

# *Mismatch Unemployment in the U.K.*

**Christina Patterson**

MIT

**Ayşegül Şahin**

Federal Reserve Bank of New York

**Giorgio Topa**

Federal Reserve Bank of New York, and IZA

**Gianluca Violante**

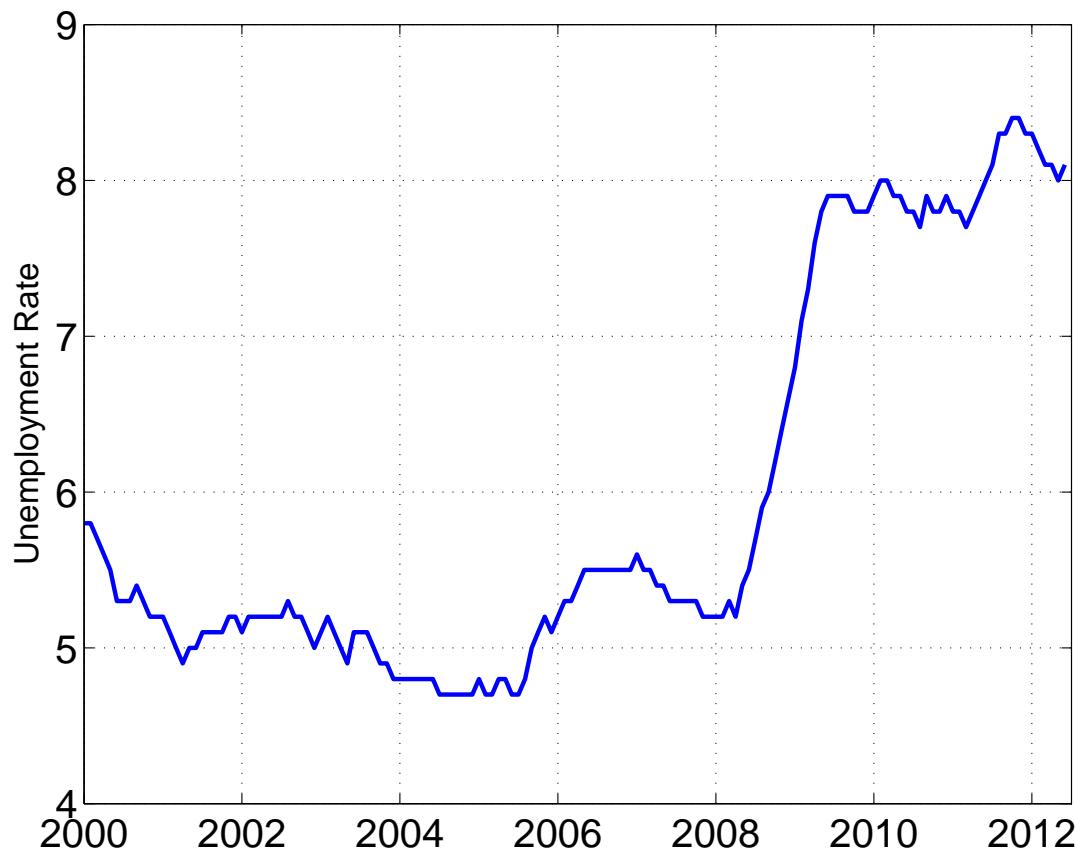
New York University, CEPR, and NBER

Bank of England, June 2013

# Unemployment rate in the U.K.

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# Unemployment rate in the U.K.



- increased to above 8% during the recession
- remained persistently high

## The mismatch hypothesis

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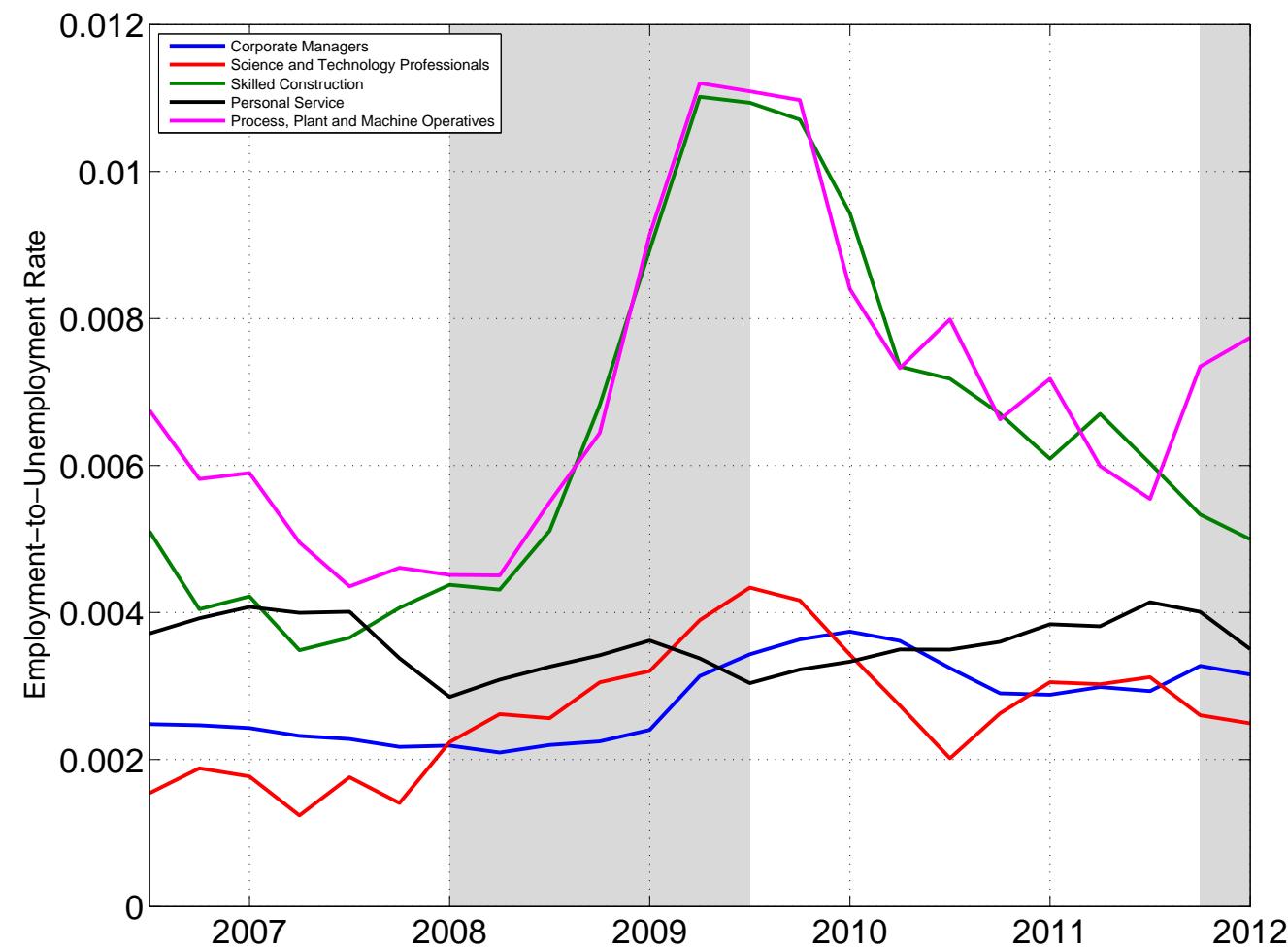
- Growing **misalignment** between distributions of job seekers and job openings across sectors (locations, industries, occupations)

