

The Price of Liquidity: Bank Characteristics and Market Conditions¹

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January 2008

¹We wish to thank the Deutsche Bundesbank for supplying data and for financial support. We also would like to thank Andrea Buraschi, Christian Ewerhart, Michael Schroeder, and participants at the Deutsche Bundesbank and ZEW conference on Monetary Policy and Financial Markets, Mannheim, Germany, November 2006, the European Central Bank workshop on The Analysis of the Money Markets, Frankfurt, Germany, November 2007 for comments as well as participants at a seminar at the Helsinki School of Economics and the Universities of Amsterdam and Lugano. The views expressed in this paper represent the authors personal opinions and do not necessarily reflect the views of the Deutsche Bundesbank

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Abstract

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We test for imperfections in the market for liquidity using price data at the individual bank level in the primary market in the euro zone. Unique to this paper, we also have data on individual banks' reserve positions relative to what they are required to hold with the central bank, thus allowing us to gauge the extent to which a bank is short or long liquidity. We find evidence that liquidity squeezes occur from time to time. A greater imbalance in positions across banks is associated with a rise in the relative price of liquidity. This imbalance effect is felt more keenly by a bank the shorter and smaller it is, suggesting that smaller banks are more vulnerable to liquidity squeezes. Controlling for a variety of factors, we also find that larger banks pay less for liquidity than do smaller banks, supporting the view that larger banks have better access to the interbank market. Contrary to what one might expect, banks in formal liquidity networks do not pay less.

Keywords: liquidity, banking , short squeezes, money markets, repo auctions

JEL: G1, G21, E5, D44

1 Introduction

A well functioning market for liquidity is essential for the efficiency of the broader financial markets. It is used by central banks to control short term rates and it underpins the business of banking. It is also linked directly to securities markets through the role of securities as collateral in a variety of operations and transactions. An illustration is offered by the so-called sub-prime crisis of 2007, where the drying up of liquidity left banks threatened and asset prices down. Some banks had to be bailed out and central banks around the world were forced to step in with extraordinary injections of liquidity to help stabilize markets. Despite its importance, relatively little is known about the market for liquidity, especially at a disaggregated level. This paper sheds light on the workings of this market by studying the price individual banks pay for liquidity and how this varies with bank characteristics and market conditions. An important finding is that the price a bank pays for liquidity is affected by the liquidity position of other banks, as well as its own.

As for most other goods and assets, the market for liquidity consists of primary and secondary markets. In this paper, we study primary market prices. In particular, we study the prices, or rates, German banks pay for liquidity in the European Central Banks' main refinancing operations, which are the main source of liquidity in the euro area. During the sample period, June 2000 to December 2001, the average operation injected 84 billion euros of two-week money, against collateral. These operations are organized as discriminatory auctions (pay your bid), which means that different banks end up paying different prices, as a function of their bids. Because we have all bids made by each bank over time, we can also study banks' willingness to pay.

Our analysis is concerned with testing for imperfections in the market for liquidity. The main hypothesis we examine is that liquidity squeezes occur from time to time and, as a consequence, the shorter banks are relative to their liquidity needs, the more they are willing to pay for liquidity, and the more they end up paying [as suggested by Nyborg, Bindseil, and Strebulaev (2002)]. While there have been previous studies using bidder level data from ECB operations [Nyborg et al (2002), Linzert, Nautz, and Bindseil (2007), Craig

and Fecht (2007)],¹ none of these are able to *directly* test this hypothesis because they lack data on banks' liquidity positions. Unique to this paper, we have data on individual banks' reserve positions relative to what they are required to hold with the central bank. We use this to construct a measure of imbalance in the market. We then test the theoretical prediction of Nyborg and Strebulaev (2004) that the larger is the imbalance the higher are the bids in the auctions, since the larger are the costs and benefits from a squeeze in the interbank market to a short and long bank, respectively. This prediction is confirmed in the data.² We also find that the premium paid per unit that a bank is short is larger when the imbalance is larger. These findings are consistent with the view that squeezes occur in the market for liquidity and that consequently there is a cost associated with relying on the markets to cover liquidity needs.

Our results relate to the literature on banking and liquidity spawned by Bryant (1980) and Diamond and Dybvig (1983) and in particular on papers studying the functioning of the interbank market [e.g. Bhattacharya and Gale (1987), Donaldson (1992), Bhattacharya and Fulghieri (1994), Allen and Gale (2000), and Freixas, Parigi, and Rochet (2000)]. Bhattacharya and Gale (1987) argue that aggregate liquidity shortfalls can occur as a result of banks free-riding on each other in providing liquidity to the interbank market. In the euro zone, however, the ECB solves this particular problem through its policy of adjusting the size of its operations to match the aggregate liquidity need of the entire banking system (ECB, 2002). But this also means that liquidity in the euro zone is tight. If one bank has more than it needs, another must have less. This gives rise to the possibility of short squeezes, and our results indicate that this indeed occurs from time to time. This has wider implications. The possibility of being squeezed may, for example, inhibit banks from expanding credit lines and thus lead to underinvestment in real assets. The extra cost of liquidity arising from the possibility of squeezes may also impact on

¹Breitung and Nautz (2001) study ECB fixed rate tenders, which were run until June 2000. In these operations, bidding banks submit quantity bids, with the rate being pre-announced by the ECB. Hartmann, Manna, and Manzanares (2001) provide an overview of euro money markets.

²This also bears relation to Furfine's (2000) finding that there is a link between interbank payment flows and the federal funds rate.

asset prices, perhaps along the lines modelled by Allen and Gale (1994 and 2004) and contribute towards commonality in liquidity across different securities and asset classes [Chordia, Subrahmanyam, and Roll (2000), Hasbrouck and Seppi (2001), Huberman and Halka (2001), Chordia, Sarkar, and Subrahmanyam (2005)].

The second broad hypothesis we examine is that the price paid for liquidity is affected by bank characteristics such as size and type. Allen, Peristiani, and Saunders (1989) find that there are differences in purchase behavior among differently sized banks in the federal funds market [see also Furfine (1999)]. The extant literature on the ECB's operations suggests that bank size affects the price of liquidity [Nyborg et al (2002), Linzert et al (2007), and Craig and Fecht (2007)], but again, these papers do not control for banks' liquidity positions.³ Bank size may matter because of economies of scale and scope. A larger bank may have better access to the interbank markets, for example because it has a larger network of regular counterparties or because it has a wider range of collateral. It may also be less exposed to liquidity shocks because it is more diversified, along the lines discussed by Kashyap, Rajan, and Stein (2002). A larger bank may also be willing to put more resources into liquidity management, since it has more to gain from a reduction in the per unit cost of liquidity.

Our results confirm that size matters; large banks pay less for liquidity in the primary market. As an example, we find that the 5% smallest banks pay in excess of 2 basis points (bp) more than the 1% largest banks. In the market for two-week money, 2 bp is a large number; the average volatility of the two-week interbank rate on main refinancing operation days is 5.3 bp and the average rate paid in the primary market is 1.2 bp below the contemporaneous rate in the secondary market. Bank size remains highly significant when we control for a variety of other bank characteristics and market conditions, including

³Nyborg et al (2002) are the first to provide evidence suggesting that the price paid for liquidity in ECB operations is related to bank size. However, they use quantity demanded in the operations as a proxy for size rather than balance sheet data. In their analysis of size, they also do not control for other bank characteristics or market conditions. Their main objective lies elsewhere. Craig and Fecht (2007) control for other factors, including bank type, but do not benchmark the rate paid by banks in the operations by the contemporaneous interbank rate. Linzert et al (2007) study the longer term operations.

banks' liquidity positions. Documenting that large banks indeed have a lower cost of liquidity is important because it points to a source of competitive advantage to size in banking.⁴ We also find that bank size interacts with our imbalance measure to affect the cost of liquidity; as imbalance grows, so does the extra cost of liquidity to smaller banks. Thus, smaller banks appear to be more vulnerable to liquidity squeezes.

To overcome frictions in the interbank market, banks may form relationship lending networks [Freixas et al (2000)]. Cocco, Gomes, and Martins (2003) find evidence that banks create informal such networks in the interbank market to hedge against adverse liquidity shocks. Furfine (1999) also presents evidence suggesting the existence of relationships banking in the federal funds market. While we do not have data that allow us to identify informal bank networks, in Germany many such networks exist formally. In particular, every savings and cooperative bank belongs to formal networks of other savings and cooperative banks. Each network has its official and unique head institution through which liquidity is reallocated within the network. In contrast, private banks are left to their own devices. Ehrmann and Worms (2004) suggest that the formal liquidity networks of savings and cooperative banks can help them overcome disadvantages they may have due to being small. Thus, controlling for size and other factors, we might expect savings and cooperative banks to have an advantage over private banks and therefore pay less for liquidity.

However, we find almost the opposite. Controlling for size, liquidity position, imbalance, volatility, and other market conditions, cooperatives pay on average .4 bp more than private banks. That savings banks do not pay less is especially surprising, since they had governmental guarantees during the sample period. One would expect that the resulting increase in credit quality would allow savings banks to borrow on superior terms in the interbank market. A possible reason why savings banks and cooperatives do not pay less for liquidity than private banks may be that their respective networks do not provide good diversification with respect to liquidity shocks. However, it is hard to see this as an

⁴Thus our findings may be relevant for the literature on the advantages and disadvantages to size in banking, see e.g., Peek and Rosengren (1998), Berger and Udell (2002), Sapienza (2002), and Berger, Nathan, Petersen, Rajan, and Stein, (2005).

explanation for why cooperatives pay more. So a fuller explanation to our findings may involve an argument along the lines of Bhattacharya and Gale (1987) that formal liquidity networks are prone to fostering a free-riding problem with respect to liquidity management; individual savings banks and cooperatives may free-ride on the efforts of their head institution, ultimately proving costly for them.⁵

The rest of this paper is organized as follows. Section 2 provides institutional background on the German banking sector, reserve requirements, and the role of the main refinancing operations. Section 2 also describes the datasets used in this paper. Section 3 defines various liquidity status variables and provides descriptive statistics on these variables as well on the rates banks pay for liquidity, the rates they bid at in the auctions, and other bidding measures. Section 4 studies the data cross-sectionally. Section 5 presents the panel analysis and provides the main results of the paper. Section 6 concludes.

2 Institutional Background and Data

2.1 The Structure of the German Banking Sector

The German banking sector has a three-pillar structure. The first pillar, the private domestic commercial banks, made up around 40% of the entire banking sector in terms of balance sheet total by the end of 2000. This pillar contains the four big commercial banks as well as the regional and other commercial banks. Furthermore, this pillar also includes the mortgage banks which are also almost entirely private corporations. The second pillar are the public banks. This group comprises the savings banks and the savings banks' regional head institutions, the Landesbanks, which are jointly owned by the respective state and the regional association of savings banks. While the Landesbanks account for 20% of the German banking sector in terms of balance sheet total, the savings banks had around 16% of the German banking sector's asset under management by the end of 2000. The cooperative banking sector with the credit cooperatives and the cooperative central

⁵This would be along the same lines as smaller NATO nations free-riding on larger ones, as described in Olsen and Zeckhauser's (1966) seminal paper on free-riding and alliances.

banks, which are primarily owned by the regional credit cooperatives, constitute the third pillar. They comprised 12% of the German banking sector of which the credit cooperatives accounted for 9 percentage points. Besides those major banking groups special purpose banks (like the Kreditanstalt für Wiederaufbau) and buildings societies (Bausparkassen) account for 7% and 2% of the banking sector, respectively. Branches of foreign banks operating in Germany made up 2% of the German banking sector by the end of 2000.⁶

This three pillar structure affects the way in which liquidity is reallocated in the banking sector. The public banks as well as the cooperative banking sector form a relatively closed giro system. On balance, the second-tier institutions – the savings banks and the credit cooperatives – typically achieve a significant liquidity surplus due to their retail business structure. Within the giro-systems, they pass this excess liquidity on to the respective (regional) head institution. Consequently, on average in the years 2000 and 2001 savings banks held almost 75% of their interbank overnight deposits with their respective Landesbank. At the same time only slightly more than 50% of savings banks' overnight borrowing was obtained from the regional Landesbank. Similarly, credit cooperatives granted more than 90% of their overnight interbank loans to one of the cooperative central banks, while they only received around 30% of their overnight interbank borrowing from the cooperative central banks. Conversely, the cooperative central banks obtained around 60% of the daily interbank liabilities from credit cooperatives, while Landesbanks, however, received less than 30% of their overnight interbank loans from the regional savings banks. Instead they obtained the waste majority of their short-term interbank funds from foreign banks.⁷ Thus savings (i.e. public) and cooperative banks may have less of a need to participate directly in the market for reserves than private banks.

