Minutes of the regular meeting of the UPSTATE NEW YORK REGIONAL ADVISORY BOARD

10:30 a.m. – 1:00 p.m., November 19, 2013 Federal Reserve Bank of New York 33 Liberty St., New York, NY

Present:

Tim Busch, Executive Vice President and COO, Nexstar Broadcasting Group, Inc. Bal Dixit, Chairman, Newtex Industries
James P. Laurito, President, Central Hudson Gas & Electric Corporation
Jordan Levy, NY Partner, SoftBank Capital
Martin Mucci, President and CEO, PayChex, Inc.
Carlos Unanue, President, Goya de Puerto Rico, Inc.

Federal Reserve Bank of New York staff:

Jim Bergin Christine Cummings John Clark William Dudley Jack Gutt Kausar Hamdani

David Parkinson

Richard Peach

Rae Rosen

Ms. Cummings called the meeting to order at approximately 10:30 a.m.

1. Economic Outlook

a. The National Economy

Mr. Peach discussed domestic economic trends for the first part of 2013.

b. International Update

Mr. Clark offered an update on the economic outlook in Europe and Japan and discussed some of the challenges facing emerging market economies.

2. Discussion

Mr. Dudley joined the group for the luncheon discussion. Members were asked to comment on changes in demand, projected hiring and investment in plant and equipment for 2013 and 2014, and impacts due to healthcare legislation, sequestration, payroll taxes, or other official sector spending or taxation.

Members described a range of experiences with regard to each of the questions asked. Although members reported varying degrees of demand growth, most found the overall pace

of growth to be slow.

Several members reported modest increases in hiring, though mostly for entry-level positions. Issues mentioned included difficulty finding applicants with needed IT skills and retention of younger employees. Several members also reported that firms are more likely to add contract or temporary employees, in part out of concern over the Patient Protection and Affordable Care Act.

Members were generally split between those making large capital investments and those holding relatively steady. Some also reported making investments in research and technology.

Turning to the impacts of congressional action, in general, members continued to express uncertainty over the impact of the new healthcare law. Some members reported increased premiums and changes to their existing coverage while most hope to keep offering similar coverage for 2014. Most firms also reported little direct impact from the sequester, though some with closer ties to the government have seen orders slow down.

The meeting adjourned at approximately 1:00 p.m.