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- A priori, plausible:
  - ▶ Outward shift in the Beveridge curve
  - ▶ Job losses concentrated in certain sectors

# Job destruction rates



# The mismatch hypothesis

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- Growing **misalignment** between distributions of job seekers and job openings across sectors (locations, industries, occupations)
- A priori, plausible:
  - ▶ Outward shift in the Beveridge curve
  - ▶ Job losses concentrated in certain sectors
- **Questions:**
  - ▶ How much of the rise in unemployment is due to mismatch?
  - ▶ Along which dimensions has mismatch worsened?

Methodology analogous to “misallocation” literature

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- Economy with  $I$  frictional labor markets indexed by  $\{\phi_{it}, z_{it}, \delta_{it}\}$
- $\{v_{it}\}$ : observed allocation of vacancies
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- $\{v_{it}\}$ : observed allocation of vacancies
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- $\{u_{it}^*\}$ : benchmark allocation under **free mobility across markets**  
(constrained first-best)
- Discrepancy between  $\{u_{it}\}$  and  $\{u_{it}^*\}$ 
  - lower aggregate job-finding rate
  - additional **(mismatch)** unemployment

## Environment

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- $I$  distinct frictional labor markets
  - ▶ New production opportunities  $v_{it}$  arise **exogenously**

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  - ▶ CRS matching function:  $\Phi_t \phi_{it} m(u_{it}, v_{it})$
  - ▶ Worker-firm match subject to productivity shocks ( $Z_t, z_{it}$ )
- Measure one of infinitely-lived agents with linear utility
  - ▶ Agents can be employed ( $e$ ) or unemployed ( $u$ )
  - ▶ Unemployed: search directed toward one market only
  - ▶ Employed: no OJS, exogenous separation shocks ( $\Delta_t, \delta_{it}$ )

## Planner's allocation rule

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1. Shocks  $\{\phi_{it}, z_{it}, \delta_{it}\}$  are i.i.d. across sectors, orthogonal to each other, and follow positive martingales
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The planner's allocation rule requires equalizing (across sectors):

$$\frac{z_{it}}{1 - \beta (1 - \Delta_t) (1 - \delta_{it})} \phi_{it} m_{u_{it}} \left( \frac{v_{it}}{u_{it}^*} \right)$$

productive and matching efficiency-weighted  $v/u$  ratios

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productive and matching efficiency-weighted  $v/u$  ratios

Assume:  $m(u_{it}, v_{it}) = v_{it}^\alpha u_{it}^{1-\alpha}$

## Mismatch Index (special case: no heterogeneity)

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- Observed aggregate hires:  $h_t = \Phi_t \sum_{i=1}^I v_{it}^\alpha u_{it}^{1-\alpha}$
- Planner's aggregate hires:  $h_t^* = \Phi_t v_t^\alpha u_t^{1-\alpha}$

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- Mismatch index:

$$\mathcal{M}_t \equiv \frac{h_t^* - h_t}{h_t^*} = 1 - \sum_{i=1}^I \left( \frac{v_{it}}{v_t} \right)^\alpha \left( \frac{u_{it}}{u_t} \right)^{1-\alpha} \in [0, 1]$$

measures the fraction of hires lost because of misallocation

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- Mismatch shifts the aggregate matching function:

$$h_t = (1 - \mathcal{M}_t) \cdot h_t^* = (1 - \mathcal{M}_t) \cdot \Phi_t v_t^\alpha u_t^{1-\alpha}$$

Add heterogeneity in  $\phi_{it}$

---

$$\mathcal{M}_{\phi_t}^h \equiv \frac{h_t^* - h_t}{h_t^*} = 1 - \sum_{i=1}^I \left( \frac{\phi_{it}}{\bar{\phi}_t} \right) \left( \frac{v_{it}}{v_t} \right)^\alpha \left( \frac{u_{it}}{u_t} \right)^{1-\alpha}$$

where

$$\bar{\phi}_t = \left[ \sum_{i=1}^I \phi_{it}^{\frac{1}{\alpha}} \left( \frac{v_{it}}{v_t} \right) \right]^\alpha$$

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where

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- With heterogeneous  $(\phi_{it}, z_{it}, \delta_{it}) \rightarrow \mathcal{M}_{\phi t}^h$

# Counterfactual unemployment

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- Observed unemployment:

$$u_{t+1} = u_t + s_t \cdot (1 - u_t) - f_t \cdot u_t$$

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2. no mismatch:  $f_t^* = \Phi_t \cdot \left( \frac{v_t}{u_t^*} \right)^\alpha = f_t \cdot \underbrace{\frac{1}{1 - M_t}}_{\text{Direct Effect}} \cdot \underbrace{\left( \frac{u_t}{u_t^*} \right)^\alpha}_{\text{Feedback through } u}$

