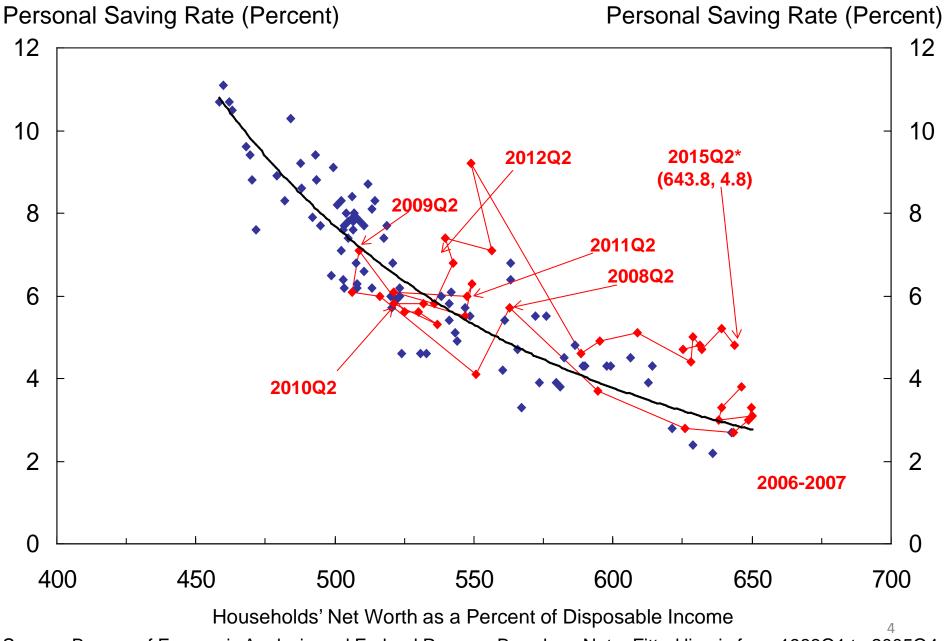
- Growth of real GDP rebounded to 2.3% in 2015Q2 following growth of just 0.6% in 2015Q1.
 - Consumer spending and housing leading growth over the first half.
 - But both sectors still not firing on all cylinders.
- The US economy continues to be adversely affected by the appreciation of the dollar, slower growth abroad, and sharply lower oil prices.
 - As of 2015Q2, oil and gas drilling activity less than half what it was in 2014Q4.
 - Manufacturing output in June remained below that of last December.
 - Capacity utilization in manufacturing has edged lower in 2015, dampening business fixed investment.
- The slowing of core inflation over the past year looks to be coming to an end.
 - Rent inflation continues to edge higher.
 - Health care price inflation now moving higher.

