

Upstate New York Regional Advisory Council Meeting Monroe Community College - Downtown Campus 321 State Street Rochester, NY Tuesday, September 26, 2017

AGENDA

10:30am-10:35am	Introductory Remarks Anand Marri, Vice President
10:35am-11:05am	The National Economy Richard Peach, Senior Vice President
11:05am-11:35am	International Update Matthew Higgins, Vice President
11:35am-12:05pm	Regional Update Jaison Abel, Research Officer
12:05pm	Adjourn to High Falls Room B, 3 rd Floor
12:10pm	Lunch
12:10pm-1:40pm	Round Table Discussion with William Dudley, President
	Your experiences can give us insight into current economic conditions.
	Questions for discussion with President Dudley:
	Your experience and that of your customers and suppliers can give us insight into current economic conditions.
	 Has your firm experienced an increase in demand in recent months? Has demand for your product or service increased sufficiently that you increased or plan to increase employment by the end of 2017? Has demand for your product or service increased sufficiently that you plan to increase investment in plant and equipment by the end of 2017? Do you anticipate any change in your ability to access credit for the remainder of this year? How is the labor market in meeting your needs?
1:40 pm	Adjourn



Upstate New York Regional Advisory Board Monroe Community College - Downtown Campus 321 State Street Rochester, NY Tuesday, September 26, 2017

ATTENDEE LIST

Board Members

Aminy Audi CEO L. & J.G. Stickley

Scott Bieler President & CEO West Herr Automotive Group, Inc.

Tim Busch President & CEO Nexstar Broadcasting Group, Inc.

Lynne Marie Finn CEO Superior Workforce Solutions, Inc.

Kenneth M. Franasiak Chairman Calamar

Larry Kessler Founder & Co-Owner Kessler Group, Inc.

Federal Reserve Bank of New York

William Dudley Michael Nelson Richard Peach Matthew Higgins Anand Marri Julia Gouny Jaison Abel Tony Davis Chelsea Cruz Betsy Bourassa Bridget-Ann Hart President & CEO KPH Healthcare Services, Inc.

Dr. Anne Kress President Monroe Community College

Jordan Levy NY Partner Softbank Capital

Linda MacFarlane President & CEO Community Loan Fund of the Capital Region

President SVP, Assistant General Counsel, Legal SVP, Research & Statistics VP, Integrated Policy Analysis VP and Head of Outreach & Education Officer and Deputy Chief of Staff, Executive Office Officer & Economist, Research & Statistics Officer, Community Engagement, Outreach & Education Associate, Community Engagement, Outreach & Education Associate, Media Relations, Communications & Outreach

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US Macro Overview September 26, 2017



Overview

- The US economy appears to be regaining its footing after suffering a significant shock beginning in mid to late 2014.
- US labor market is showing classic signs of being at or near full employment yet growth of labor compensation remains surprisingly low.
- Core inflation has slowed since the beginning of 2017. Is this a transitory phenomenon or something more fundamental?

Growth of Real GDP

Four Quarter Percent Change

Four Quarter Percent Change



Source: Bureau of Economic Analysis

Nominal Trade-Weighted Value of US\$ and Rig Count



Surveys of Manufacturing Activity



Source: IHS Markit and Institute for Supply Management via Haver Analytics

Labor Market Indicators

Percent

via Haver Analytics

Percent



Employment Cost Index: Private Industry Workers

4 Qtr % Change

4 Qtr % Change



Labor Costs in the Nonfarm Business Sector



Source: BLS; Haver.

Growth of Real Unit Labor Costs versus Unemployment Rate



GDP

Trillions of 2009 US\$

Trillions of 2009 US\$



Measure of Underlying PCE Price Inflation

12 Month % Change

12 Month % Change



CPI Inflation: Core Goods and Core Services

12 Month % Change

12 Month % Change



Owner's Equivalent Rent



CPI-U: Wireless Telephone Services



CPI-U: Prescription Drugs



Core Goods CPI and Nonpetroleum Import Price Index



Analytics

Michigan Inflation Expectations 5 to 10 Years

Percent

Percent



Source: University of Michigan

Actual and Expected Fed Funds Target



Reference Charts

Saving and Investment Balance



Source: Bureau of Economic Analysis via Haver Analytics



























Percent				
	2017	2018	2019	
United States ^{1/}				
Central Bank	1.5	1.9	2.0	
Consensus	1.5	1.8	2.0	
Euro Area ^{2/}				
Central Bank	1.5	1.2	1.5	
Consensus	1.5	1.4	1.6	
Japan ^{3/}				
Central Bank	1.1	1.5	1.8	
Consensus	0.5	0.7	0.8	

1/ Central bank figures reflect FOMC members' median projection for core PCE inflation on a Q4/Q4 basis, from September. Consenus forecast is from Survey of Professional Forecasters, on a similar basis from August. 2/ Central bank figures reflect mean staff forecast for calendar year CPI inflation, from September. Consensus forecast is from Survey of Professional Forecasters, on a similar basis from July. 3/ Central bank figures reflect median policy board members' projection for CPI inflation ex. fresh food, on a fiscal year basis from July. Consensus forecast is from a calendar-year basis from September.