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- Counterfactual unemployment in absence of mismatch:

$$u_{t+1}^* = u_t^* + s_t \cdot (1 - u_t^*) - f_t^* \cdot u_t^*$$

- Mismatch unemployment:  $u_t - u_t^*$

Data used: July 2006 - June 2012

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- **Unemployed**  $\{u_{it}\}$ : Jobseeker's Allowance Claimant Counts
- **Vacancies**  $\{v_{it}\}$ : Jobcentre Plus Vacancy Statistics
  - ▶ Sought occupation
  - ▶ Geographic location (Travel To Work Area)

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  - ▶ Geographic location (Travel To Work Area)
- **Productivity**  $\{z_{it}\}$ : Annual Survey of Hours and Earnings (ASHE)
- **EU rates**  $\{\delta_{it}\}$ : Labor Force Survey (LFS)
- **Matching function parameters**  $\alpha, \{\phi_{it}\}$ : estimated

## Summary statistics

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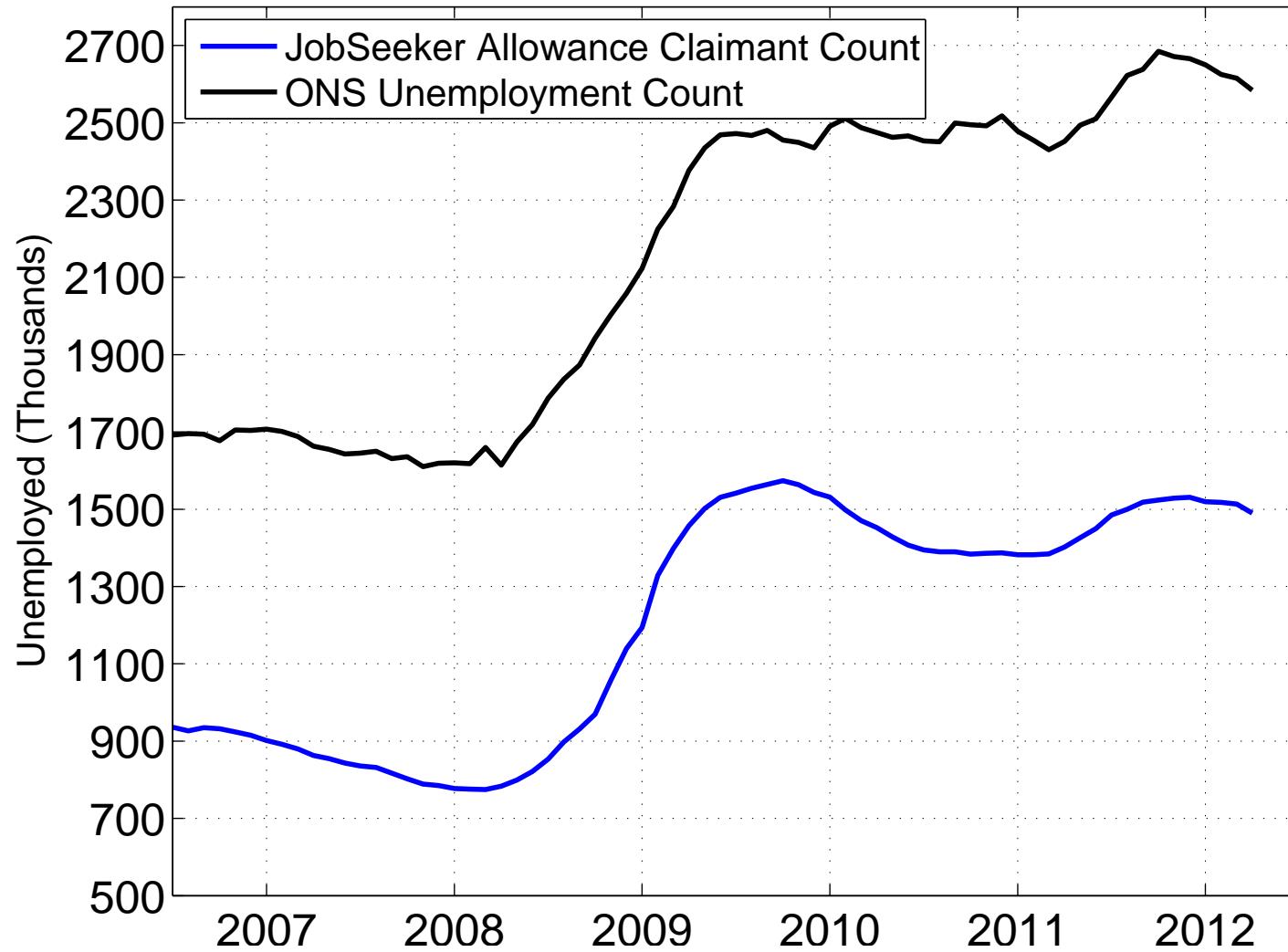
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	No. Sectors	Vacancies	Claims
2-digit occupation	24	7712	23173
3-digit occupation	76	1510	6471
Travel To Work Areas	215	619	2288
TTWA x 2-digit	1059	118	314
Region	11	26920	113725