Total Light-Weight Vehicle Retail Sales



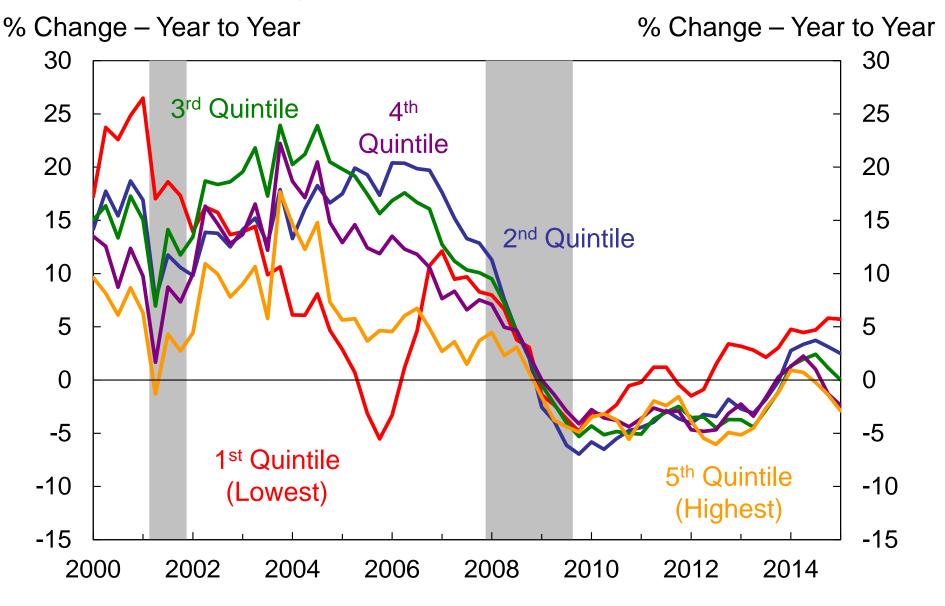
Source: Autodata

Personal Saving Rate and Household Net Worth

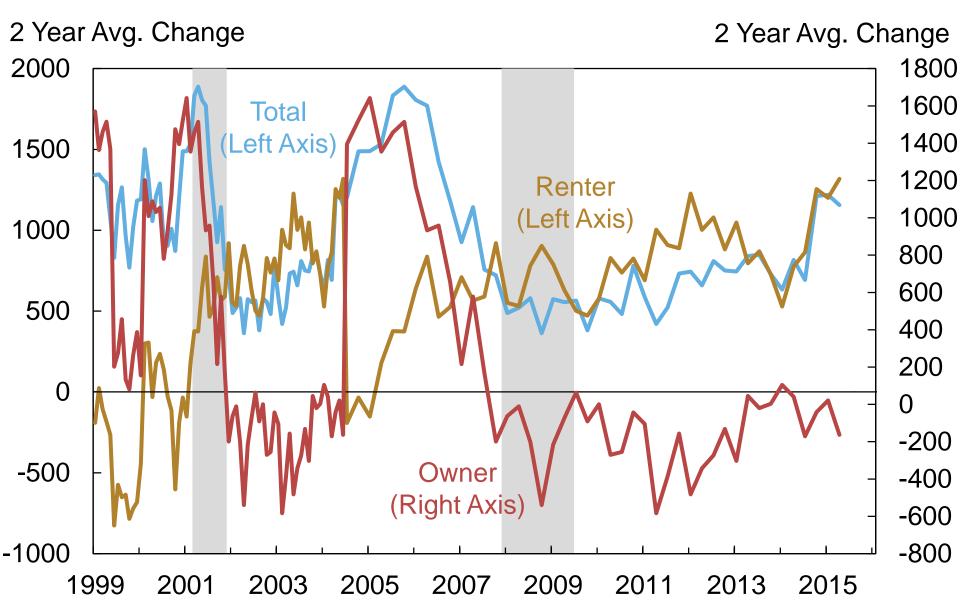


Source: Bureau of Economic Analysis and Federal Reserve Board Note: Fitted line is from 1983Q1 to 2005Q4.