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Regional Economic Conditions

Jaison R. Abel, Research Officer

Upstate New York Regional Advisory Board Meeting – September 26, 2017

The views expressed here are those of the presenter and do not necessarily represent those of the Federal Reserve Bank of New York or the Federal Reserve System.

Overview

- Over the past year, the pace of job growth has slowed to a crawl in upstate New York.
- Western New York has been especially weak, with steep declines in manufacturing, business services, and retail weighing on overall job growth.
- Focusing on wage inequality, the New York-Northern New Jersey region is home to some of the most unequal and least unequal metros in the country.



Regional Employment Trends

Indexes of Total Employment, August 2017



Source: U.S. Bureau of Labor Statistics and Moody's Economy.com; data are early benchmarked by FRBNY staff.

Job Growth in Upstate New York

2010-2016 vs 2016-2017



Source: U.S. Bureau of Labor Statistics and Moody's Economy.com; data are early benchmarked by FRBNY staff.

Regional Wage Inequality

- Wage inequality has increased among all workers since the early 1980s.
- Some places are much more unequal than others, even within our own region.
- The most unequal places tend to be large metros with strong wage growth for those at the top of the wage distribution.





Annual Wages in the United States

Full-Time Workers, Constant 2015 Dollars



Source: U.S. Census Bureau and Bureau of Labor Statistics, Current Population Survey; U.S. Bureau of Economic Analysis, PCE Price Index. Note: Full-time workers are those aged 16 to 64 working at least 35 hours per week and 40 weeks per year.

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Real Wage Growth in the United States

1980-2015 Percent Change by Percentile



Source: U.S. Census Bureau and Bureau of Labor Statistics, Current Population Survey; U.S. Bureau of Economic Analysis, PCE Price Index.

What's Driving Wage Inequality?

- Technological change and globalization have changed the pattern of demand for workers.
 - Strong demand for skilled workers has resulted in larger wage gains for workers toward the top of the wage distribution.
 - Demand for lesser skilled workers has been weaker, stifling wage growth for workers at the middle and bottom of the wage distribution.
- Other contributing factors include the decline in unions and the falling real value of the minimum wage.



The Geography of Wage Inequality

2015 90-10 Ratio for U.S. Metropolitan Areas



and American Community Survey (2015).

Wage Inequality in the Region

2015 90-10 Ratios for 2nd District Metro Areas



Sources: U.S. Census Bureau, Decennial Census (1980) and American Community Survey (2015).

Why Are Some Places More Unequal?

Differences in Local Demand for Workers

- Demand for skilled workers has been particularly strong in some metros leading to outsized wage gains for those at the top.
- Decline in demand for lesser skilled workers has been geographically concentrated, stifling wage growth for workers toward the middle and bottom of the wage distribution.

Agglomeration Economies

 Productivity benefits from clustering together in cities have been particularly strong for skilled workers located in large metros.

Migration

 Skilled workers are increasingly moving to large metros that offer urban amenities and higher wages.





Larger Metros Now Tend to Be More Unequal than Smaller Metros



Sources: U.S. Census Bureau, Decennial Census (1980) and American Community Survey (2015).

Real Wage Growth in U.S. Metros

1980-2015 Percent Change by Percentile



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Sources: U.S. Census Bureau and Bureau of Labor Statistics, Current Population Survey; U.S. Census Bureau, Decennial Census (1980); American Community Survey (2015); U.S. Bureau of Economic Analysis, PCE Price Index.

Real Wage Growth in Upstate New York

1980-2015 Percent Change by Percentile



Sources: U.S. Census Bureau and Bureau of Labor Statistics, Current Population Survey; U.S. Census Bureau, Decennial Census (1980); American Community Survey (2015); U.S. Bureau of Economic Analysis, PCE Price Index.

Summary

- Wage inequality has increased in nearly every metro since the early 1980s, though it has increased much more in some places than others.
- The most unequal places tend to be large metros with strong demand for skill, agglomeration economies, and appeal for skilled workers (e.g., NYC-NNJ Metro).
- The least unequal places tend to have lackluster wage growth across the board, due in large part to weak demand (e.g., most metros in upstate New York).