## Unemployment: Claimant Count vs. LFS

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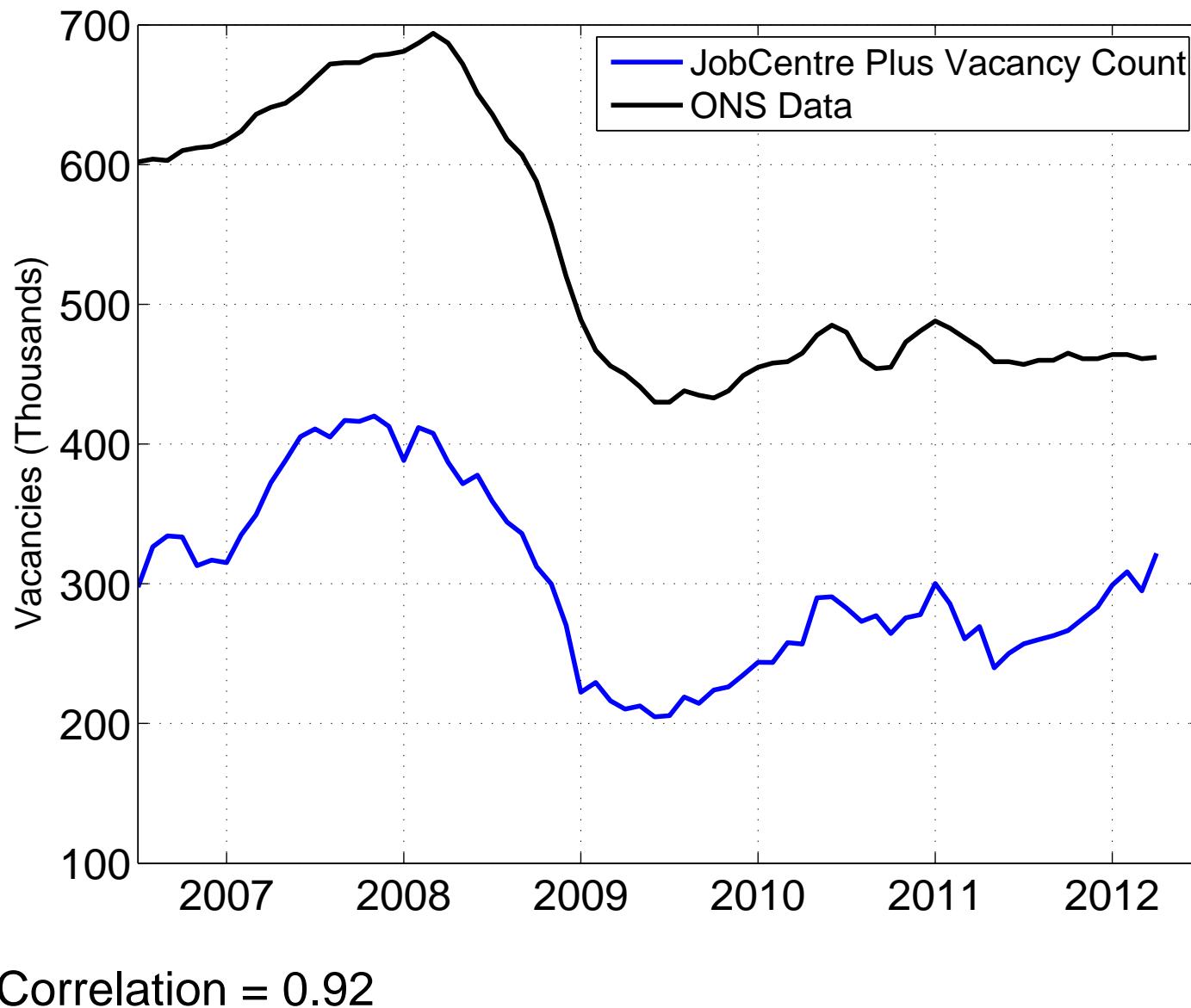


Correlation = 0.98

## Vacancies: Jobcentre Plus vs. ONS vacancy survey

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## Comparisons

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- **Claimants:** more prime-age males relative to LFS.
- Interesting pattern re unemployment duration:
  - ▶ fewer ST unemployed than in LFS, **pre-recession**;
  - ▶ duration distribution matches LFS, **post-recession**.

## Claimant Count vs. LFS

	Labor Force Survey		Claimant Count	
	Pre-Recession	Post-Recession	Pre-Recession	Post-Recession
<b>Age</b>				
16-24	0.42	0.39	0.42	0.35
25-49	0.43	0.45	0.52	0.57
50+	0.14	0.15	0.07	0.08
<b>Gender</b>				
Male	0.57	0.59	0.73	0.71
Female	0.43	0.41	0.27	0.29
<b>Duration</b>				
under 6 months	0.60	0.52	0.47	0.54
6-12 months	0.16	0.19	0.21	0.21
12-24 months	0.13	0.16	0.16	0.14
24+ months	0.11	0.13	0.17	0.12

## Comparisons

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- Interesting pattern re unemployment duration:
  - ▶ fewer ST unemployed than in LFS, **pre-recession**;
  - ▶ duration distribution matches LFS, **post-recession**.
- **Jobcentre Plus vacancies:** more concentrated in banking, finance and insurance.
- Under-represent manufacturing; distribution, hotels and restaurants; transport and communications.