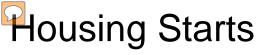
Consumer Debt by Credit Score

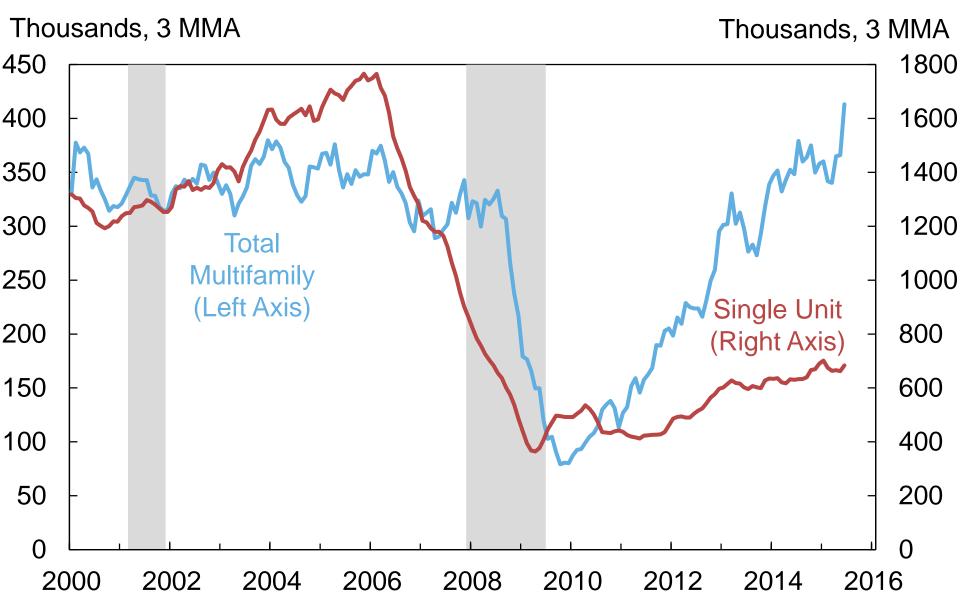


Household Formations



Source: Bureau of the Census

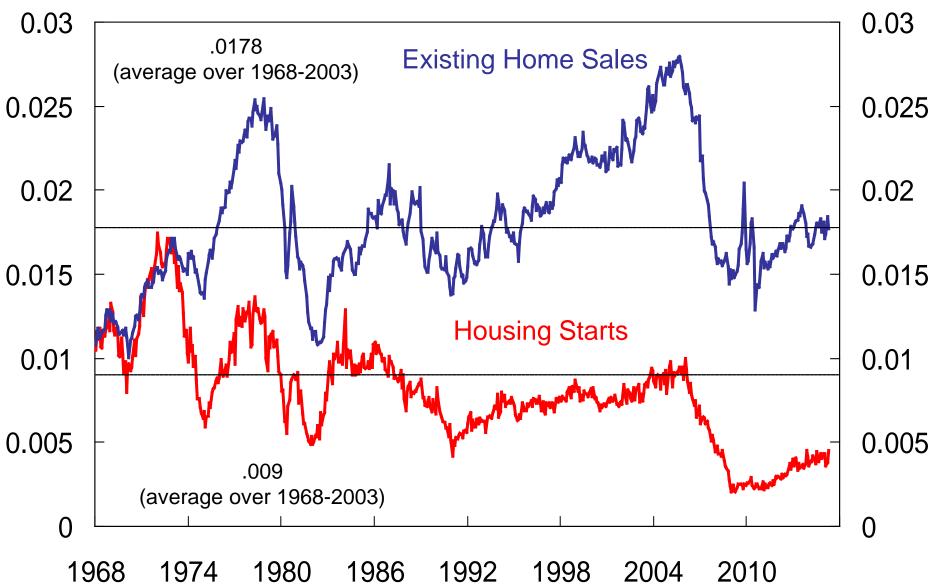




Source: Census Bureau

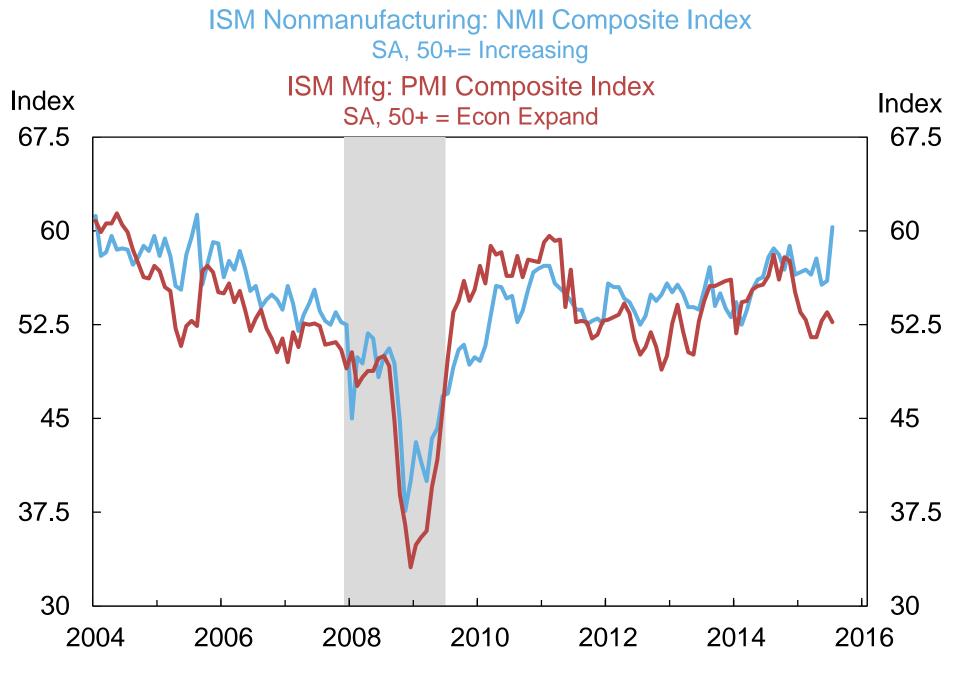
Housing Starts and Existing Home Sales Per Capita





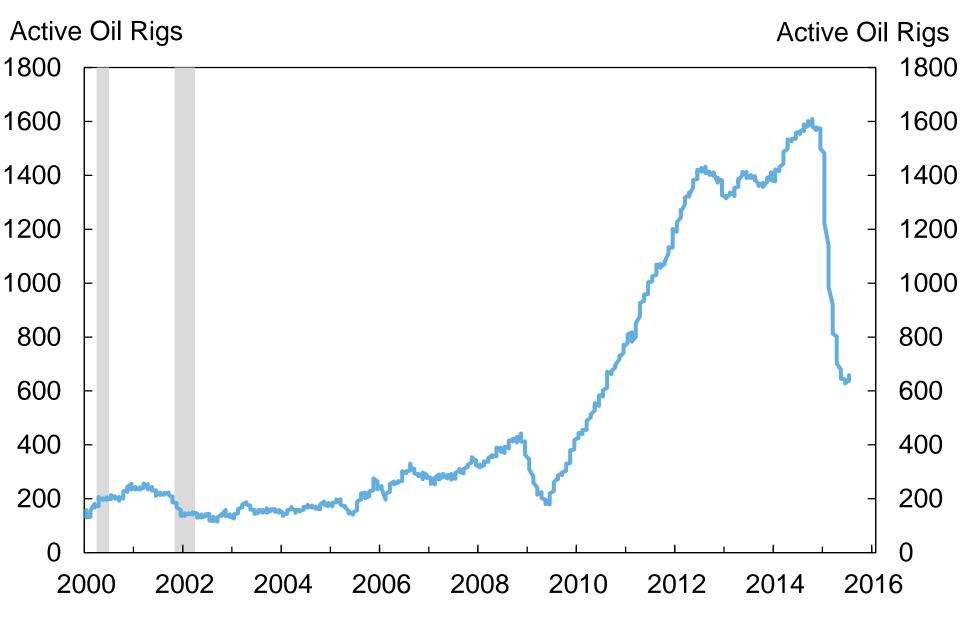
Source: BLS, Census Bureau, National Association of Realtors