2.2 Minimum Reserve Requirements

According to ESCB (European System of Central Banks) regulation all German credit institution including subsidiaries and branches of foreign banks in Germany are subject

⁶For a more detailed description of the German banking sector see, for example, Hackethal (2004).

⁷For a broader discussion of the interbank linkages in the German banking sector in general and within the three pillars in particular see Deutsche Bundesbank (2000) and Upper and Worms (2004).

to a minimum reserve requirement. The required reserves have to be held as average end-of-business-day balances over the maintenance period on the account with the national central bank. During the sample period of this paper, reserve maintenance periods had a length of one month, starting on the 24th of each month and ending on the following 23rd, and German banks accounted for around 30% of total reserve requirements in the euro zone.

The required reserve holdings are remunerated at the average stop-out rate of the ECB main refinancing operations, during the respective maintenance period. Reserve holdings that exceed the minimum requirement are not remunerated, but can be transferred to the standing deposit facility which is always 100 basis points below the minimum bid rate in the auctions.

The ECB also operates with a marginal lending facility, where banks can borrow against collateral at a rate which is 100 basis points above the minimum bid rate in the auction. If a bank fails to hold sufficient reserves, for example because it fails to make up a reserve shortfall at the marginal lending facility, the ECB can impose any of the following sanctions: It can require payment of 1) up to 5 percentage points above the marginal lending rate or 2) up to two times the marginal lending rate on the difference between the required and the actually held reserves. Furthermore, the ECB can call for the provision of non-interest bearing deposits up to three times the amount the respective bank failed to provide for. The maturity of those deposits must not exceed the period during which the institution failed to meet the reserve requirement. Moreover, the ECB can impose additional sanctions if an institution repeatedly fails to comply with the reserve requirement. Thus, compliance with reserve requirements is a hard constraint; unlike the US, these cannot be rolled over into the next maintenance period.

The basis for the calculation of a bank's reserve requirement is its end-of-calendar-month short-term liabilities,⁸ held by non-banks or banks outside the euro area two months before the maintenance period. For example, a bank's reserve requirements for the main-

⁸More precisely, these are the overnight deposits, deposits with an agreed maturity up to two years, deposits redeemable at notice up to two years, and issued debt securities with agreed maturity up to two years.

tenance period starting May 24th are determined by its short term liabilities on March 31. The minimum reserve requirement is 2% of these liabilities.⁹ Thus banks that are financed primarily with short-term liabilities are required to hold relatively more reserves.

2.3 Main Refinancing Operations

There is a main refinancing operation (or repo auction) every week, each with a tenor of two weeks during the sample period.¹⁰ Thus there are up to five operations within each reserve maintenance period. Each operation is timed to coincide with the maturity of funds obtained in the second-to-previous operation. The operations are scheduled well in advance; the intended timing of all regular operations in a year are announced three months before the start of the year. Typically, the operations are scheduled for Tuesdays, 9:30 am, with terms being announced on Mondays, 3:30 pm. Results are announced on the auction day at 11:20 am. Winning bids are settled the following business day. The operations are open to all banks in the European Monetary Union that are subject to reserve requirements.

In each operation, or auction, each bidder can submit up to 10 bids which are rate-quantity pairs for two week money. The tick size is 1 basis point and the quantity multiple is 100,000 euros. There are no non-competitive bids. There is a pre-announced minimum bid rate. This rate is determined at the meetings of the ECB's Governing Council, normally held on the first and third Thursday of each month during the sample period. The minimum bid rate was changed six times during the sample period. It started out at 4.25%, changed to 4.5% in time for the 5 September 2000 auction, then increased to 4.75% in time for the 11 October 2000 auction, fell back to 4.50% for the auctions held on and after 14 May 2001, fell further to 4.25% for the auction on and after 4 September

⁹For a more detailed description of the Eurosystem's minimum reserve system see European Central Bank (2005).

¹⁰Once a month, the ECB also holds *longer-term refinancing operations* with a maturity of three months. We do not study these operations. See Linzert et al (2007). The ECB may also hold non-regular, fine-tuning operations with non-standard maturities, for example overnight, but none occurred during the sample period.

2001, to 3.75% on 18 September 2001 and to 3.25% on 13 November 2001, at which level it remained until the end of the sample period.

Included with the auction announcements, the ECB publishes an estimate of liquidity needs for the entire euro area banking sector for the following week. Given the ECB's neutral allotment policy, this provides bidders with an unbiased estimate of the auction size. We refer to this liquidity neutral amount as the expected auction size. Deviations may occur because of the lag between the auction announcements (Mondays, 3.30pm) and the allotment decision (Tuesdays, 11.20am). During this period, the ECB may have updated its forecast of the banking sector's liquidity needs. Deviations from the expected auction size also occur in a few instances where banks in aggregate demanded less than the liquidity neutral amount, speculating on decreases in the minimum bid rate in time for the next auction in the maintenance period. However, as documented in Nyborg et al (2002), deviations tend to be very small, averaging to less than 1% of the pre-announced liquidity neutral amount. Thus, bidders face little supply uncertainty in these auctions.

2.4 Data

Our analysis makes use of three data sources supplied by the Bundesbank. First, we have the complete set of bids made by German registered financial institutions, broken down by bidder, in all 78 ECB repo auctions (main refinancing operations) in the period 27 June 2000 to 18 December 2001. This covers 18 reserve maintenance periods. The number of German bidders in an auction varies from 122 to 546.

Second, we have reserve data from *all* 2,520 German registered financial institutions in the period May 2000 to December 2001 that were required to hold reserves with the central bank as of December 2001. The reserve data covers 842 bidders in the main refinancing operations and 1,678 non-bidders. A bidder is defined as a bank that bids at least once and therefore is in the auction data. The reserve data consists of each institution's cumulative reserve holdings within the maintenance period, as well as its marginal reserve holding, at the end of each business day preceding an auction. In addition, we have each institution's reserve requirement for each maintenance period over the sample period. The reserve data

are not available for 518 institutions that ceased operating as stand-alone entities during the sample period. 17 of these submitted bids in the auctions.

Third, we have end-of-month balance sheet data for each bank, also supplied by the Bundesbank. These come from bank balance sheet statistics that German banks are required to report to the Bundesbank on a monthly basis. As a measure of size, we thus use the book value of a bank's total assets at the end of each calendar month.

Unique bank codes allow us to track banks over time and correlate bidding decisions with characteristics such as size and fulfillment of reserves. The complete bidding data consists of 59,644 individual bids and 25,345 individual demand schedules from 859 bidders. Deleting the bids from the 17 bidding banks for which we do not have reserve data reduces this to 59,156 individual bids and 25,120 individual demand schedules from 842 different bidders. We lack balance sheet data on 7 bidders, taking the number of bidders for which we have complete data down to 835.

The dataset is pruned further as follows: First, we exclude 45 banks that are registered with zero reserve requirement in every maintenance period during the sample period. Second, we throw out two extreme outliers; the first is a non-bidder that has an average reserve fulfillment (relative to required reserves) of 190,926%. The second is a bidder with an average reserve fulfillment of 3,011%. Without this bank, the average fulfillment of private domestic bidding banks is 100.1%; with this bank, the average is 131.8%. The next highest average reserve fulfillment among private banks is 146.8%. This takes the dataset down to 834 bidders and 1,632 non-bidders. Third, we exclude Bausparkassen and special purpose banks (14 institutions)¹¹. The analysis below is thus carried out on a final set of 820 bidders (and 23,673 individual demand schedules) and 1,632 non-bidders.

¹¹These institutions have very low reserve requirements, averaging to around 0.1% of total assets. This is substantially lower than for other banking sectors, reflecting that they have different functions than typical banks. The Bausparkassen sector also includes several extreme outliers with respect to reserve fulfillment.

3 Descriptive Statistics

The summary statistics we present in this section break our dataset out in several ways. First, we differentiate between bidders, i.e. those banks that submit bids in at least one auction, and non-bidders. Second, within these two categories, we differentiate between six different types of banks, as described above; private banks (domestic), savings banks, cooperatives, branches of foreign banks, Landesbanks, and cooperative central banks.

3.1 Definitions of Liquidity Status Variables

To measure banks' liquidity status, we focus on the variables "fulfillment" and "normalized net excess reserves", described below. These are different ways of gauging the extent to which a bank is short or long reserves going into an auction.

Fulfillment is a bank's cumulative reserve holdings as a percentage of its cumulative required reserves, within a reserve maintenance period.

$$\text{fulfillment}_{ijp} = \frac{\text{cumulative holding}_{ijp}}{\text{cumulative required reserves}_{ijp}} \times 100, \quad (1)$$

where i refers to the bank, j to the auction, and p to the reserve maintenance period. Multiplying by 100 means that we express fulfillment as a percentage. The fulfillment is measured for each bank using reserve data at the close business the day before each auction. A fulfillment of 100% means that the bank has held reserves thus far in the maintenance period with a daily average exactly equal to the average daily requirement the bank faces this period. Thus, a fulfillment of less (more) than 100% indicates that the bank is short (long).

To define normalized net excess reserves, we start with the "gross excess reserves". This compares the reserves the bank has on deposit with the central bank the evening before the auction with what it needs to hold on a daily basis for the balance of the reserve maintenance period in order to exactly fulfill reserve requirements.

$$\text{gross excess reserves}_{ijp} = \text{holding}_{ijp} - \text{required remaining daily holding}_{ijp}, \quad (2)$$

where

$$\begin{aligned} & \text{required remaining daily holding}_{ijp} \\ &= \frac{\text{required total monthly reserves}_{ip} - \text{cumulative holding}_{ijp}}{\text{days left of maintenance period}_{jp}}. \end{aligned} \quad (3)$$

The “net excess reserves” nets out from a bank’s holding the loan from two auctions ago that matures at the time of the current auction.

$$\text{net excess reserves}_{ijp} = \text{gross excess reserves}_{ijp} - \text{maturing repo}_{ijp} \quad (4)$$

where maturing repo_{ijp} is the amount the bidder won in auction $j - 2$. Since this amount matures at the time of auction j , the net excess reserves is what the bank needs to borrow in the auction in order to be even with respect to its reserve requirements. A negative (positive) net excess reserves is indicative of the bank being short (long).

We normalize the net excess reserves for size by dividing it by the average daily required holding:

$$\text{normalized net excess reserves}_{ijp} = \frac{\text{net excess reserves}_{ijp}}{\text{average daily required reserves}_{ip}} \times 100. \quad (5)$$

In a similar way, we also define the “normalized gross excess reserves” by dividing the gross excess reserves by the average daily required reserves.

The normalized net excess reserves measure takes into account not only a bank’s fulfillment thus far in the maintenance period, but also its liquidity need going forward, including the need to refinance maturing repos. For this reason, this measure is arguably a better indicator of liquidity need than fulfillment, and will therefore use it in the regression analysis. Normalization by required reserves means that the measure is independent of size, allowing us to distinguish between size and pure liquidity status effects.

3.2 Liquidity Status Statistics

Table 1 provides summary statistics on a comprehensive set of liquidity status variables for bidding banks, broken down into the six bank categories. The discussion below focuses on those variables we deem most important and interesting.

The table shows that Landesbanks and cooperative central banks are substantially larger than the other categories, including the private banks. Mean asset values are: EUR 22,794 million for private banks, 2,092 million for savings banks, 678 million for cooperatives, 2,256 million for branches of foreign banks, 96,918 million for Landesbanks, and 60,320 million for cooperative central banks. So, on average by asset value, Landesbanks and cooperative central banks are up to 4.5 times larger than private banks. At the same time, private banks are approximately 10 times larger than savings and foreign banks, which in turn are approximately 3 times as large as cooperatives. The smallest asset value in the sample is 25.96 million (a cooperative), and the largest value is 267,591 million (a domestic private bank).