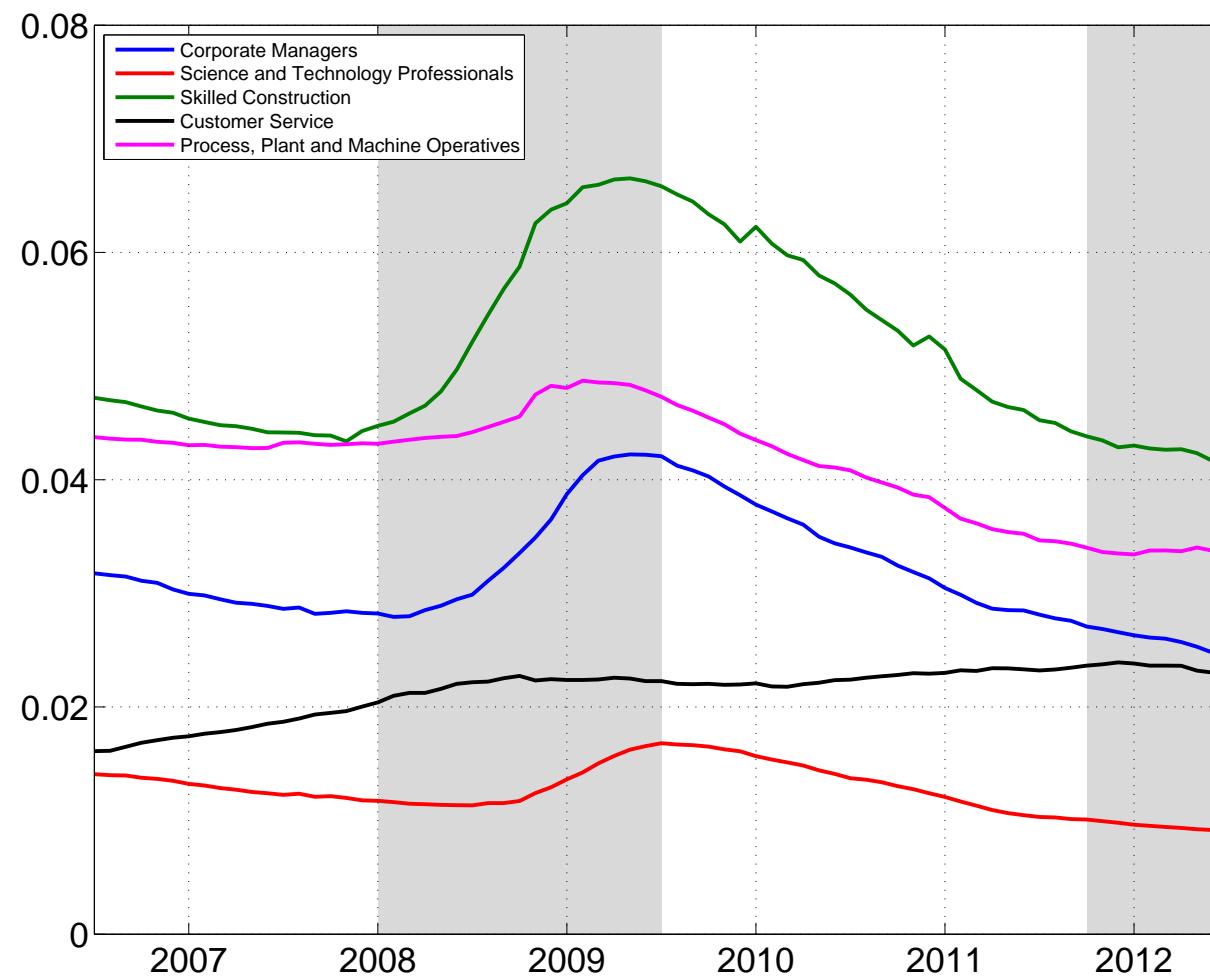
## Jobcentre Plus vacancies vs. ONS

Industry	Vacancy Survey		JobCentre Plus	
	Pre-Rec	Post-Rec	Pre-Rec	Post-Rec
Energy and Water	0.01	0.01	0.01	0.01
Manufacturing	0.09	0.07	0.03	0.03
Construction	0.04	0.03	0.03	0.03
Distribution, Hotels & Restaurants	0.28	0.28	0.17	0.13
Transport and Communications	0.11	0.10	0.04	0.03
Banking, Finance & Insurance	0.23	0.21	0.57	0.53
Public Admin., Education & Health	0.21	0.24	0.12	0.20
Other Services	0.04	0.04	0.04	0.05

## Change in unemployment shares across occupations

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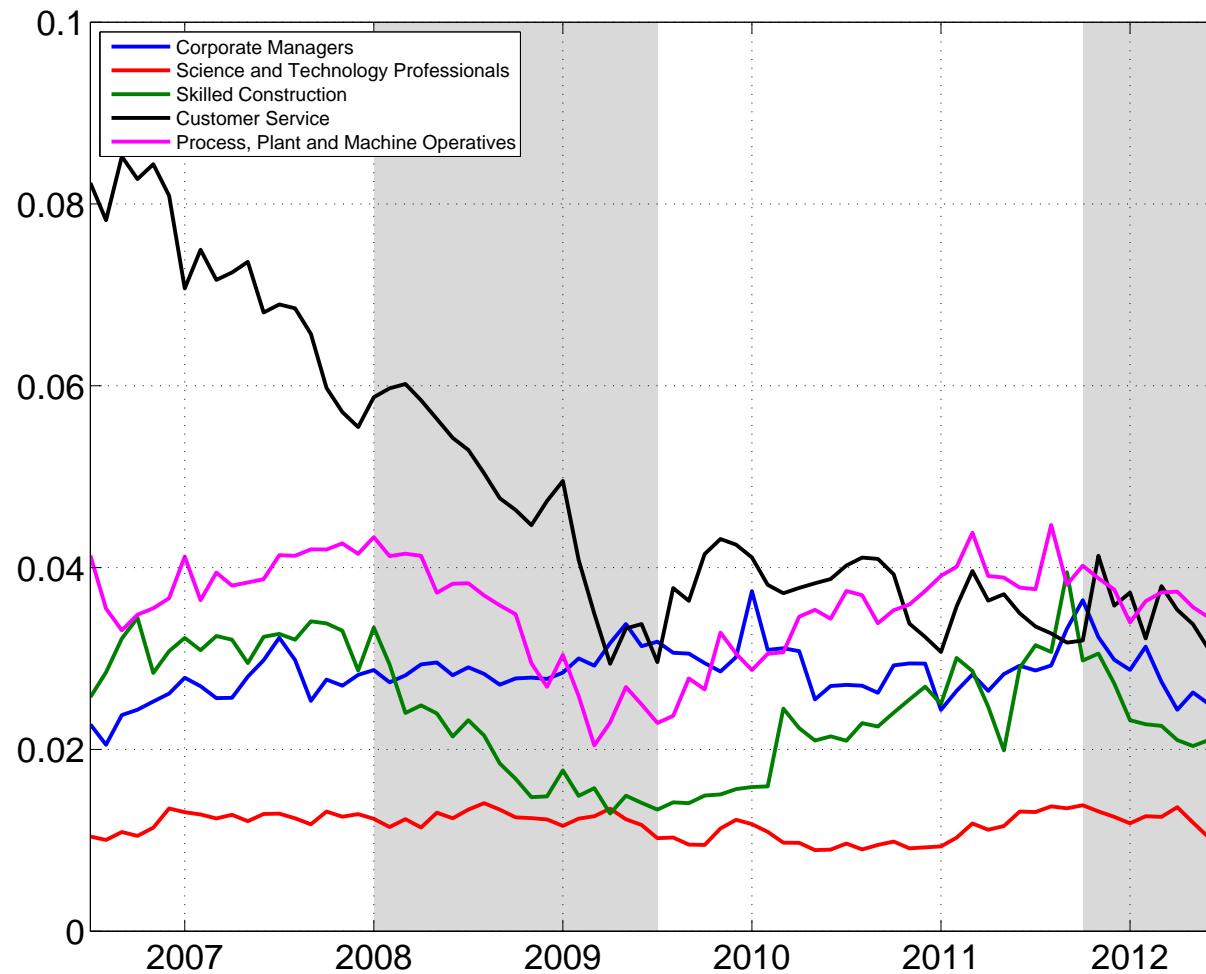