Units



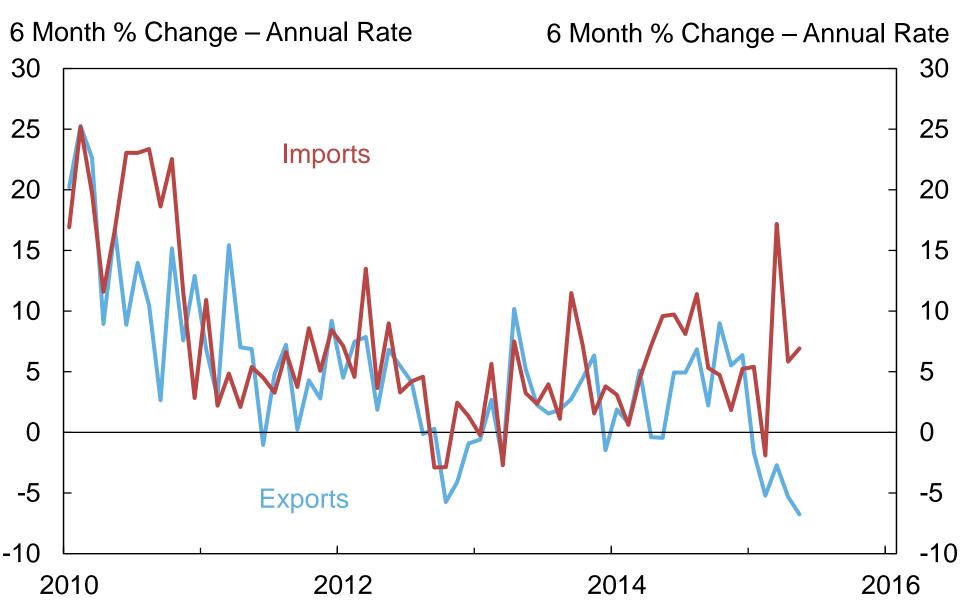
Source: Institute for Supply Management

Baker Hughes US Oil Rig Count



Source: Baker Hughes

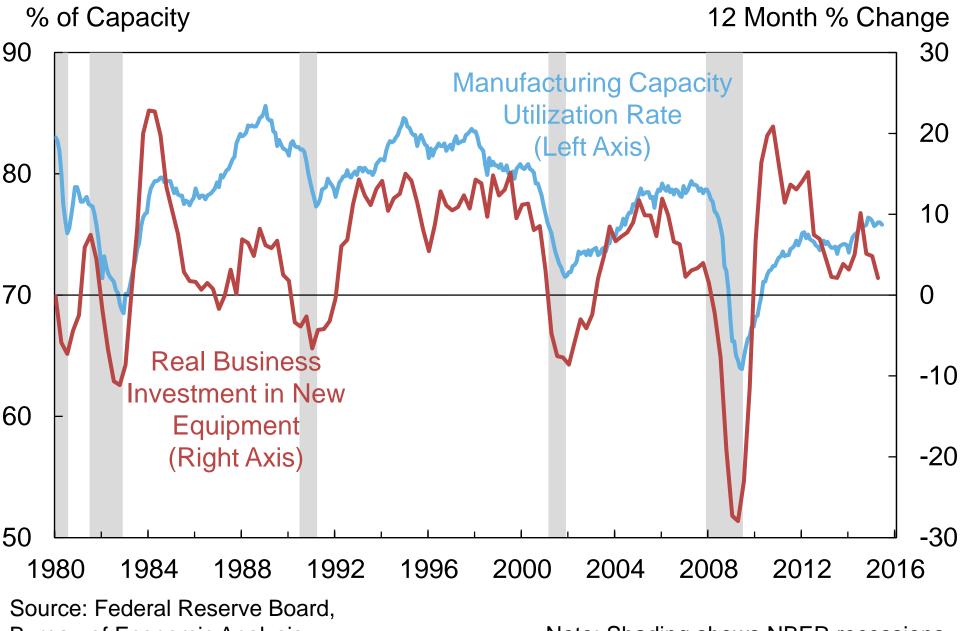
Imports and Exports of Real Nonpetroleum Goods



Source: Census Bureau

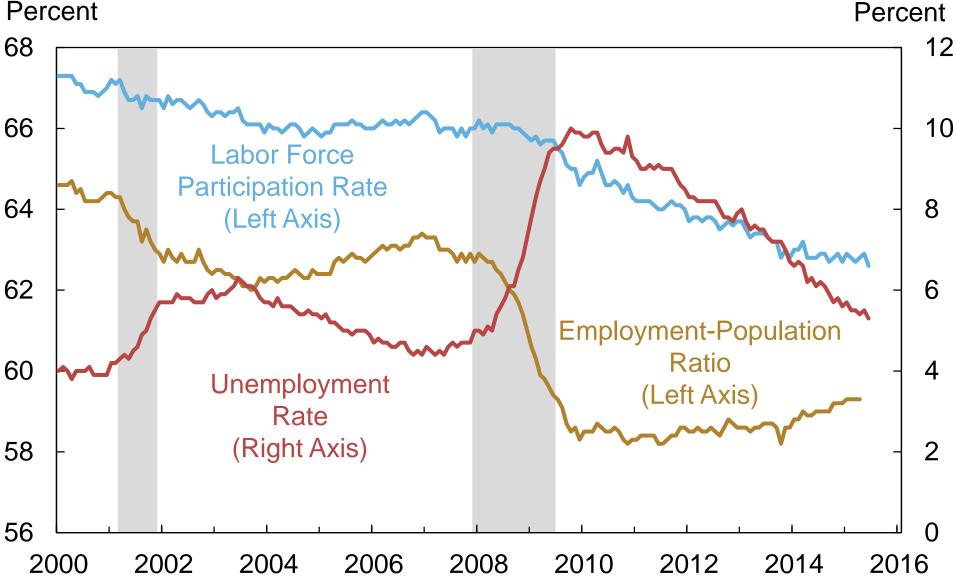
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Equipment Investment and Capacity Utilization