Mean daily reserve requirements are: 132.4 million for private banks, 22.1 million for savings banks, 7.8 million for cooperatives, 17.1 million for foreign banks, 352.0 for Landesbanks, and 241.2 for cooperative central banks. By this measure, Landesbanks and cooperative central banks are on average about 2.5 times larger than private banks. Private banks are almost 6 times larger than savings banks, almost 8 times larger than foreign banks, and approximately 17 times larger than cooperatives. The largest average daily reserve requirement is 2,901.6 million (a domestic private bank). This is quite small in comparison to a typical auction size of around 90 billion.

In terms of the liquidity status variables, we see that private domestic banks have a mean fulfillment of 100.25%, measured the day before the auctions. Savings banks and cooperatives have similar mean fulfillments, 102.65% and 102.94%, respectively. The mean fulfillment across foreign institutions is 142.30. Landesbanks have the lowest fulfillment, 82.44%, while cooperative central banks have a fulfillment of 99.00%. So, on average, as measured by fulfillment, German private domestic banks, savings banks, and cooperatives are slightly long, while cooperative central banks and in particular Landesbanks are short going into the auctions. In general, there is substantial variation across banks. The smallest average fulfillment among bidders is 50.85 (a private bank) and the largest is 685.95% (a foreign bank).

The main liquidity status variable we focus on in our analysis is the normalized net excess reserves. This varies from $-3,739.82\%$ (a private bank) to 968.01% (a foreign bank)

and is negative as an average across bidders for each bank sector. By this measure, German bidders are short going into the auctions. The difference from the fulfillment measure is that this measures the holdings to date, while the normalized net excess reserves measures what the banks need going forward, taking into account that they may need to refinance a maturing repo. A bank that always has a fulfillment of 100% and borrows in every auction will have a negative normalized net excess reserves measure for every auction.

Table 2 provides summary statistics on non-bidding banks. Note that these summary statistics are only reported for private banks, savings banks, cooperative banks, and branches of foreign banks, as there are no Landesbanks and cooperative central banks that do not participate in the repo auctions. A comparison with Table 1 shows that non-bidders are smaller than bidders, both in terms of asset values and reserve requirements. An explanation may be that participating in the auctions is costly, perhaps because it requires systems, staff, or simply time to familiarize oneself with the rules and procedures. We see that the fulfillment is approximately the same for bidding and non-bidding savings banks and slightly larger for non-bidding than bidding cooperatives. It is substantially larger for non-bidding private domestic and foreign banks as compared with bidding banks. In sharp contrast to the case of bidders, for each bank sector, the normalized net excess reserves has a positive mean across non-bidders. Thus, non-bidders are comparatively small and long, while bidders are comparatively large and short.

3.3 Pricing and Bidding Measures and Statistics

Table 3 reports on various pricing and bidding characteristics, by bank type. It focuses on different bank categories' willingness to pay for liquidity and how much these bank categories end up paying, both in absolute terms and relatively to other bank categories. This table draws on all banks that bid at least once. For each bank, we measure the relevant variables first for each individual demand schedule (i.e. across the bidders' set of bids in a given auction). Then we average across demand schedules for each bank to obtain a population of bank level observations, whose summary statistics are reported in the table.

To benchmark bids and rates paid in the main refinancing operations, we follow Nyborg et al (2002) and use the two week Eonia swap rate taken as the midpoint of the bid and ask from Reuters quotations at 9:15 a.m. on the auction day. Our pricing variables are:

- Underpricing: This is a measure of the price paid by bidders relative to the contemporaneous swap rate. It equals the swap rate less the bidder's quantity weighted average winning bids.¹²
- Relative underpricing: a bidder's underpricing in a given auction less the average underpricing in that auction across bidders (in the sample).
- Discount: This is a measure of the willingness to pay. It equals the swap rate less the bidder's quantity weighted average bid rate.¹³
- Relative discount: a bidder's discount in a given auction less the average discount in that auction across bidders.

In addition to the pricing variables, we also report on a number of bidding variables, which help provide a more comprehensive picture of banks' bidding decisions.

- Stopout deviation: the quantity-weighted standard deviation of bids around the stopout rate.¹⁴ This is a measure of how well a bank predicts the stop-out rate and therefore affects what it pays for liquidity.
- Award ratio: a bidder's award in an auction as a percentage of his demand.
- Demand to reserve requirement: demand (summed across individual bids) divided by the bank's reserve requirement (in the maintenance period where the auction occurs).

¹²We call this quantity underpricing because the rate paid is typically below the contemporaneous swap rate (midpoint of the bid and ask).

¹³We call this quantity discount because the rate bid is typically below the contemporaneous swap rate (midpoint of the bid and ask).

¹⁴The stopout, or marginal, rate is the rate of the lowest winning bid.

- Award to total award: a bidder's award in an auction as a percentage of aggregate award in that auction to financial institutions registered in Germany.
- Bidding frequency: percentage of auctions a bank participates in.¹⁵
- Number of bids: the number of interest rate-quantity pairs.

There are substantial differences across bank categories in the prices for liquidity that banks pay, as measured by underpricing and relative underpricing. Private banks have an average underpricing and relative underpricing of 1.24 bp and 0.07 bp, respectively. For savings banks, the corresponding numbers are 1.66 bp and -0.01 bp; for cooperatives they are 0.78 bp and -0.87 bp; for foreign banks they are 0.69 bp and -0.18 bp; for Landesbanks they are 1.48 bp and 0.53 bp, and for cooperative central banks they are 2.82 bp and 0.51 bp. Thus Landesbanks are the best performers, having a relative underpricing which is 1.40 bp higher than cooperatives, which are the worst performers. The Landesbanks are closely followed by the cooperative central banks.¹⁶

We see very similar results when we analyze the willingness to pay for liquidity across different bank categories. This is measured by discount and relative discount. Private banks have an average discount and relative discount of 3.04 bp and 0.14 bp, respectively. For savings banks, the corresponding numbers are 3.32 bp and -0.09 bp; for cooperatives they are 3.47 bp and -0.18 bp; for foreign banks they are 2.84 bp and -0.15 bp; for Landesbanks they are 2.83 bp and 0.50 bp, and for cooperative central banks they are 4.27 bp and 0.45 bp. Thus Landesbanks and cooperative central banks, followed by the private banks, are willing to pay less for liquidity than the rest of the banks.

The stopout deviation captures the banks' ability to correctly predict the stopout rate in a given auction. It is lowest for the Landesbanks, 1.04 bp, and cooperative central banks,

¹⁵This means that, unlike the other variables in this list, bidding frequency is not an average across a bank's demand schedules in different auctions.

¹⁶A caveat with respect to using the raw underpricing number, instead of the relative underpricing, to gauge what banks pay relative to each other is that the raw underpricing measure gives more weight to the early auctions in the sample period, since these auctions had a higher participation rate (see Nyborg et al (2002) for a discussion of the decreasing time trend in the number of bidders). Since interbank rates were higher around these auctions, the underpricing in these auctions was higher than in later auctions.

1.17 bp, and highest for the cooperatives, 2.80 bp. These results are thus consistent again with the larger relative underpricing we observe for the Landesbanks and cooperative central banks.

The award ratio measures the relative aggressiveness of a bidder. An award ratio of 100% in a given auction means that all of a bidder's bids won, i.e. all his bids were above the stop-out rate. Thus the bidder can be said to have been highly aggressive relative to other bidders. An award ratio of 0 is indicative of very cautious bidding. We see relatively that cooperative central banks have the lowest award ratio, 42.34%, followed by the Landesbanks with an award ratio of 48.54%. There are only relatively small differences in award ratios across the other bank categories. They range from 54.90% for private banks to 58.97% for cooperatives. As a measure of bidding aggression, this measure is thus consistent with the larger relative underpricing we observe for Landesbanks and cooperative central banks.

The award to total award varies between 0.03% (cooperatives), 0.09% (savings), 0.17% (foreign), 0.63% (private), 1.45% (cooperative central banks), and 1.68% (Landesbanks). The maximum is 11.58% (a private domestic bank). These numbers illustrate how small any bank in this market is compared to the market size.

The average demand to reserve requirement ratio goes from 249.83% (cooperatives) to 1221.95% (cooperative central banks). These high averages are influenced by some extremely large observations. The largest single observation is 12,124.14% (a private bank).

Landesbanks participate more frequently than other banks, specifically they bid on average in 80.45% of the 78 auctions. Cooperative bidders participate in the fewest number of auctions, only 27.51%. As seen by comparing Tables 1 and 2 the cooperative sector also has the smallest participation rate, as measured by the percentage of banks in the sector that bid at least once. The average number of bids per demand schedule varies from 1.87 (foreign banks) to 3.51 (cooperative central banks).

The univariate statistics for the pricing and bidding variables in this section do not control for other important factors such as the size of a bank and auction specific exogenous variables. This will be addressed in the subsequent regression analysis.

4 Cross-Sectional Analysis

Our objective in this section is to produce a first take of some patterns that are apparent in the data. The cross-sectional analysis in this section is refined in the next section where we take advantage of the panel structure of the data. In the current section, the focus is necessarily on features that are permanent or relatively time invariant, i.e., bank size and type. We start by tabulating univariate statistics for different size groups. We then present cross-sectional regressions of the price banks pay for liquidity and their willingness to pay, as well as some other performance variables, on bank size, a bank's typical liquidity position, and bank type.

4.1 Size Sorted Groups

We divide the sample of bidders and non-bidders, excluding Landesbanks and cooperative central banks, into two sets of 12 size groups, sorted by average asset value. That is, for all bidders, we first calculate each bank's average asset value throughout the sample period and place the banks into the following percentile groupings: 0 - 5, 6 -10, 11 - 20, 21 - 40, 41 - 60, 61 -80, 91 - 95, 96, 97, 98, and 99. We do the same for non-bidders.

We report on liquidity status statistics across auctions for these groups in Table 4. Panel (a) reports on bidders and panel (b) on non-bidders. Focusing on bidders, the average asset value for banks in the 99th percentile is 105,928.50 million euros, while the average size of banks in the 0-5th percentiles is 71.22 million. This illustrates that there is a large heterogeneity in terms of size. With respect to liquidity positions, the table shows that the average normalized net excess reserves is negative for all size groups, with large banks being more short than small banks. For example, it is -372.45% for the 99th percentile and -14.70% for the smallest size group. Large banks are more short also by other measures; for example, the 99th percentile has an average normalized gross excess reserves of -8.11% versus 39.00% for the smallest size group, and an average fulfillment going into an auction of 94.00% versus 111.61% for the smallest size group. A possible reason for why large banks take shorter positions is that they are involved in a greater range of business and are thus fundamentally better insured against adverse liquidity

shocks [along the lines discussed in Kashyap, Rajan, and Stein (2002)].

In contrast to bidders, panel (b) shows that for all non-bidding size groups, the gross excess reserves is positive, illustrating again that bidders tend to be more short than non-bidders.¹⁷ Paralleling the result for bidding banks, we also see that among non-bidders, larger banks are also less long than smaller banks.

Table 5 provides price and bidding statistics for the same size groups as in Table 4. Focusing on our measures for the relative price of liquidity, we see that these vary substantially among groups. Underpricing is negative for the three smallest groups (up to the bottom 20 percent), and relative underpricing is negative for the six smallest groups (up to the bottom 80 percent). The differences in underpricing and relative underpricing, respectively, between the 99th percentile and the 0-5th percentiles are 2.09 bp and 2.06 bp. But the best performing percentile is actually the 97th, which has an underpricing of 1.35bp as compared with .76 for the 99th percentile. These differences reflect a larger willingness to pay among smaller banks, as revealed by their larger discount. However, the difference in discounts between the largest and smallest size groups only explains approximately 1 basis point of the 2 bp difference in what they pay. The extra difference appears to be due to larger banks having a smaller stopout deviation; the 99th percentile group has a stopout deviation of 1.09 bp versus 2.78 bp for the smallest 0-5th percentile. This increased precision of larger banks' bids, relative to the stopout rate, means that larger banks tend to win with lower bids than smaller banks, contributing to larger banks obtaining liquidity at a cheaper price. Finally, we note that the higher bids of small bidders is reflected in their higher award ratios, this is 65.36% for the group of the smallest banks but only 52.40% for those in the 97th percentile.