Skilled Construction, Corporate Managers particularly hit

## Change in vacancy shares across occupations

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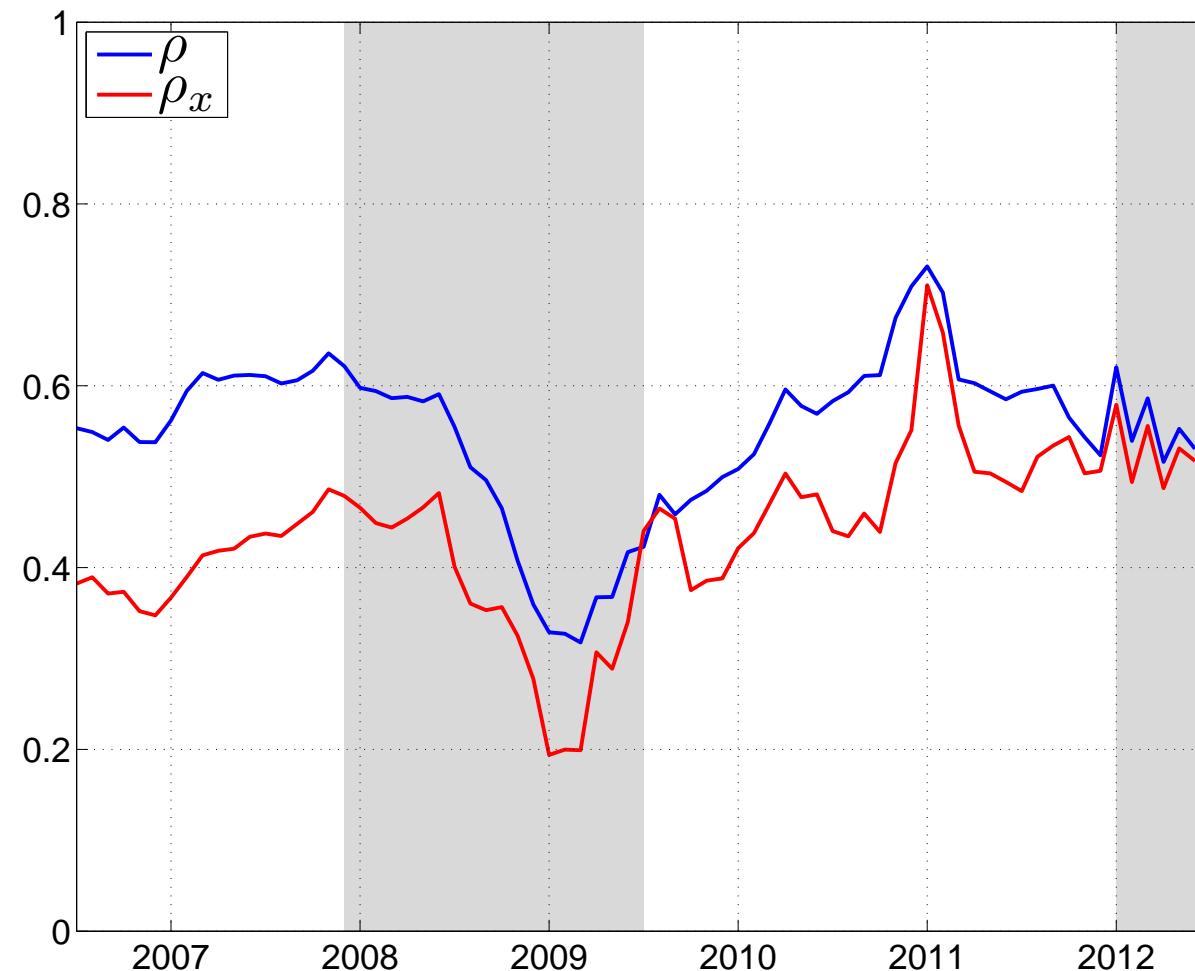