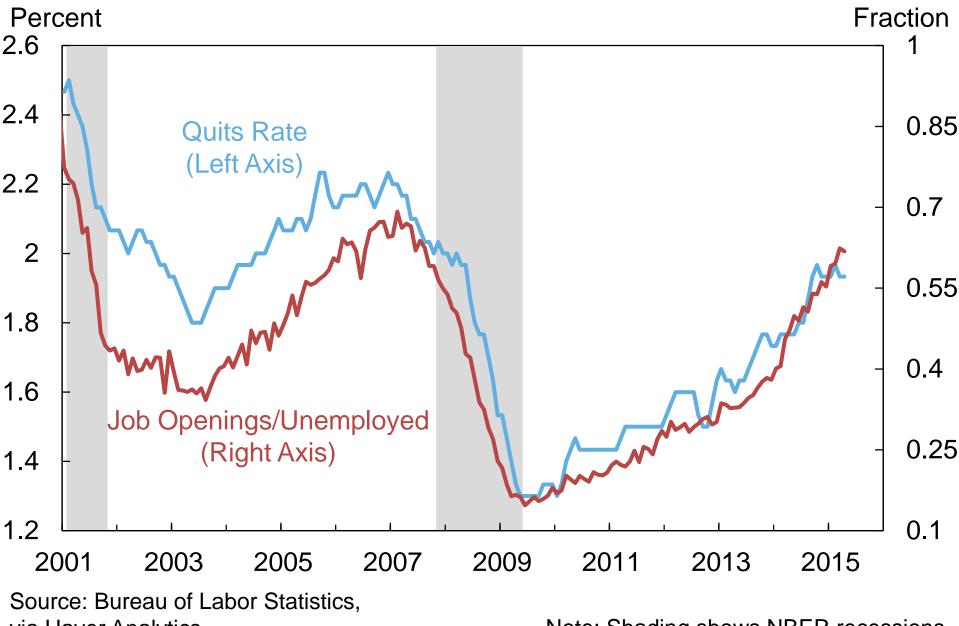
Bureau of Economic Analysis

Labor Market Indicators



Source: Bureau of Labor Statistics, via Haver Analytics

Job Openings/Unemployed and Quits Rate

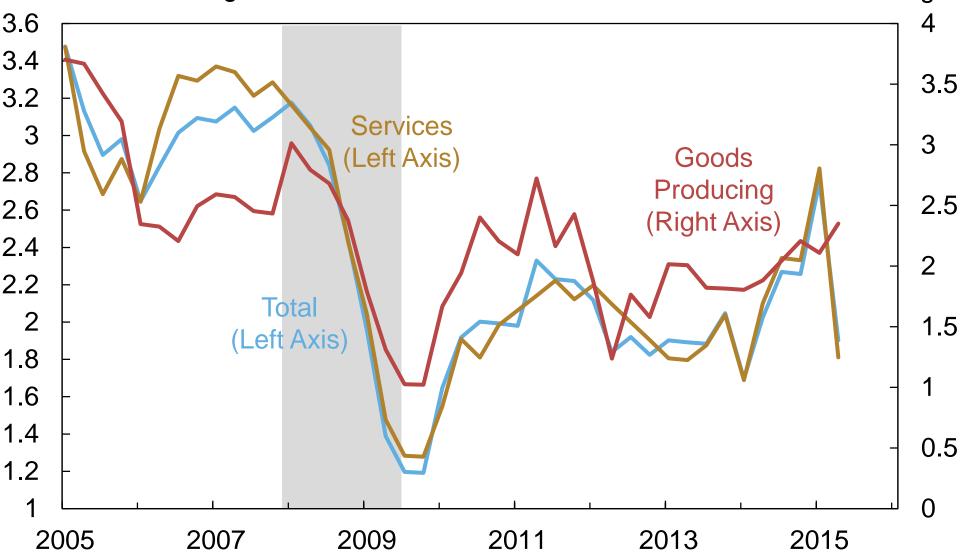


via Haver Analytics

Employment Cost Index: Private Sector Workers

12 Month % Change