The table also reports on group level statistics; number bidders, fraction winners, standard deviation of discount, and award to total award. For each group, these are calculated for each auction, with the table reporting the means across the auctions. From the perspective of what banks pay for liquidity, the most interesting group variable is arguably the standard deviation of discounts. This tells us how much bids are spread out

¹⁷Note that for non-bidders, the gross excess reserves is the identical to the net excess reserves, since there is no maturing repo for these banks.

within a group in an auction. It complements the stopout deviation. The group standard deviation of discounts is 1.41 bp for the 99th percentile size group versus 3.63 bp for the 0-5th percentile. Thus, in the smaller size group, we see more extreme bidding, which in turn leads to smaller banks winning with larger bids, and thus ending up paying more.

To conclude, from Tables 4 and 5, we see a sharp size effect in the primary market for liquidity; large banks have shorter positions, yet are willing to pay less, and end up paying less, as compared with smaller banks.

4.2 Regression Analysis

For each bidding bank, we consider the following dependent variables, as averages across the auctions where the bank participated or won some units:¹⁸ underpricing, relative underpricing, discount, relative discount, stopout deviation, award ratio, and demand to reserve requirements. As independent variables, we employ for each bank: the natural log of the bank's assets and the net normalized excess reserves, both as averages over the sample period. We also include bank sector dummy variables for savings, cooperatives, foreign banks, Landesbanks, and cooperative central banks, thus taking private domestic banks as the benchmark. Standard errors are adjusted for heteroscedasticity by using the Huber/White estimate of variance.

The results of these cross-sectional regressions are reported in Table 6. With respect to bank size, the findings are consistent with those above; the price of liquidity increases in bank size. The coefficient on $\ln(\text{assets})$ in the underpricing regression is .2. In other words, an increase in size by a factor of e leads to a .2 bp increase in underpricing. The coefficient on the normalized net excess reserves is positive, but insignificant. There is thus weak evidence that bidders that are "more long" have lower underpricing.

The regression evidence on the underpricing size effect can be compared to the increase in underpricing in the larger size groups as reported in Table 5. Going from the smallest group to the 98th and 99th percentile groups represents an increase in the natural log of

¹⁸Underpricing and relative underpricing can only be calculated conditional on winning. The other dependent variables are calculated conditional on bidding.

the average asset size of approximately 5.8 and 7.2, respectively. According to the regression results, this gives an increase in underpricing from the lowest to the 98th and 99th percentile groups of approximately 1.17 bp and 1.45 bp, respectively. This is lower than the differences reported in Table 5 of 2.21 and 2.06, respectively. This reflects that the smallest group has an exceedingly poor performance. Comparing the second smallest size group (6-10th percentile) to the 98th percentile, we have an increase in $\ln(\text{asset size})$ of approximately 5.2, which according to the regression results gives an increase in underpricing 1.05 bp. This is in line with the numbers in Table 5, which shows a difference of 1.19 bp.

The regression results in Table 6 on the discount shows that this measure is not related to bank size. This is surprising given the strong relation between underpricing and bank size. It is also in contrast to the results from the size sorted groups. A difference now, of course, is that the regression controls for liquidity positions and bank type. Looking at the stopout deviation regression, we see that the reason large banks end up paying less is that they cluster their bids tighter around the stop-out rate than do smaller banks, as can be seen from the negative coefficient on $\ln(\text{assets})$.

Looking at the coefficients of the net normalized excess reserves in the seven regressions in Table 6, we see that we cannot conclude that banks pay more for liquidity, the shorter they are, contrary to what one might expect. Of course, since a bank's liquidity position changes over time, cross-sectional regressions are not the appropriate way to examine the effect of liquidity positions.

5 Panel Regressions

This section contains the main analysis of the paper. We start by running plain panel regressions on the sample of bidding banks, examining the impact on the key pricing and bidding variables of a range of bank characteristics and market conditions. We then examine the robustness of these findings by running Heckman selection regressions to take into account a bank's decision to participate in a given auction, using bidding as well as non-bidding banks.

5.1 Explanatory Variables

The explanatory variables can be divided into four categories. First, we have the (more or less) permanent bank characteristics, $\ln(\text{assets})$ and bank type. Second, we have liquidity condition variables, which include a temporary bank characteristic, normalized net excess reserves; a market condition, imbalance; and two interaction variables, $\text{imbalance} \times \text{nex}$ (nex is the normalized net excess reserves) and $\text{imbalance} \times \ln(\text{assets})$. Third, we have auction specific market conditions, expected auction size and the size ratio. Fourth, we have interbank rate variables, the swap spread, the negative swap spread, and volatility. These are described in more detail below (but not the bank characteristics, which are discussed in earlier sections).

Liquidity position variables: We use our reserve position data to calculate a measure of imbalance in the market. In particular, for each operation, we define *imbalance* to be the standard deviation of the normalized net excess reserves across all banks, bidders and non-bidders alike. The purpose of including this variable in our regressions is to examine the hypothesis that liquidity is more expensive when there is a greater imbalance in liquidity positions across banks. For each bank, we interact imbalance with the normalized net excess reserves (nex), in order to examine the extent to which more short banks may be more vulnerable to a greater imbalance in the market. Under the hypothesis that short squeezing is an issue, Nyborg and Strebulaev (2004) show that a greater dispersion of holdings across banks leads to more aggressive bidding by shorts that are subject to the possibility of being squeezed as well as by banks that have sufficient market power to implement a squeeze. Given the importance of bank size, documented in the previous section, we also interact imbalance with $\ln(\text{assets})$ to examine the extent to which smaller banks may have a further disadvantage in more imbalanced markets.

Operation specific market conditions: Under the hypothesis that positions matter and that short squeezing may be a concern, we would expect that the price of liquidity is larger when the operation offers a poor opportunity for refinancing maturing loans from the operations two weeks ago. To examine this, we define the *size ratio* to be the expected size of the current operation as a percentage of the size of the operation two weeks ago,

and which now needs to be refinanced. To control for the absolute size of an auction, we include the *expected auction size*, defined as the liquidity neutral amount as announced by the ECB the afternoon before the operation.

Interbank rate variables: Following Nyborg et al. (2002), we define the *swap spread* as the two week Eonia swap rate at 9:15 on the auction day (see above) less the minimum bid rate in the auction. We also follow these authors in calculating the conditional *volatility* of the swap rate using a modified GARCH model, based on daily observations at 9:15 am (see Appendix 2) in the period 4 January 1999 to 20 December 2001. All these variables are shown by Nyborg et al to affect bidder behavior in the ECB's main refinancing operations. The swap spread, in particular, contributes to a high R^2 . We also define the *negative swap spread* as dummy variable which is 1 if the swap rate is below the minimum bid rate and zero otherwise. Nyborg et al find that this occurs for some auctions and that it has an adverse impact on bidders' demand.

Summary statistics for the market condition variables, including the two interaction variables, are in Table 7. Imbalance has a mean of 1,144% and a standard deviation of 3,331%. It is highly skewed; the minimum is 86%, the median is 400%, and the maximum is 26,997%. $\text{Imbalance} \times \text{nex}$ has a mean of -208,065%² and a standard deviation of approximately 10 times that. $\text{Imbalance} \times \ln(\text{assets})$ has a mean of 7,543 and a standard deviation of around three times that. The size ratio averages to 1.24 and has a standard deviation of 1.75. Its minimum is .2 and its maximum is 15.8, illustrating that there is a substantial range in this measure. There is substantially larger scope to refinance a repo when the current auction is 15.8 times larger than the previous one as compared with when the size ratio is merely .2. The expected auction size has an average of 84.256 billion euros, with a standard deviation of 28.829 billion. On auction days, the swap spread has an average of 5.91 bp, with a standard deviation of 8.66 bp. The volatility of the swap rate has an average of 5.32 bp on auction days, with a standard deviation of 1.33 bp.

5.2 Panel Regressions without Heckman Correction

In this subsection, we run panel regressions of underpricing, relative underpricing, discount, relative discount, stopout deviation, award ratio, and demand to reserve requirement on the explanatory variables discussed above. Standard errors are adjusted for heteroscedasticity by using the Huber/White estimate of variance and are clustered on the auctions.

Table 8 reports the results. Each column represents a different regression, and we discuss each in turn. The underpricing regression confirms our earlier results that large banks pay less for liquidity; the coefficient on $\ln(\text{size})$ in the underpricing regression is a statistically significant (at the 1% level) 0.155. Looking at the bank type dummies, we see that only the cooperatives have an underpricing which is statistically different from that of private banks. Controlling for all other factors, cooperatives pay .359 bp more for liquidity than private banks.

With respect to the liquidity position variables, note first that the coefficient on the normalized net excess reserves is statistically insignificant. However, the coefficient on imbalance is negative and statistically significant, meaning that the price of liquidity in the primary market relative to the contemporaneous swap rate increases when there is greater imbalance in liquidity positions across banks. The effect is also economically significant, given the magnitudes that we are dealing with in this market. A one standard deviation increase in imbalance leads to a decrease in underpricing of approximately .4 bp. The coefficient on the interaction variable $\text{imbalance} \times \text{nex}$ is positive and statistically significant. A one standard deviation increase in this variable has a .04 bp effect on underpricing. This shows that as imbalance increases, banks pay more for liquidity the shorter they are. The interaction variable $\text{imbalance} \times \ln(\text{assets})$ is also positive and statistically significant. In this case, a one standard deviation increase in the independent variable leads to an increase in underpricing of approximately .1 bp. In other words, as imbalance increases, large banks suffer less than small banks, in terms of the price they pay for liquidity.

Turning now to the operation specific market condition variables, the coefficients on the size ratio and the expected size are .097 and .030, respectively, both significant at the 1% level. So as the auction size grows, the price paid for liquidity falls. The positive

coefficient on expected size may reflect that increasingly expensive collateral has to be used as the auction size grows, as suggested by Nyborg et al (2002). The positive size ratio coefficient tells us that the price of liquidity gets relatively more expensive when the scope for refinancing falls. This illustrates that aggregate positions matter.

Finally, the interbank rate variables follow the results previously documented by Nyborg et al (2002). Underpricing increases in the swap spread and decreases in volatility. The negative swap spread dummy variable obviously has a negative coefficient, since bids below the minimum bid rate are not admissible.

The relative underpricing regression is similar, except that most of the market condition variables are now insignificant, as one would expect. The coefficient on imbalance and the two interaction variables, however, are still statistically significant. The negative coefficient on imbalance is interesting. It means that the distribution of the price paid for liquidity across banks in an operation is skewed towards higher rates. This is consistent with the view that a larger imbalance leads to a larger chance of a liquidity squeeze.

The discount regression is also in line with the underpricing regression, but with some notable exceptions. First, paralleling the cross-sectional regressions, we see that $\ln(\text{assets})$ is not significantly different from zero. Second, the normalized net excess reserves is now significant at the 1% level. Specifically, the coefficient is 2.4×10^{-4} , showing that the shorter a bank is the smaller is the discount. This is equivalent to saying that a one standard deviation (for private banks) decrease in the normalized net excess reserve, leads to increase in the relative willingness to pay by approximately .1 bp. The interaction variable $\text{imbalance} \times \text{nex}$ is not different from zero, in contrast to the underpricing. Savings banks have a lower discount, and thus a higher willingness to pay, than private banks, yet do not end up paying more. Most of these differences seem to be explained by the stopout deviation regression. For example, savings banks have a significantly smaller stopout deviation than private banks. So even though they have lower discounts, they do not end up paying more.

The award ratio regression shows that this variable tends to decrease in bank size and the normalized net excess reserve. In other words, smaller and shorter banks are relatively more aggressive within an auction than large and less short banks. The coefficients on

the two interaction variables, show that as imbalance increases, a bank's aggressiveness in the auction gets relatively smaller the longer and larger it is. This supports the evidence from the underpricing regression that smaller and shorter banks are more vulnerable to liquidity squeezes, assuming that a larger imbalance is indicative of a larger chance of a liquidity squeeze.

