To FinTech and Beyond

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Based on special issue of Review of Financial Studies (joint with Wei Jiang and Andrew Karolyi)

New York Fed Inaugural FinTech Conference
Why FinTech? And Why Now?

- Technology has always influenced the way the financial industry operates

- What is so special about the current FinTech revolution?
  - The pace at which new technologies are tested and introduced into finance is faster than ever before
  - Much of the change is happening from outside the financial industry, as young start-up firms and big established technology firms are attempting to disrupt the incumbents
Where is the Academic Research?

- In late 2016, there was very little academic research on this growing phenomenon.
- The editors team of the Review of Financial Studies decided to make concerted editorial push to stimulate research on the topic.
- We adopted a novel editorial protocol based on the “Registered Reports” format; Shifting risk from the researchers to the journal.
- We received 156 proposal submissions, leading to a forthcoming special issue with 10 papers.
Novel Editorial Process: Registered Reports

- **Call for Proposals** (January 19, 2017)
  - Deadline: March 15

- **Proposal Workshop** Columbia Univ. (May 25, 2017)

- **In Principle Acceptance Conferred** (January 2018 deadline)
  - Editors 1st pass
  - Program Committee 2nd pass
  - Anonymous Referee Reports (1st Round)

- **Anonymous Referee Reports (2nd Round)**

- **Final Conference Cornell Tech** (March 25, 2018)

- **Anonymous Referee Reports (3rd Round)**

- **New Call for Completed Papers** (November 13, 2017)

- **RFS Special FinTech Volume** (May 2019)
Distribution of Authors

- PhD Students: 80
- Assistant Professors: 180
- Associate Professors: 10
- Full Professors: 100

Bar chart showing the distribution of authors across different categories.
Common Words
Submissions by Topic

- Big data: 27
- Blockchain: 28
- Crowdfunding: 11
- Peer to Peer lending: 47
- Roboadvisors: 12
- Social media: 4
- Other: 27
10 papers (plus an editorial) constitute FinTech special issue:

- Four papers on blockchains
- Four papers on how technology disrupts services
  - Three papers on on-line lending and P2P
  - One paper on roboadvising
- Two papers on big data
  - One paper on FinTech patenting, innovation
  - One using big data as governance mechanism
Some Lessons for the Future of Research in FinTech

- Balancing theory and empirical work
  - Abundant sources of data are great for empirical work but theory is needed to understand new market mechanisms

- International dimensions
  - Frontier of FinTech activity is happening outside the US, which is an opportunity to expand the boundaries of research

- Interdisciplinary collaborations
  - The nature of the questions being analyzed lends itself to collaborations between financial economists, computer scientists, lawyers, etc.

- Links to existing research
  - Keep in mind that many of the phenomena we see now echo phenomena we have seen before, such as disruptions by shadow banks, information technologies, etc.
• Loss of trust in the current system  
  ○ A key trigger to the breakthroughs in FinTech was the loss of trust in current financial system, but it is not clear if new technologies will gain trust without the involvement of traditional players

• Rightsizing regulation  
  ○ How should we regulate FinTech firms? Can we level the playing field between them and traditional financial institutions? Can we regulate by activity instead of by entity? What kind of risks emerge and what regulation do they imply (operating risk)?

• A new market equilibrium  
  ○ What will be the new market equilibrium between traditional financial institutions and new entrants? Is there a happy co-existence? Will banks boost up their technology and continue to be dominant? What will banks do in the face of this existential threat?

• Welfare matters  
  ○ Welfare analysis of the effect of FinTech is challenging, as we need to think about the financial sector, but also the end users, i.e., borrowers and lenders; more theoretical research is needed to help us understand welfare implications
Conclusion

- Exciting new area of research with lots of opportunities going forward
- Effects will be across all fields of finance and economics more broadly
- The special issue provides a first batch of research papers based on a novel editorial process
- It is an opportunity to take stock and think of directions for future research
- We look forward to seeing how the literature (and the financial industry) develop