12 Month % Change

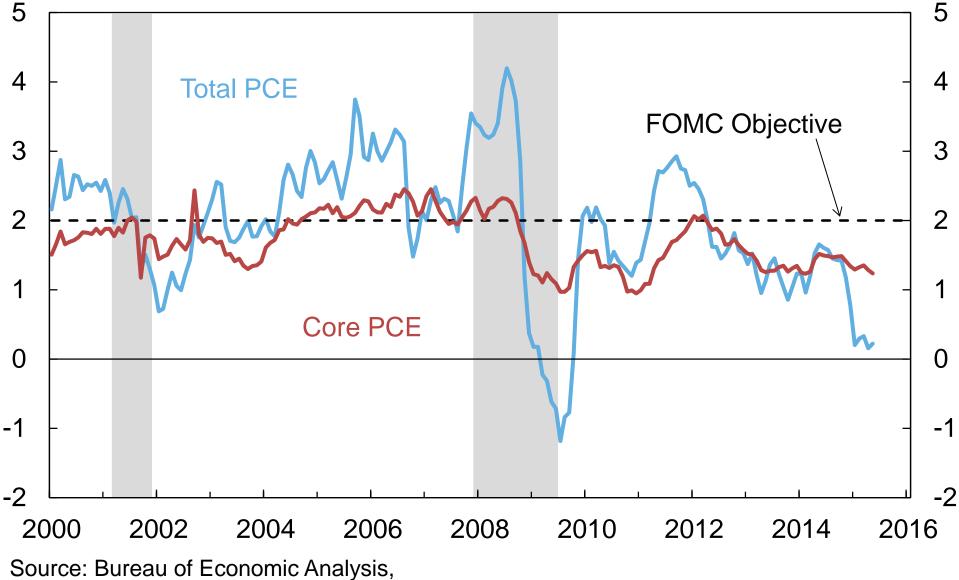


Source: BLS



12 Month % Change

12 Month % Change

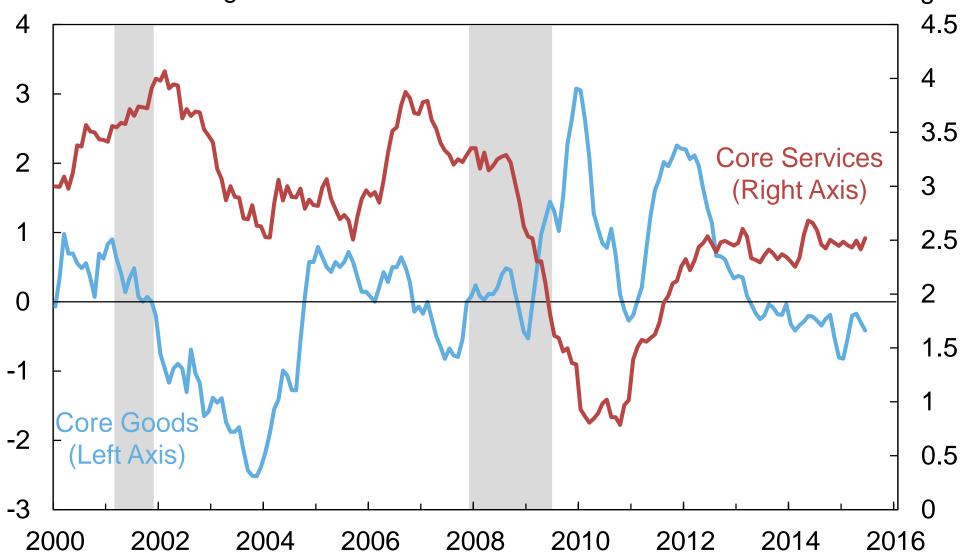


via Haver Analytics

CPI Inflation: Core Goods and Core Services

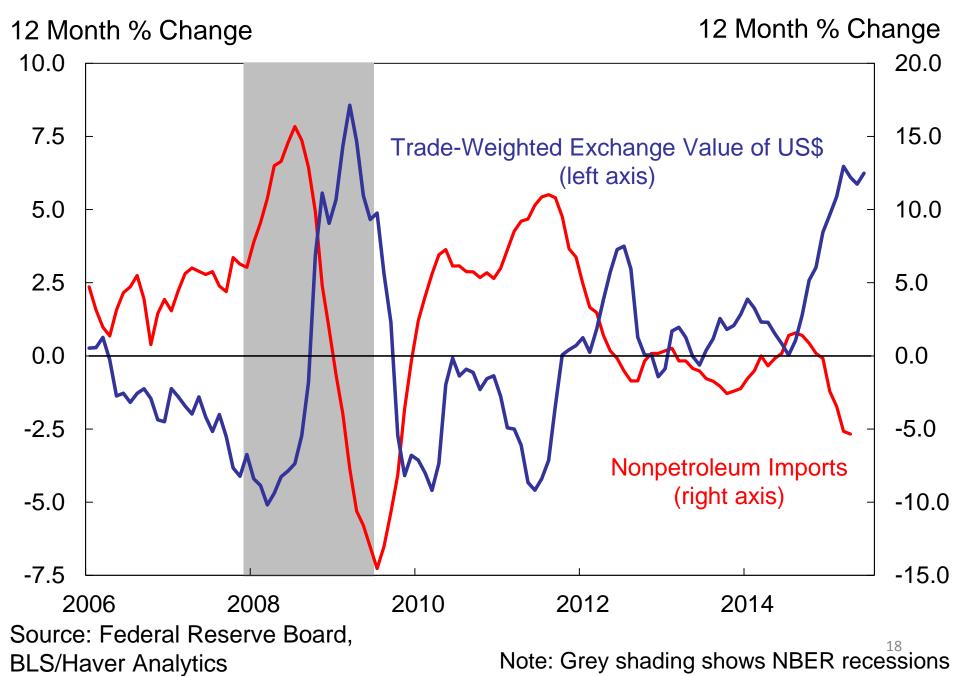
12 Month % Change

12 Month % Change

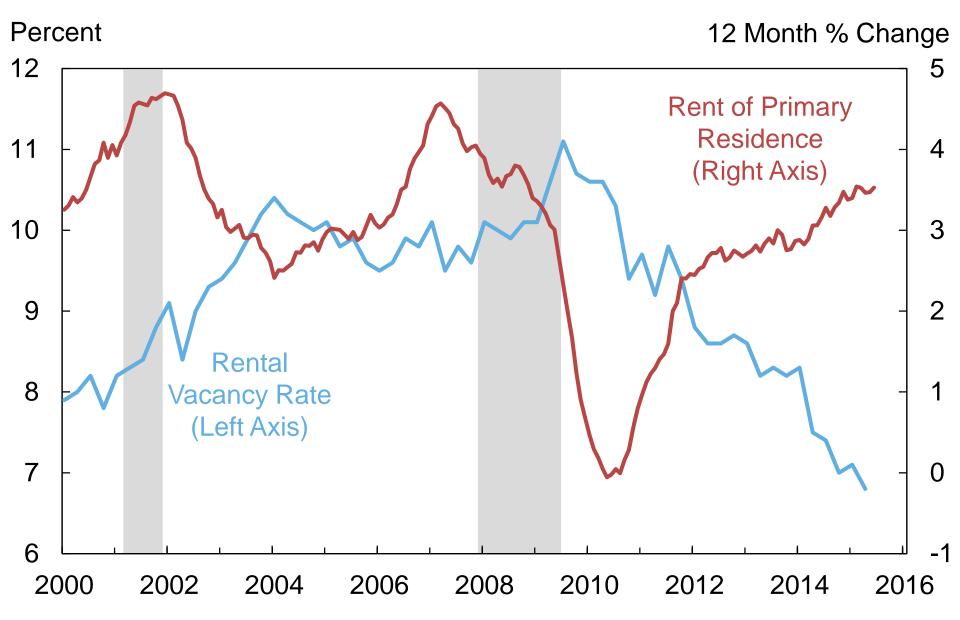