Sharp decline in Construction, Customer Service, Manufacturing

## Correlation between $(u, v)$ shares across occupations

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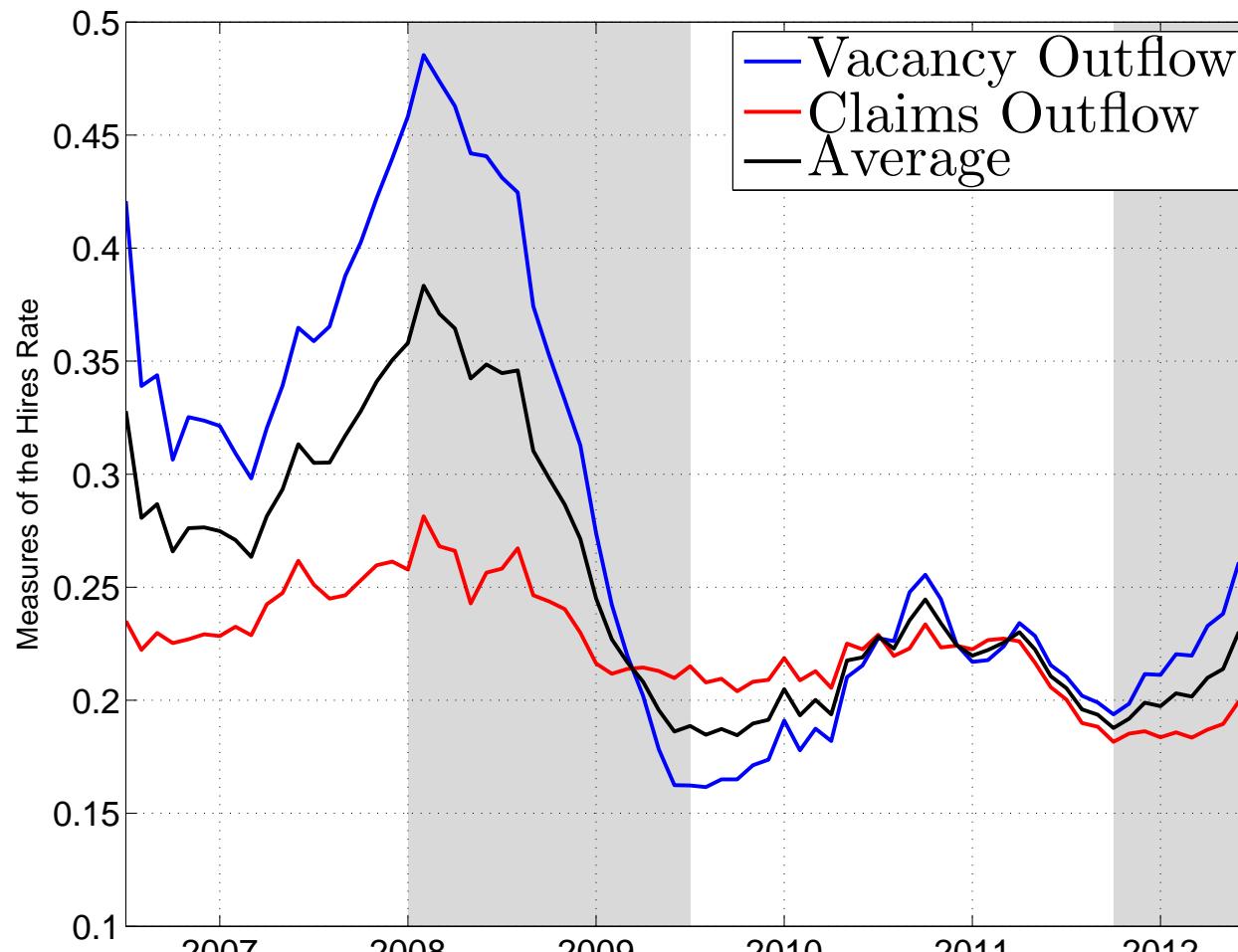


A decline in the correlation is a sign of worsening mismatch

## Unemployment outflow data

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We use the average of the two series to estimate  $\alpha$  and  $\{\phi_i\}$

## Matching function estimation

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- At the aggregate level:

$$\ln \left( \frac{h_{it}}{u_{it}} \right) = const + \gamma' QTT_t + \alpha \ln \left( \frac{v_{it}}{u_t} \right) + \epsilon_t$$

## Matching function estimation

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- At the sectoral level:

$$\ln \left( \frac{h_{it}}{u_{it}} \right) = \gamma' QTT_t + \chi_{t \leq 8.03} \ln \phi_i^{pre} + \chi_{t > 8.03} \ln \phi_i^{post} + \alpha \ln \left( \frac{v_{it}}{u_{it}} \right) + \epsilon_t$$

## Estimation results

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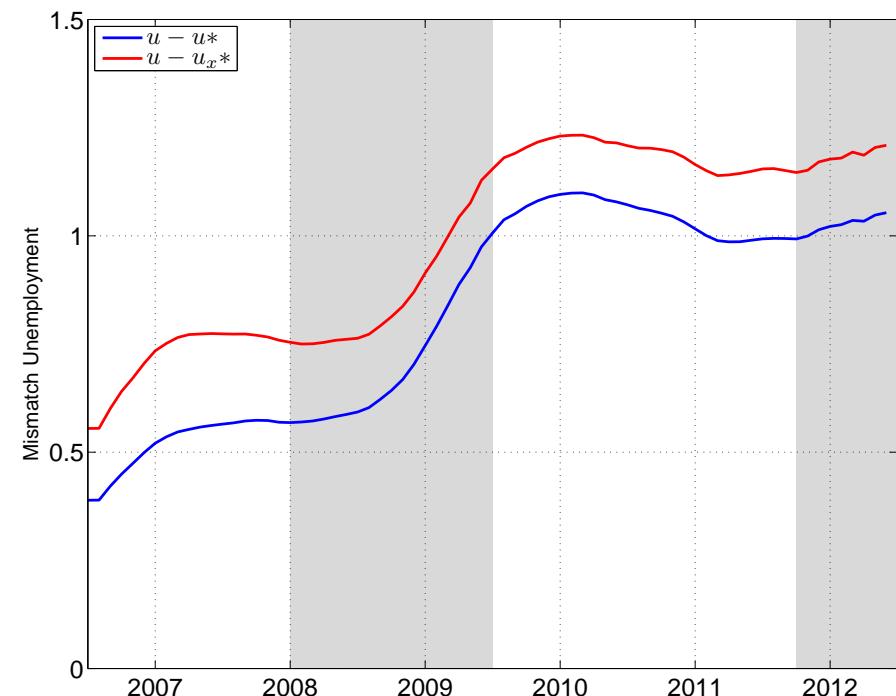
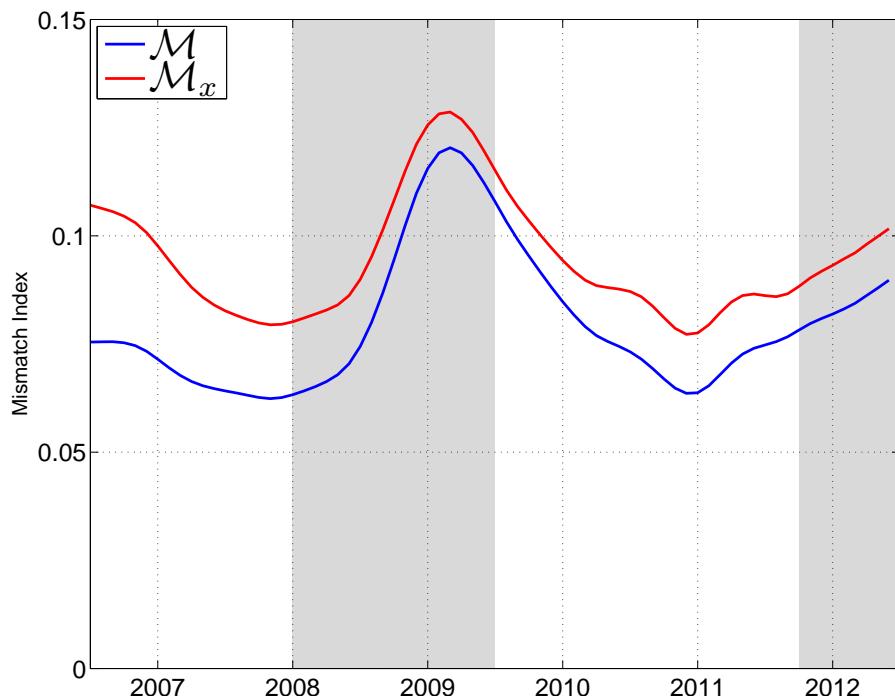
	$\alpha$	Sample Size
Aggregate	0.559*** (0.059)	72
$\phi_i$ Fixed	0.472*** (0.006)	1728
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Distribution of estimated  $\phi_i$  varies between 0.43 and 0.67.