The demand to reserves requirements regression shows that a bank's total demand relative to its reserves is decreasing in the normalized net excess reserves, i.e., banks demand more relatively more the shorter they are.

All in all, our findings show that liquidity positions affect the price paid for liquidity and the willingness to pay. But it is not just a bank's own position that matters, but especially how liquidity is distributed across banks. The more imbalance there is, the more are banks willing to pay and the more do they end up paying, especially the shorter and smaller they are.

5.3 Panel Regressions with Heckman Correction

The Heckman selection model combines a selection mechanism for participating in the main refinancing operation with a regression model. Indexing banks by i and operations by j , the selection equation is

$$z_{ij}^* = \gamma' w_{ij} + \mu_{ij}. \quad (6)$$

The regression model is

$$y_{ij} = \beta' x_{ij} + \epsilon_{ij}, \quad (7)$$

where $(\mu_{ij}, \epsilon_{ij})$ are assumed to be bivariate normal $[0, 0, 1, \sigma_\epsilon, \rho]$.

z_{ij}^* is not observed; the variable is observed as $z_{ij} = 1$ if $z_{ij}^* > 0$ and 0 otherwise with probabilities $\text{Prob}(z_{ij} = 1) = \Phi(\gamma' w_{ij})$ and $\text{Prob}(z_{ij} = 0) = 1 - \Phi(\gamma' w_{ij})$. $z_i = 1$ indicates that the bank participates and Φ is the standardized normal cumulative distribution function.

In the selected sample,

$$E[y_{ij} | z_{ij} = 1] = \beta' x_{ij} + \rho \sigma_\epsilon \lambda(\gamma' w_{ij}) \quad (8)$$

The model is estimated by maximum likelihood, see Greene (2000), which provides

consistent, asymptotically efficient parameter estimates. Standard errors are adjusted for heteroscedasticity by using the Huber/White estimate of variance and are clustered at the auction level.

The set of explanatory variables, x , in the regression model are the same as in the panel regressions in the previous subsection. In the selection equation, we use two additional variables, namely *maturing repo* and *last auction*. Maturing repo is 1 if the bank won some units two operations ago, and last auction is the aggregate underpricing in the previous main refinancing operation. We expect that a bank is more likely to participate if it has to refinance (maturing repo is 1). The results are virtually the same with or without the variable last auction.

The Heckman model is run on the full dataset, including bidding banks and non-bidding banks. Results are in Table 9. Panel (a) presents the regression model, panel (b) the selection model, and panel (c) provides statistics on the parameters. Comparing panel (a) to the plain panel regression in Table 8, we see very few notable differences. The variables that were significant remain so, though sometimes with altered p-levels, and the coefficients are very close to what they were before. Outside of the demand to reserves requirement regression, the only exception appears to be $\ln(\text{assets})$ in the relative discount regression, which loses significance. New variables do not become significant in any of the regressions. The conclusions from the previous subsection remain intact.

In panel (b), we see that the selection equation is virtually the same for the different independent variables. This illustrates its robustness. We note that increased bank size is associated with a larger likelihood to participate, as is being a savings bank. Cooperatives and foreign banks are less likely to participate. With respect to liquidity status, we see that a larger imbalance is associated with a larger participation rate, consistent with the interpretation that this variable is associated with squeezes; the more likely a squeeze is, the more important it is to participate in order to cover one's short position, or possibly being able to squeeze. A bank is also more likely to participate when the size ratio is large. This is not surprising, since a larger relative auction size is indicative of an increased need for liquidity in the banking system. Banks are also more likely to participate when the swap spread is large, perhaps because this is associated with larger underpricing. A negative

swap spread is not surprisingly associated with less participation. An increase in volatility and expected auction size are both associated with an increased likelihood of bidding. The positive coefficients on maturing repo and last auction confirm that banks are more likely to participate if they have a refinancing need and also when the previous auction was highly underpriced.

Panel c reports the different parameters for the Heckman estimation, i.e. ρ , σ , and λ . The results suggest that these parameters are significant for each of the estimations, except for the underpricing estimation. In particular, the correlation of the residuals in the bidding and performance model and the selection model, which is captured by ρ , is significant at the 5% level. This suggests that is important to use the Heckman approach to take into account the decision whether to submit a bid for the analysis of how bidders submit their bids. Nevertheless, as we have seen, the results from the Heckman panel regression are virtually the same as in the plain panel regression.

6 Conclusion

This paper has studied the prices individual German banks pay for liquidity in the ECB's main refinancing operations, which constitute the main source of liquidity in the euro zone. The operations are organized as discriminatory auctions, implying that banks that submit different bids, end up paying different prices (or rates). Our data includes all bids made by German banks in 78 consecutive auctions from June 2000 to December 2001. The auction data is matched with data on individual banks' reserve requirements and actual cumulative and marginal reserve holdings prior to each operation. This allows us to gauge the extent to which a bank is short or long liquidity. Thus we can examine the effect of liquidity positions on what banks are willing to pay for liquidity, as evidenced by their bids, and what they end up paying.

We document that the price a bank pays for liquidity is affected by the liquidity positions of other banks, as well as its own. A greater imbalance in positions across banks is associated with a rise in the price of liquidity. The imbalance measure is based on the liquidity positions of bidders and non-bidders alike. Furthermore, because we have

the reserve data for all banks, whether they bid or not, we can fully control for a bank's decision to bid when examining the effect of liquidity positions and other factors on the price banks pay for liquidity. Controlling for a variety of factors, we also find that larger banks pay less for liquidity than do smaller banks and cooperative banks pay more than other banks.

Two important findings relating to the liquidity position imbalance effect, are that this effect is larger for shorter and smaller banks. This suggests that banks that are routinely short or are small may be more vulnerable in a crisis.

There are several ways this line of research can be broadened. For example, transaction volume in the payment system could be an important additional explanatory variable to consider. For the US, Furfine (2000) finds that days with large payment system volumes are associated with a larger precautionary reserve holding of banks. Individual bank's collateral holdings is another factor that we would expect to matter, but such data is hard to come by. Collateral constrained banks would be expected to have to pay more for liquidity, as would banks with low quality balance sheets. An important question that pursuing this line of research would allow one to address is whether banks with poor collateral or low quality balance sheets would be more sensitive to liquidity imbalances.

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Appendix 1: Tables

Table 1: Liquidity Status by Bank Type: Bidders

Descriptive statistics on the major variables for six types of banks as classified by the Deutsche Bundesbank: Private banks, savings banks, cooperatives, foreign banks, Landesbanks, and cooperative central banks. The liquidity variables are defined in Section 3.1. All variables are collected for each bank the day before each auction and means are calculated for each bank (unconditionally, i.e., not conditional on the bidding decision). The table reports summary statistics of these means across banks within each bank type.

	units	mean	median	std	s.e.	min	max	N
Panel (a): Private Banks								
Assets	mill	22794	4149	52774	5472	62	267591	93
Reserve requirement (daily)	mill	132.43	20.25	438.16	45.44	0.20	2901.60	93
Holding	mill	130.53	21.17	431.59	44.75	0.01	2952.42	93
Fulfillment	%	100.25	101.81	15.53	1.61	50.85	157.03	93
Remaining res req (daily)	mill	136.73	18.93	443.94	46.03	-0.40	2689.52	93
Gross excess reserves	mill	-6.74	0.82	56.54	5.86	-336.59	229.81	93
Normalized	%	14.55	9.42	41.83	4.34	-77.78	244.37	93
Maturing repo	mill	188.95	14.78	608.30	63.08	0.00	4426.27	93
Norm net excess reserves	%	-243.82	-83.39	530.25	54.98	-3739.82	212.39	93
Panel (b): Savings Banks								
Assets	mill	2092	1307	2754	144	170	31385	366
Reserve requirement (daily)	mill	22.06	14.31	27.48	1.44	1.26	314.89	366
Holding	mill	22.07	14.15	26.84	1.40	1.25	289.04	366
Fulfillment	%	102.65	101.36	6.08	0.32	84.22	133.01	366
Remaining res req (daily)	mill	20.80	13.41	29.41	1.54	1.30	395.77	366
Gross excess reserves	mill	1.23	0.69	6.42	0.34	-105.98	20.62	366
Normalized	%	7.48	6.05	9.35	0.49	-35.88	40.76	366
Maturing repo	mill	22.17	6.08	54.64	2.86	0.00	717.68	366
Norm net excess reserves	%	-81.53	-34.98	126.12	6.59	-1187.84	25.81	366
Panel (c): Cooperatives								
Assets	mill	678	350	1380	77	26	18582	324
Reserve requirement (daily)	mill	7.81	4.04	13.25	0.74	0.24	127.10	324
Holding	mill	7.98	4.03	14.71	0.82	0.23	171.05	324
Fulfillment	%	102.94	101.49	8.15	0.45	74.05	159.71	324
Remaining res req (daily)	mill	7.18	3.65	12.16	0.68	0.22	112.85	324
Gross excess reserves	mill	0.78	0.21	4.03	0.22	-4.38	69.38	324
Normalized	%	9.42	5.69	13.17	0.73	-48.10	70.77	324
Maturing repo	mill	3.63	0.63	11.59	0.64	0.00	123.88	324
Norm net excess reserves	%	-31.90	-9.14	66.10	3.67	-585.01	44.27	324

Table 1: (cont.)

	units	mean	median	std	s.e.	min	max	N
Panel (d): Foreign Banks								
Assets	mill	2256	1135	2586	564	31	8009	21
Reserve requirement (daily)	mill	17.09	8.94	18.91	4.13	0.02	62.31	21
Holding	mill	18.77	7.88	21.36	4.66	0.28	66.69	21
Fulfillment	%	142.30	99.40	139.77	30.50	71.77	685.95	21
Remaining res req (daily)	mill	17.90	7.79	20.33	4.44	-0.94	70.42	21
Gross excess reserves	mill	0.99	0.34	3.71	0.81	-6.20	12.00	21
Normalized	%	103.94	12.67	278.41	60.75	-14.55	965.91	21
Maturing repo	mill	26.28	6.99	46.96	10.25	0.00	169.07	21
Norm net excess reserves	%	-206.53	-24.12	663.91	144.88	-1950.78	968.01	21
Panel (e): Landesbanks								
Assets	mill	96918	73940	68435	19755	12539	228659	12
Reserve requirement (daily)	mill	351.98	266.25	265.26	76.57	21.09	854.93	12
Holding	mill	369.58	245.31	288.31	83.23	21.46	943.14	12
Fulfillment	%	82.44	83.95	9.37	2.70	69.08	100.17	12
Remaining res req (daily)	mill	405.77	277.07	297.08	85.76	24.08	902.33	12
Gross excess reserves	mill	-34.54	-26.14	63.08	18.21	-209.27	34.90	12
Normalized	%	-11.86	-11.60	12.04	3.47	-38.78	6.88	12
Maturing repo	mill	545.51	414.61	552.43	159.47	65.83	1751.84	12
Norm net excess reserves	%	-217.10	-162.26	166.75	48.14	-596.13	-60.01	12
Panel (f): Cooperative Central Banks								
Assets	mill	60320	39921	53767	26884	22081	139357	4
Reserve requirement (daily)	mill	241.17	113.85	277.29	138.64	80.54	656.42	4
Holding	mill	244.55	116.24	267.69	133.85	99.79	645.91	4
Fulfillment	%	99.00	98.22	10.29	5.15	87.33	112.22	4
Remaining res req (daily)	mill	240.30	123.19	268.81	134.40	72.92	641.90	4
Gross excess reserves	mill	6.22	4.44	16.54	8.27	-10.87	26.87	4
Normalized	%	6.76	-0.11	18.00	9.00	-6.10	33.36	4
Maturing repo	mill	389.05	318.50	292.75	146.37	147.62	771.57	4
Norm net excess reserves	%	-261.95	-157.97	268.94	134.47	-660.64	-71.21	4