Source: Bureau of Labor Statistics

rade-Weighted Exchange Value of US\$ & Nonpetroleum Imports



Rental Vacancy Rate and Rent of Primary Residence

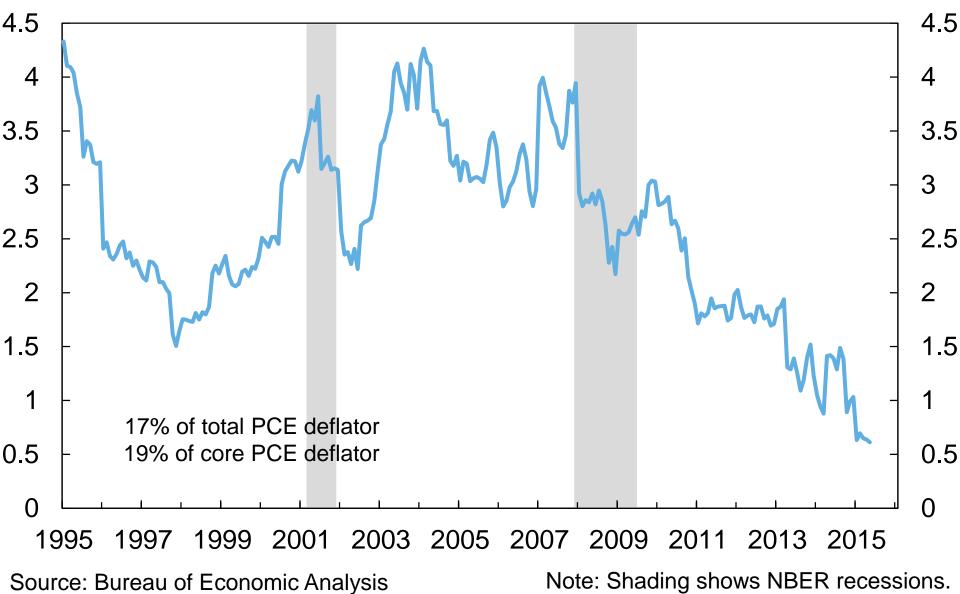


Source: Census Bureau, BLS

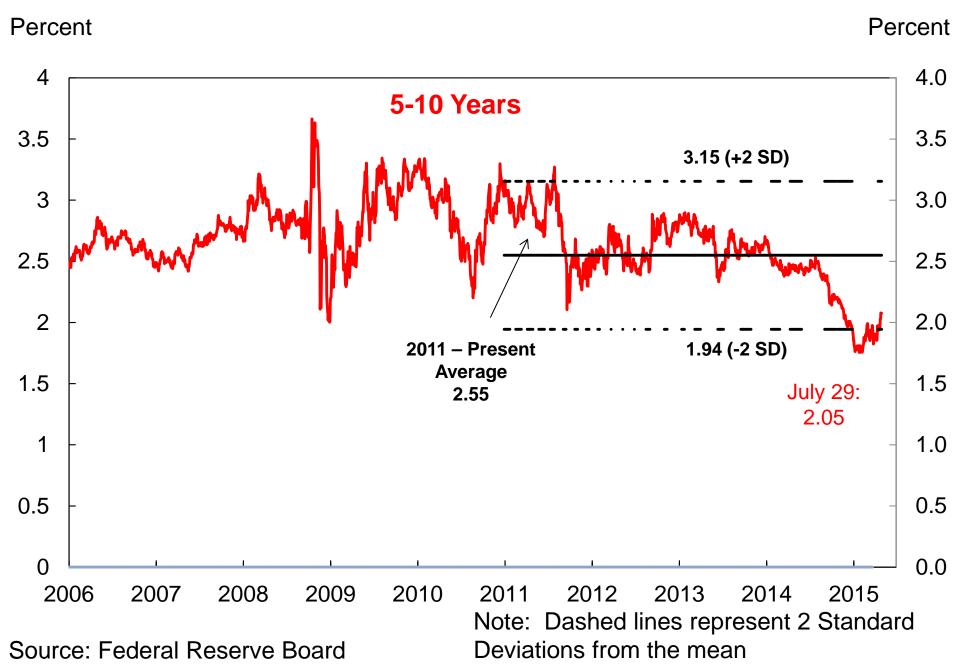
Personal Consumption Expenditures: Health Care Price