Table 2: Liquidity Status by Bank Type: Non-Bidders
 Descriptive statistics on the major variables for six types of banks as classified by the Deutsche Bundesbank: Private banks, savings banks, cooperatives, foreign banks, Landesbanks, and cooperative central banks. However, there are no non-bidders among Landesbanks and cooperative central banks. The liquidity variables are defined in Section 3.1. All variables are collected for each bank the day before each auction. Note that for non-bidders, there is no difference between gross and net excess reserves as there never is a maturing repo.

	units	mean	median	std	s.e.	min	max	N
Panel (a): Private Banks								
Assets	mill	1477.72	242.03	6847.49	665.09	11.11	69252.90	106
Reserve requirement (daily)	mill	6.99	1.71	16.73	1.62	0.01	131.21	106
Holding	mill	7.71	2.15	17.67	1.72	0.03	134.53	106
Fulfillment	%	169.61	108.13	279.13	27.11	26.84	2073.32	106
Remaining res req (daily)	mill	5.96	1.34	16.11	1.56	-16.40	111.36	106
Gross excess reserves	mill	1.74	0.46	4.33	0.42	-5.77	23.70	106
Norm net excess reserves	%	210.83	24.93	808.20	78.50	-141.97	5584.70	106
Panel (b): Savings Banks								
Assets	mill	894.65	682.85	748.57	55.34	61.38	4573.03	183
Reserve requirement (daily)	mill	10.10	7.60	8.59	0.63	0.61	43.16	183
Holding	mill	10.12	7.63	8.57	0.63	0.80	41.79	183
Fulfillment	%	102.67	101.32	6.24	0.46	88.77	135.04	183
Remaining res req (daily)	mill	9.33	7.10	7.99	0.59	0.01	42.26	183
Gross excess reserves	mill	0.77	0.32	1.43	0.11	-0.95	9.21	183
Norm net excess reserves	%	8.30	6.21	12.77	0.94	-10.25	129.95	183
Panel (c): Cooperatives								
Assets	mill	234.38	148.17	302.07	8.46	11.52	4220.17	1275
Reserve requirement (daily)	mill	2.86	1.84	3.58	0.10	0.01	40.26	1275
Holding	mill	2.89	1.87	3.59	0.10	0.07	40.78	1275
Fulfillment	%	105.93	101.06	79.51	2.23	74.53	2476.16	1275
Remaining res req (daily)	mill	2.70	1.69	3.48	0.10	-1.51	41.10	1275
Gross excess reserves	mill	0.19	0.09	0.48	0.01	-3.16	6.99	1275
Norm net excess reserves	%	25.33	5.98	325.48	9.12	-233.86	9219.97	1275
Panel (d): Foreign Banks								
Assets	mill	1474.30	423.37	2976.73	405.08	12.39	15486.32	54
Reserve requirement (daily)	mill	9.61	2.06	27.29	3.71	0.00	191.84	54
Holding	mill	11.62	3.01	30.18	4.11	0.04	211.32	54
Fulfillment	%	535.17	114.50	1414.76	192.52	52.87	8213.70	54
Remaining res req (daily)	mill	7.94	1.33	24.78	3.37	-17.23	168.70	54
Gross excess reserves	mill	3.74	0.90	7.60	1.03	-2.17	45.32	54
Norm net excess reserves	%	1697.84	54.23	5726.84	779.32	-15.89	35075.25	54

Table 3: Pricing and Bidding Statistics for Individual Banks by Type
 Descriptive statistics on bidding and performance variables for six types of banks as classified by the Deutsche Bundesbank: Private banks, savings banks, cooperatives, foreign banks, Landesbanks, and cooperative central banks. The variables are defined in the itemized list in Section 3.3. Averaging by bank: Means of each variable are calculated first for each bank. The reported statistics are then calculated across banks for each bank type. Conditional on bidding.

	units	mean	std	s.e.	min	max	N
Panel (a): Private Banks							
Underpricing	bp	1.24	1.75	0.19	-5.50	5.58	89
Relative underpricing	bp	0.07	0.86	0.09	-3.47	1.65	89
Discount	bp	3.04	2.07	0.21	-4.50	9.69	93
Relative discount	bp	0.14	1.57	0.16	-4.89	5.92	93
Stopout deviation	bp	1.63	0.94	0.10	0.70	5.40	93
Award ratio	%	54.90	23.75	2.46	0.00	100.00	93
Demand to reserve req	%	909.07	1749.32	182.38	15.07	12124.14	92
Award to total award	%	0.63	1.69	0.18	0.00	11.58	93
Bidding frequency	%	48.95	32.40	3.36	1.28	98.72	93
Number of bids		2.18	0.72	0.07	1.00	4.57	93
Panel (b): Savings Banks							
Underpricing	bp	1.66	1.90	0.10	-5.75	9.25	352
Relative underpricing	bp	-0.01	1.09	0.06	-7.71	3.46	352
Discount	bp	3.32	2.81	0.15	-5.50	17.50	366
Relative discount	bp	-0.09	1.76	0.09	-8.14	12.10	366
Stopout deviation	bp	1.73	1.28	0.07	0.00	11.00	366
Award ratio	%	57.41	23.62	1.23	0.00	100.00	366
Demand to reserve req	%	285.41	228.18	11.93	21.38	1503.59	366
Award to total award	%	0.09	0.17	0.01	0.00	1.97	366
Bidding frequency	%	44.43	32.47	1.70	1.28	100.00	366
Number of bids		2.29	0.88	0.05	1.00	5.13	366
Panel (c): Cooperatives							
Underpricing	bp	0.78	2.55	0.15	-14.00	8.25	308
Relative underpricing	bp	-0.87	1.80	0.10	-14.13	3.88	308
Discount	bp	3.47	4.09	0.23	-14.00	31.25	324
Relative discount	bp	-0.18	2.91	0.16	-14.24	21.37	324
Stopout deviation	bp	2.80	2.20	0.12	0.00	21.00	324
Award ratio	%	58.97	26.29	1.46	0.00	100.00	324
Demand to reserve req	%	249.83	280.80	15.60	13.26	3062.99	324
Award to total award	%	0.03	0.06	0.00	0.00	0.77	324
Bidding frequency	%	27.51	25.41	1.41	1.28	100.00	324
Number of bids		2.05	1.09	0.06	1.00	9.00	324

Table 3: (cont.)

	units	mean	std	s.e.	min	max	N
Panel (d): Foreign Banks							
Underpricing	bp	0.69	1.94	0.44	-4.75	3.29	19
Relative underpricing	bp	-0.18	1.42	0.33	-5.71	1.02	19
Discount	bp	2.84	4.24	0.93	-4.75	13.25	21
Relative discount	bp	-0.15	2.35	0.51	-7.45	4.64	21
Stopout deviation	bp	1.94	1.57	0.34	0.40	7.00	21
Award ratio	%	58.34	28.36	6.19	0.00	100.00	21
Demand to reserve req	%	939.11	1218.19	272.40	73.36	4721.26	20
Award to total award	%	0.17	0.32	0.07	0.00	1.15	21
Bidding frequency	%	34.68	27.90	6.09	1.28	97.44	21
Number of bids		1.87	0.84	0.18	1.00	4.22	21
Panel (e): Landesbanks							
Underpricing	bp	1.48	1.14	0.33	-0.54	3.87	12
Relative underpricing	bp	0.53	0.36	0.10	0.02	1.19	12
Discount	bp	2.83	1.31	0.38	1.21	5.61	12
Relative discount	bp	0.50	0.77	0.22	-0.51	2.31	12
Stopout deviation	bp	1.04	0.22	0.06	0.70	1.46	12
Award ratio	%	48.54	14.42	4.16	27.15	73.42	12
Demand to reserve req	%	520.64	342.03	98.74	190.36	1087.91	12
Award to total award	%	1.68	1.39	0.40	0.24	4.58	12
Bidding frequency	%	80.45	19.41	5.60	29.49	100.00	12
Number of bids		2.42	0.40	0.12	1.84	3.15	12
Panel (f): Cooperative Central Banks							
Underpricing	bp	2.82	1.60	0.80	1.53	5.16	4
Relative underpricing	bp	0.51	0.57	0.29	-0.15	1.24	4
Discount	bp	4.27	2.23	1.12	2.38	7.50	4
Relative discount	bp	0.45	0.61	0.30	-0.11	1.28	4
Stopout deviation	bp	1.17	0.31	0.15	0.83	1.55	4
Award ratio	%	42.34	16.93	8.46	18.34	56.57	4
Demand to reserve req	%	1221.95	1181.01	590.51	205.75	2711.00	4
Award to total award	%	1.45	0.90	0.45	0.53	2.64	4
Bidding frequency	%	49.36	31.97	15.98	3.85	75.64	4
Number of bids		3.51	1.49	0.74	2.43	5.67	4

Table 4: Liquidity Status by Assets

Banks are divided into 12 size groups by assets. The liquidity variables are defined in Section 3.1. We calculate means of each variable for each bank across all operations. We then report the mean across banks within each group. Specifically, for each size group, means of each variable are calculated first for each auction. The reported statistics are then calculated across auctions for each size group. This corrects for censoring bias (due to changing composition of bidders over time). Landesbanks and cooperative central banks are excluded.

		Asset value percentiles											
	Units	0-5	6-10	11-20	21-40	41-60	61-80	81-90	91-95	96	97	98	99
Panel (a): Bidders (bid at least once)													
Assets	mill	71.22	130.60	222.60	434.42	864.10	1,649.05	3,545.54	6,907.01	11,569.87	16,515.70	23,995.47	105,928.50
Reserve req (daily)	mill	0.80	1.52	2.57	4.92	9.74	18.40	36.85	58.60	74.92	106.75	96.82	650.81
Fulfillment	%	111.61	102.70	110.86	104.05	102.31	101.84	102.57	101.56	96.65	97.29	95.91	94.00
Holding	mill	0.81	1.54	2.58	4.96	9.75	18.49	37.66	58.99	76.80	112.73	101.53	626.41
Remn res req (daily)	mill	0.66	1.39	2.33	4.49	9.05	17.13	34.37	56.02	75.18	97.86	102.85	681.74
Gross excess res	mill	0.15	0.15	0.25	0.47	0.70	1.36	3.28	2.97	1.61	14.87	-1.32	-54.76
Normalized	%	39.00	10.55	21.65	11.75	7.43	7.28	9.03	8.45	12.18	3.89	9.50	-8.11
Maturing repo	mill	0.39	0.67	1.12	2.46	7.45	13.60	38.85	102.27	78.65	73.25	86.60	926.53
Norm Net excess res	%	-14.70	-33.96	-40.29	-66.45	-66.39	-75.16	-116.78	-225.22	-82.20	-247.68	-135.94	-372.45
Panel (b): Non-Bidders (never bid)													
Assets	mill	25.14	39.85	60.19	102.94	184.16	328.14	609.59	1,018.87	1,401.83	1,763.59	2,188.70	6,849.52
Reserve req (daily)	mill	0.23	0.42	0.69	1.24	2.33	3.91	7.05	11.99	15.10	18.29	23.16	36.83
Fulfillment	%	127.50	124.71	155.51	119.18	103.09	115.79	110.90	102.84	104.10	126.36	103.58	100.43
Holding	mill	0.27	0.45	0.76	1.34	2.37	3.98	7.08	12.23	15.37	19.22	23.99	39.23
Remn res req (daily)	mill	0.14	0.33	0.52	1.00	2.13	3.55	6.55	11.38	13.83	17.29	20.99	34.93
Gross excess res	mill	0.12	0.11	0.24	0.33	0.23	0.42	0.52	0.84	1.54	1.93	3.00	4.29
Normalized	%	98.29	107.89	153.28	76.88	13.22	103.46	32.61	11.37	13.42	77.80	13.85	21.77

Table 5: Price and Bidding Statistics by Assets

Banks are divided into 12 size groups by assets. The variables are defined in the itemized list in Section 3.3. We calculate means of each variable for each bank across all operations. We then report the mean across banks within each group. Specifically, for each size group, means of each variable are calculated first for each auction. The reported statistics are then calculated across auctions for each size group. This corrects for censoring bias (due to changing composition of bidders over time). Landesbanks and cooperative central banks are excluded.

		Asset value percentiles											
	Units	0-5	6-10	11-20	21-40	41-60	61-80	81-90	91-95	96	97	98	99
Bidders (bid at least once)													
Underpricing	bp	-1.33	-0.39	-0.17	0.17	0.31	0.55	0.72	0.67	1.00	1.35	0.80	0.76
Relative underpricing	bp	-1.88	-0.94	-0.76	-0.41	-0.27	-0.03	0.13	0.08	0.43	0.46	0.32	0.18
Discount	bp	0.78	1.12	1.35	1.25	1.37	1.54	1.50	1.47	2.16	2.23	2.07	1.59
Relative discount	bp	-0.95	-0.61	-0.37	-0.47	-0.35	-0.18	-0.23	-0.26	0.42	0.35	0.39	-0.12
Stopout deviation	bp	2.78	2.22	1.88	1.64	1.47	1.23	1.08	1.14	1.03	0.98	1.09	1.09
Award ratio	%	65.36	69.23	64.47	69.14	66.69	63.02	64.79	64.32	52.24	52.40	53.60	63.78
Demand to reserve req	%	447.41	287.05	363.37	377.17	303.22	303.56	326.96	850.82	651.73	1,047.59	482.51	833.34
Award to total award	%	0.01	0.01	0.02	0.02	0.06	0.09	0.20	0.54	0.38	0.34	0.57	3.87
Bidding frequency		20.36	22.49	24.34	31.16	38.40	42.87	59.25	52.62	56.57	44.71	42.82	68.04
Number of bids		1.65	1.83	1.99	2.13	2.14	2.39	2.24	2.35	2.36	2.13	2.05	2.19
GROUP													
Number bidders		39.96	39.73	75.38	155.70	158.15	158.67	78.67	38.89	8.00	8.00	7.78	15.73
Fraction winners	%	94.23	95.46	93.87	94.47	92.93	92.03	90.45	92.21	86.37	88.94	87.13	89.71
Std of discount	bp	3.63	2.64	2.58	2.03	1.88	1.68	1.29	1.44	1.47	1.37	1.44	1.41
Award to total award	%	0.07	0.09	0.27	1.18	3.46	6.08	8.96	10.29	1.66	1.36	1.71	38.26

Table 6: Cross-Sectional Regressions

Each column represents a separate regression. Standard errors (in brackets) are adjusted for heteroscedasticity by using the Huber/White estimate of variance. a, b, c denote significance (two-tailed) at the 1%, 5%, and 10% level, respectively.

		Underpricing	Relative Underpricing	Discount	Relative Discount	Stopout Deviation	Award Ratio	Demand to Res. Req.
	units	bp	bp	bp	bp	bp	%	%
Constant		-0.325 (-0.51)	-1.647 ^a (-4.12)	4.242 ^a (4.69)	0.697 (1.06)	4.352 ^a (10.68)	54.193 ^a (7.63)	416.374 ^b (2.39)
ln(assets)	ln(mill)	0.201 ^a (2.91)	0.199 ^a (4.44)	-0.091 (-0.91)	-0.052 (-0.71)	-0.301 ^a (-6.41)	-0.363 (-0.48)	-2.099 (-0.09)
norm net excess reserves	%	4.7E-04 (1.39)	-1.8E-04 (-1.19)	0.002 ^a (2.65)	0.001 (1.60)	0.001 ^a (3.21)	-0.015 ^b (-2.45)	-2.051 ^a (-4.93)
Savings Bank		0.571 ^b (2.38)	0.175 (1.44)	-0.114 (-0.39)	-0.374 ^c (-1.76)	-0.381 ^a (-2.97)	4.590 (1.55)	-283.035 ^a (-3.45)
Cooperative Bank		-0.065 (-0.21)	-0.404 ^b (-2.30)	-0.176 (-0.43)	-0.555 ^c (-1.86)	0.244 (1.30)	6.422 ^c (1.80)	-219.655 ^a (-2.61)
Foreign Bank		-0.288 (-0.61)	0.028 (0.11)	-0.390 (-0.4)	-0.382 (-0.72)	-0.139 (-0.48)	3.503 (0.54)	83.194 (0.35)
Landesbank		-0.353 (-0.90)	-0.093 (-0.53)	0.003 (0.01)	0.494 (1.49)	0.258 (1.42)	-4.899 (-1.00)	-317.452 ^c (-1.81)
Coop Central Bank		1.111 (1.45)	-0.032 (-0.10)	1.484 (1.49)	0.445 (1.35)	0.284 (0.92)	-11.962 (-1.62)	290.884 (0.56)
R^2		0.051	0.116	0.020	0.007	0.152	0.026	0.551
N		784	784	820	820	820	820	818

Table 7: Market Condition and Interaction Variables

Descriptive statistics of explanatory market condition and interaction variables. Imbalance is the standard deviation of the normalized net excess reserves of all banks before a given auction. $\text{Imbalance} \times \text{nex}$ and $\text{Imbalance} \times \ln(\text{assets})$ are interaction variables for which imbalance is multiplied by the normalized net excess reserves and log of assets, respectively, for each bidder in a given auction. (Note: nex denotes normalized net excess reserves.) Size ratio is the ratio of the expected auction size in auction t and the realized auction size in auction t-2. Expected auction size is the liquidity neutral amount, which is computed from the liquidity figures announced by the ECB the afternoon on the day prior to the auctions. Swap spread is the difference between the two week swap rate and the minimum bid rate at 9:15 a.m./ on the auction day. Volatility of swap rate is the conditional volatility of the two week swap rate on auction days (see Appendix 2).

	Units	mean	median	std	s.e.	min	max	N
imbalance	%	1,144	400	3,331	382	86	26,997	76
$\text{imbalance} \times \text{nex}$	$\% \times \%$	-208,065	-42,118	2,770,774	18,022	-9.79E+07	3.67E+08	23,635
$\text{imbalance} \times \ln(\text{assets})$	$\% \times \ln(\text{mill})$	7,543	2,945	21,128	137	282	339,127	23,673
size ratio	100%	1.238	0.977	1.747	0.200	0.200	15.800	76
expected auction size	bill	84.256	83.000	28.829	3.264	5	177	78
swap spread	bp	5.913	4.250	8.658	0.980	-9.000	48.250	78
volatility of swap rate	bp	5.322	5.776	1.332	0.151	0.194	9.304	78

Table 8: Panel Regressions

Each column represents a separate regression. Standard errors (in brackets) are clustered on each auction and adjusted for heteroscedasticity by using the Huber/White estimate of variance. a, b, c denote significance (two-tailed) at the 1%, 5%, and 10% level, respectively. Note: nex denotes normalized net excess reserves.

		Underpricing	Relative Underpricing	Discount	Relative Discount	Stopout Deviation	Award Ratio	Demand to Res. Req.
	units	bp	bp	bp	bp	bp	%	%
Constant		-1.816 (-1.56)	-1.308 ^a (-4.74)	0.480 (0.37)	-0.828 (-1.36)	1.466 ^a (2.75)	38.526 ^a (3.26)	344.341 ^a (7.08)
ln(assets)	ln(mill.)	0.155 ^a (8.13)	0.166 ^a (9.75)	0.037 (0.9)	0.044 (1.11)	-0.188 ^a (-7.62)	-0.647 ^c (-1.98)	10.513 ^b (2.02)
norm net excess reserves	%	-7.0E-05 (-1.29)	7.4E-06 (0.24)	2.4E-04 ^a (3.49)	2.7E-04 ^a (4.61)	8.7E-05 ^b (2.56)	-0.006 ^a (-6.45)	-1.085 ^a (-20.58)
imbalance	%	-1.2E-04 ^a (-3.42)	-4.9E-05 ^a (-2.89)	-1.7E-04 ^a (-3.06)	-1.0E-04 ^a (-2.97)	3.7E-05 (1.61)	0.002 ^b (2.02)	0.017 ^a (3.78)
imbalance×nex	%×%	1.3E-08 ^b (2.51)	5.3E-09 ^a (3.37)	3.5E-10 (0.07)	-4.3E-09 (-1.37)	-8.1E-09 ^a (-3.96)	8.6E-08 (1.14)	4.3E-05 ^a (10.55)
imbalance×ln(assets)	%×ln(mill)	5.5E-06 ^a (2.70)	4.8E-06 ^a (2.65)	1.2E-05 ^a (3.12)	1.2E-05 ^a (3.05)	-2.1E-06 (-0.97)	-1.7E-04 ^c (-1.81)	-1.2E-03 ^c (-1.87)
size ratio	100%	0.097 ^a (4.17)	-0.007 (-1.28)	0.096 ^a (3.14)	0.013 (0.69)	-0.026 ^b (-2.24)	-0.684 ^a (-2.72)	13.981 ^a (6.9)
swap spread	bp	0.146 ^a (2.76)	0.011 (1.09)	0.284 ^a (4.16)	0.031 (1.03)	0.079 ^a (13.6)	-0.837 ^b (-2.00)	5.515 ^a (6.71)
neg. swap spread		-2.976 ^a (-4.76)	-0.072 (-0.75)	-2.964 ^a (-4.23)	0.187 (0.73)	0.199 (1.34)	24.560 ^a (4.44)	-82.293 ^a (-5.23)
volatility	bp	-0.347 ^c (-1.90)	0.004 (0.16)	-0.291 (-1.51)	0.029 (0.47)	0.070 (1.18)	-0.970 (-0.66)	8.674 ^c (1.95)
exp.auction size	bill	0.030 ^a (3.66)	-0.001 (-0.5)	0.018 ^b (2.01)	0.003 (0.84)	0.006 ^c (1.71)	0.346 ^a (4.07)	-0.862 ^a (-3.07)
Savings Bank		0.072 (1.16)	0.012 (0.22)	-0.402 ^a (-3.75)	-0.439 ^a (-4.22)	-0.221 ^a (-2.87)	8.471 ^a (8.07)	-329.932 ^a (-12.41)
Cooperative		-0.359 ^a (-5.58)	-0.427 ^a (-8.48)	-0.419 ^a (-4.39)	-0.452 ^a (-5.4)	0.165 ^a (3.16)	5.888 ^a (4.93)	-310.139 ^a (-11.61)
Foreign Bank		0.141 (1.1)	0.172 ^c (1.83)	-0.310 ^c (-1.95)	-0.312 ^b (-2.19)	-0.254 ^a (-2.67)	6.385 ^a (3.54)	29.021 (0.59)
Landesbank		-0.001 (-0.01)	-0.098 ^c (-1.70)	0.147 (0.99)	0.172 (1.13)	0.237 ^a (3.78)	-4.442 ^a (-3.16)	-251.399 ^a (-7.24)
Coop Central Bank		-0.031 (-0.2)	-0.206 ^b (-2.12)	0.114 (0.62)	-0.070 (-0.42)	0.217 ^b (2.43)	-4.437 (-1.57)	-208.594 ^a (-3.47)
R ²		0.5295	0.0547	0.5203	0.0203	0.1937	0.1602	0.4146
N		19,217	19,217	23,635	23,635	23,635	23,635	23,635

Table 9: Heckman Sample Selection Regressions

Each column represents a separate regression. Standard errors are clustered on each auction and adjusted for heteroscedasticity by using the Huber/White estimate of variance. t-statistics are in brackets. a, b, c denote significance (two-tailed) at the 1%, 5%, and 10% level, respectively. Note: nex denotes normalized net excess reserves. The selection equation (Panel b) is run on the full sample of bidding and non-bidding banks.