Index 12 Month % Change

12 Month % Change

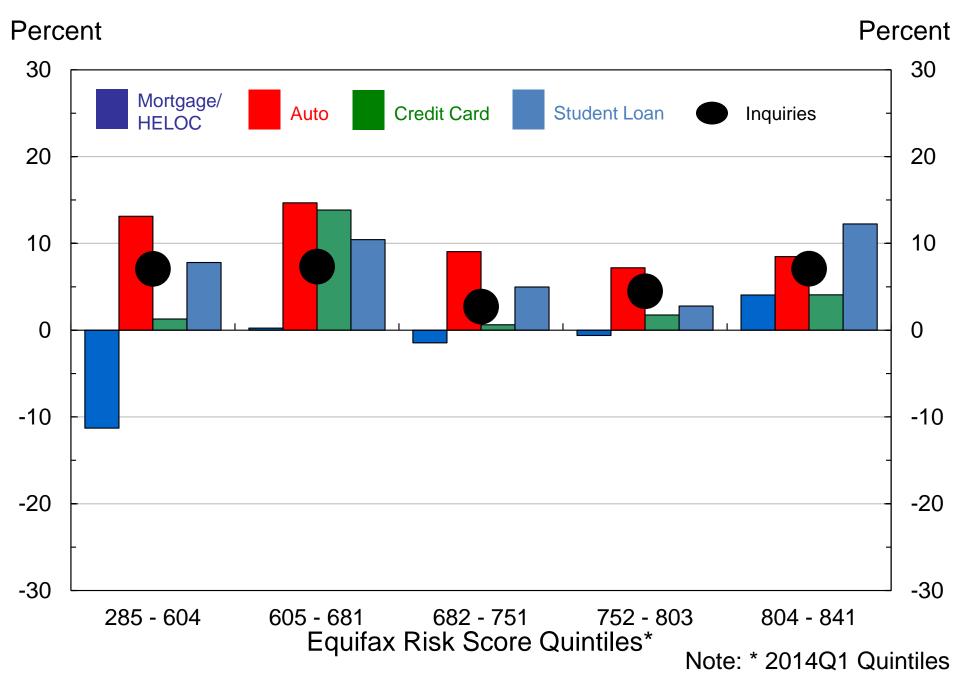


TIPS Based Inflation Expectations



Reference Slides

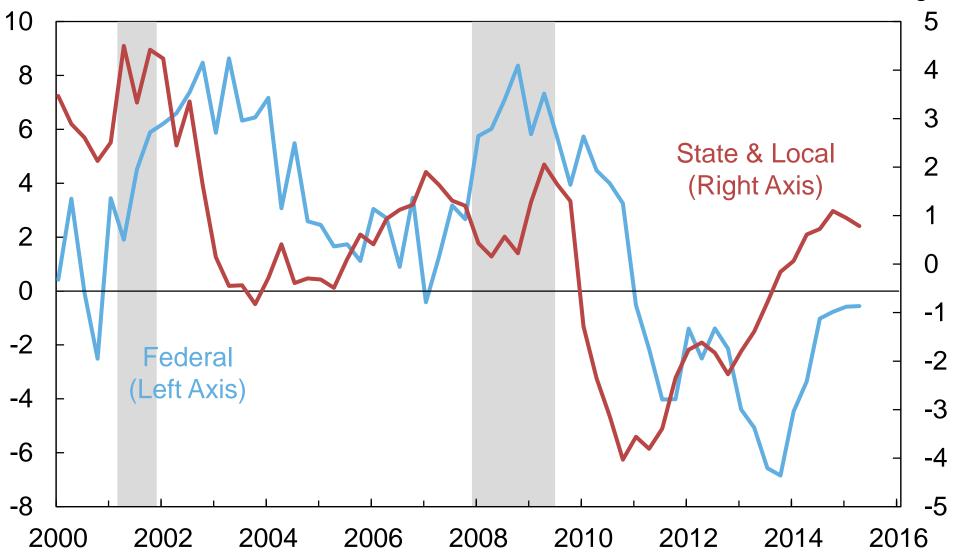
Change in Debt 2014Q1-2015Q1 By Credit Score Quintile



Real Government Consumption and Gross Investment

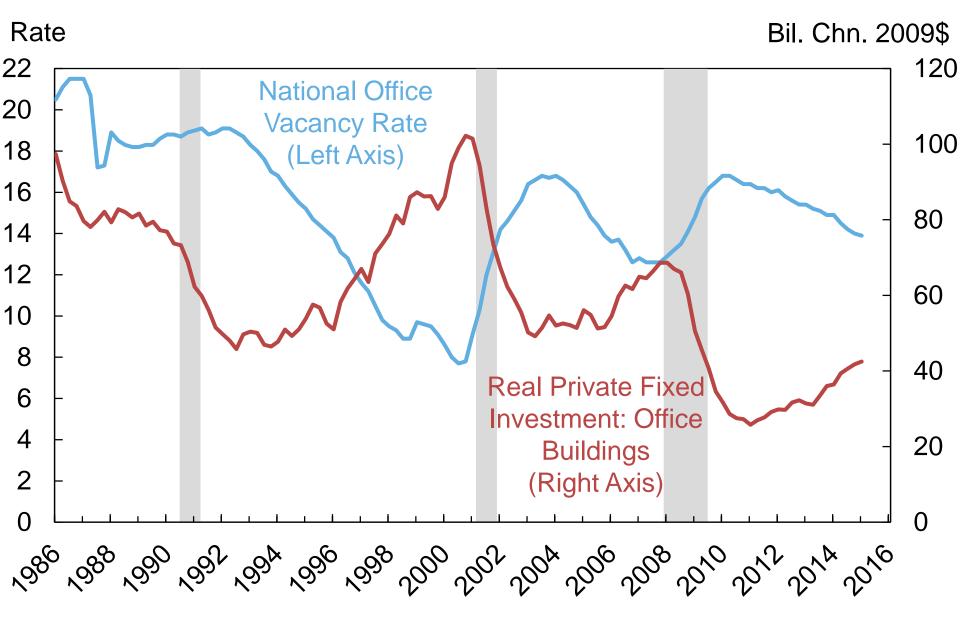
4 Quarter % Change

4 Quarter % Change



Source: Bureau of Economic Analysis

Office Vacancy Rate



Source: BEA, CBRE