<i>Panel a: Bidding and Performance</i>		Underpricing	Relative Underpricing	Discount	Relative Discount	Stopout Deviation	Award Ratio	Demand to Res. Req.
	units	bp	bp	bp	bp	bp	%	%
Constant		-1.664 (-1.37)	-1.497 ^a (-5.16)	-0.088 (-0.06)	-1.586 ^b (-2.53)	1.220 ^b (2.29)	55.194 ^a (4.34)	-870.190 ^b (-2.07)
ln(assets)	ln(mill.)	0.144 ^a (5.78)	0.179 ^a (10.23)	0.078 (1.59)	0.101 ^b (2.38)	-0.169 ^a (-7.13)	-1.883 ^a (-4.86)	100.089 ^a (3.01)
norm net excess reserves	%	-4.1E-05 (-1.02)	-2.6E-05 (-0.97)	1.4E-04 ^b (2.42)	1.4E-04 ^a (2.93)	4.5E-05 ^c (1.75)	-0.003 ^a (-4.14)	-1.268 ^a (-13.75)
imbalance	%	-1.2E-04 ^a (-3.43)	-4.8E-05 ^a (-2.84)	-1.7E-04 ^a (-3.00)	-9.5E-05 ^a (-2.85)	3.9E-05 ^c (1.69)	0.001 ^c (1.87)	0.023 ^a (3.93)
imbalance×nex	%×%	1.2E-08 ^b (2.45)	6.2E-09 ^a (4.16)	2.5E-09 (0.54)	-1.4E-09 (-0.5)	-7.1E-09 ^a (-3.72)	2.0E-08 (0.32)	4.7E-05 ^a (8.66)
imbalance×ln(assets)	%×ln(mill)	5.6E-06 ^a (2.72)	4.7E-06 ^a (2.61)	1.2E-05 ^a (3.02)	1.1E-05 ^a (2.94)	-2.3E-06 (-1.07)	-1.5E-04 ^c (-1.65)	-0.002 ^b (-2.23)
size ratio	100%	0.099 ^a (4.29)	-0.010 ^c (-1.75)	0.089 ^a (3.03)	0.003 (0.16)	-0.029 ^b (-2.43)	-0.471 ^c (-1.95)	-0.108 (-0.03)
swap spread	bp	0.147 ^a (2.79)	0.011 (1.03)	0.284 ^a (4.11)	0.031 (0.98)	0.079 ^a (13.49)	-0.830 ^c (-1.88)	5.524 ^a (2.71)
neg. swap spread		-2.970 ^a (-4.77)	-0.080 (-0.82)	-2.987 ^a (-4.23)	0.157 (0.59)	0.189 (1.28)	25.251 ^a (4.46)	-121.859 ^a (-3.57)
volatility	bp	-0.346 ^c (-1.89)	0.002 (0.08)	-0.299 (-1.54)	0.019 (0.3)	0.067 (1.14)	-0.749 (-0.5)	-5.766 (-0.87)
exp.auction size	bill	0.030 ^a (3.66)	-4.9E-04 (-0.34)	0.018 ^a (2.07)	0.004 (1.05)	0.006 ^c (1.78)	0.331 ^a (3.85)	0.209 (0.43)
Savings Bank		0.046 (0.77)	0.043 (0.83)	-0.314 ^a (-2.73)	-0.322 ^a (-3.06)	-0.183 ^b (-2.44)	5.906 ^a (5.33)	-132.172 ^b (-2.12)
Cooperative		-0.360 ^a (-5.62)	-0.426 ^a (-8.45)	-0.422 ^a (-4.37)	-0.456 ^a (-5.36)	0.164 ^a (3.12)	5.954 ^a (4.91)	-301.231 ^a (-11.65)
Foreign Bank		0.153 (1.19)	0.158 ^c (1.69)	-0.353 ^a (-2.24)	-0.369 ^a (-2.60)	-0.273 ^a (-2.84)	7.645 ^a (4.22)	-54.405 (-1.06)
Landesbank		-0.003 (-0.05)	-0.095 ^c (-1.65)	0.155 (1.07)	0.184 (1.22)	0.241 ^a (3.87)	-4.695 ^a (-3.28)	-212.904 ^a (-6.58)
Coop Central Bank		-0.025 (-0.16)	-0.214 ^b (-2.23)	0.089 (0.48)	-0.103 (-0.62)	0.206 ^b (2.29)	-3.707 (-1.32)	-238.179 ^a (-3.77)
N uncensored		19,217	19,217	23,635	23,635	23,635	23,635	23,635

Panel b: Selection

		Underpricing	Relative Underpricing	Discount	Relative Discount	Stopout Deviation	Award Ratio	Demand to Res. Req.
	units	bp	bp	bp	bp	bp	%	%
Constant		-3.755 ^a	-3.753 ^a	-3.522 ^a	-3.525 ^a	-3.522 ^a	-3.523 ^a	-3.443 ^a
		(-29.40)	(-29.18)	(-31.88)	(-31.43)	(-32.10)	(-31.56)	(-39.95)
ln(assets)	ln(mill.)	0.238 ^a	0.237 ^a	0.259 ^a	0.259 ^a	0.260 ^a	0.258 ^a	0.274 ^a
		(23.94)	(23.87)	(26.95)	(26.72)	(27.11)	(26.91)	(20.12)
norm net excess reserves	%	-1.5E-04	-1.5E-04	-1.5E-04	-1.5E-04	-1.5E-04	-1.5E-04	-3.4E-04
		(-1.41)	(-1.41)	(-1.4)	(-1.4)	(-1.4)	(-1.4)	(-1.59)
imbalance	%	1.3E-05 ^c	1.3E-05 ^c	1.4E-05	1.4E-05	1.3E-05	1.3E-05	1.3E-05 ^c
		(1.95)	(1.94)	(1.52)	(1.52)	(1.49)	(1.55)	(1.89)
imbalance×nex	%×%	3.1E-09	3.1E-09	2.9E-09	2.9E-09	2.8E-09	3.1E-09	1.2E-08
		(0.81)	(0.81)	(0.78)	(0.77)	(0.77)	(0.83)	(1.3)
imbalance×ln(assets)	%×ln(mill)	-3.0E-07	-3.0E-07	-8.7E-07	-8.6E-07	-8.5E-07	-8.6E-07	-8.0E-07
		(-0.31)	(-0.31)	(-0.76)	(-0.75)	(-0.74)	(-0.77)	(-0.92)
size ratio	100%	0.019 ^a	0.019 ^a	0.020 ^a	0.020 ^a	0.020 ^a	0.020 ^a	0.016 ^a
		(6.36)	(6.40)	(7.08)	(7.11)	(7.03)	(7.08)	(3.82)
swap spread	bp	0.009 ^a	0.009 ^a	0.016 ^a	0.016 ^a	0.016 ^a	0.016 ^a	0.016 ^a
		(2.72)	(2.78)	(7.03)	(7.11)	(7.05)	(7.16)	(6.68)
neg. swap spread		-0.109 ^c	-0.108 ^c	-0.231 ^a	-0.229 ^a	-0.234 ^a	-0.225 ^a	-0.221 ^a
		(-1.86)	(-1.84)	(-4.12)	(-4.10)	(-4.19)	(-4.05)	(-4.34)
volatility	bp	0.025 ^c	0.025 ^c	0.026 ^b	0.026 ^b	0.025 ^b	0.027 ^b	0.019 ^b
		(1.92)	(1.92)	(2.23)	(2.25)	(2.25)	(2.28)	(1.97)
exp.auction size	bill	0.002 ^a	0.002 ^a	-1.4E-04	-9.7E-05	-1.4E-04	-9.6E-05	-4.8E-05
		(2.84)	(2.83)	(-0.18)	(-0.12)	(-0.18)	(-0.12)	(-0.07)
Savings Bank		0.218 ^a	0.219 ^a	0.180 ^a	0.180 ^a	0.179 ^a	0.180 ^a	0.156 ^a
		(7.30)	(7.31)	(7.17)	(7.14)	(7.09)	(7.12)	(6.27)
Cooperative		-0.078 ^a	-0.078 ^a	-0.101 ^a	-0.101 ^a	-0.101 ^a	-0.101 ^a	-0.134 ^a
		(-2.69)	(-2.69)	(-4.00)	(-4.00)	(-3.98)	(-3.98)	(-5.93)
Foreign Bank		-0.172 ^a	-0.172 ^a	-0.247 ^a	-0.247 ^a	-0.247 ^a	-0.246 ^a	-0.269 ^a
		(-4.83)	(-4.82)	(-7.26)	(-7.23)	(-7.25)	(-7.18)	(-8.04)
Landesbank		0.103	0.104	0.199 ^b	0.196 ^b	0.199 ^b	0.184 ^b	0.062
		(1.26)	(1.27)	(2.46)	(2.44)	(2.45)	(2.31)	(0.71)
Coop Central Bank		-0.155	-0.154	-0.071	-0.072	-0.072	-0.080	-0.166
		(-1.11)	(-1.1)	(-0.54)	(-0.56)	(-0.56)	(-0.62)	(-1.41)
Maturing repo		2.413 ^a	2.413 ^a	2.338 ^a	2.337 ^a	2.336 ^a	2.336 ^a	1.853 ^a
		(51.43)	(51.28)	(53.40)	(53.27)	(53.69)	(52.55)	(5.68)
Last auction		2.427 ^a	2.479 ^a	1.798 ^b	1.932 ^b	1.716 ^b	1.983 ^a	1.413 ^b
		(2.90)	(2.95)	(2.25)	(2.44)	(2.20)	(2.69)	(2.10)
N		168,160	168,160	172,578	172,578	172,578	172,578	172,578

Panel c: Parameters. Standard errors are in italics and smaller font. b denotes significance (two-tailed) at the 5% level.

	Underpricing	Relative Underpricing	Discount	Relative Discount	Stopout Deviation	Award Ratio	Demand to Res. Req.
Log pseudolikelihood	-70339	-64326	-94179	-90589	-79862	-151272	-221398
Prob>chi2	0.000	0.000	0.000	0.000	0.000	0.000	0.000
rho	-0.031	0.052 ^b	0.085 ^b	0.131 ^b	0.068 ^b	-0.219 ^b	0.714 ^b
	<i>0.038</i>	<i>0.021</i>	<i>0.037</i>	<i>0.029</i>	<i>0.022</i>	<i>0.030</i>	<i>0.139</i>
sigma	2.346 ^b	1.717 ^b	3.229 ^b	2.782 ^b	1.760 ^b	36.526 ^b	728.681 ^b
	<i>0.138</i>	<i>0.139</i>	<i>0.321</i>	<i>0.302</i>	<i>0.155</i>	<i>0.957</i>	<i>68.318</i>
lambda	-0.072	0.090 ^b	0.274 ^b	0.366 ^b	0.119 ^b	-8.007 ^b	520.110 ^b
	<i>0.090</i>	<i>0.037</i>	<i>0.108</i>	<i>0.065</i>	<i>0.042</i>	<i>1.092</i>	<i>133.097</i>

Appendix 2: Volatility of Swap Rate

To estimate the conditional volatility of the two week swap rate, we apply a modified GARCH(1,1) model (Bollerslev, 1986) to daily rate changes. We have considered various calendar effects, as in Hamilton (1996), but not all are in the final specification. Our model is based on that in Nyborg et al (2002). However, our final specification has a somewhat better fit in the period we are studying as compared to theirs.

Table 10: Conditional Volatility of Swap Rate

This table reports the results of the conditional volatility estimation of the two-week swap rate, using a modified GARCH(1,1) model. Panel (a) gives the coefficients of the mean equation, while panel (b) gives the coefficients of the variance equation.

Slope is the difference between 12 and 1 month Euribor. (-1) stands for the preceding day's observation Downswap takes the value 1 if the swap rate fell the previous day and 0 otherwise. ECBMEET(-1) is 1 if there was a meeting of the ECB Governing Council the previous day. Underbid(-1) is 1 if there was an underbid auction. (An auction is underbid if total demand is less than the liquidity neutral amount. For this purpose, total demand is the demand of all, not only German, bidders. See Nyborg et al (2002) for a discussion of underbid auctions.) Endmonth takes the value 1 if the day is the last business day of a month and 0 otherwise, Endres takes the value 1 if the day is the last business day of a reserve maintenance period and 0 otherwise. Endres(-1) is a dummy variable for the first business day in a maintenance period. Mainrepo takes the value 1 if the day is an auction day (main refinancing operation) and 0 otherwise.

	Coefficient	z-statistics
<i>Panel (a): Mean equation</i>		
Constant	-0.003	-1.181
Slope(-1)	0.015	2.686
Downswap(-1)×ECBMEET(-1)	0.023	2.289
Downswap(-1)×Underbid(-1)	-0.073	-12.91
<i>Panel (b): Variance equation</i>		
C	0.002	7.982
ARCH(1)	0.123	3.188
GARCH(1)	0.565	8.782
Endmonth	-0.003	-10.657
Endres(-1)	-0.002	-9.215
Endres	-0.002	-6.265
Mainrepo	-0.0005	-4.042