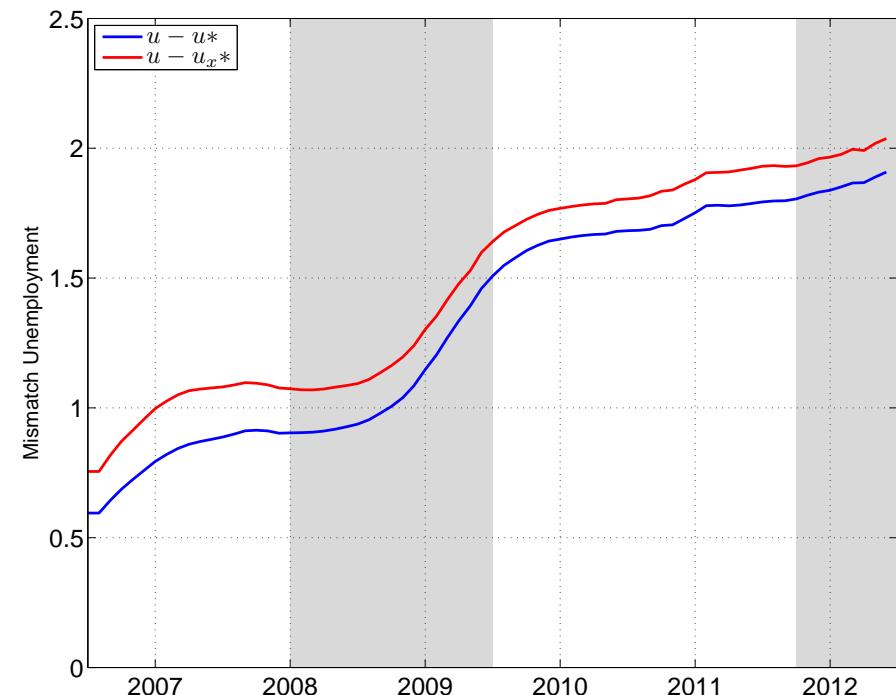
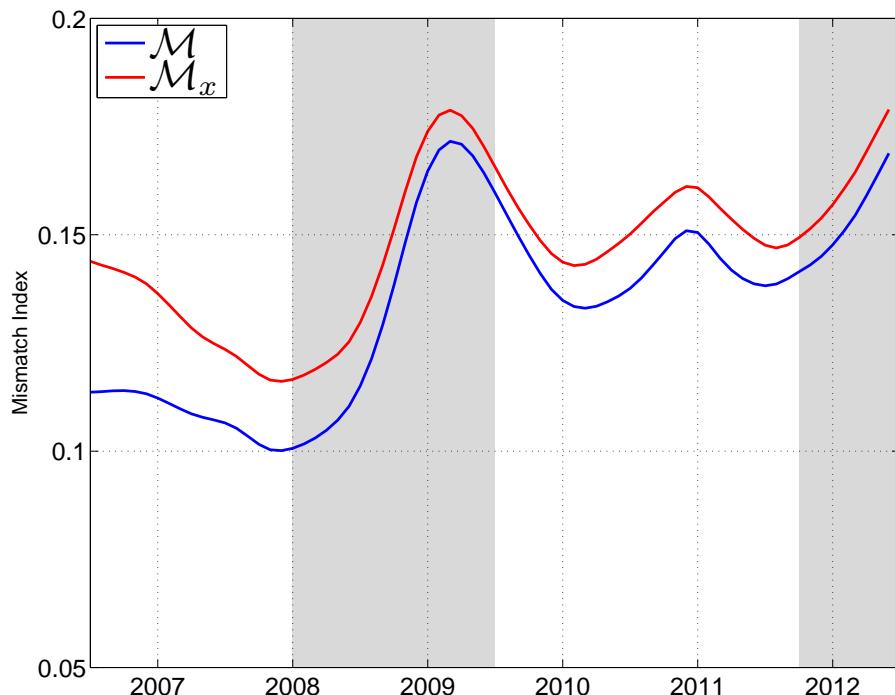
## Occupational mismatch (2-digit)



About 6 pct of hires lost in the recession bc of higher mismatch

About 0.5 pct points increase in mismatch unemployment

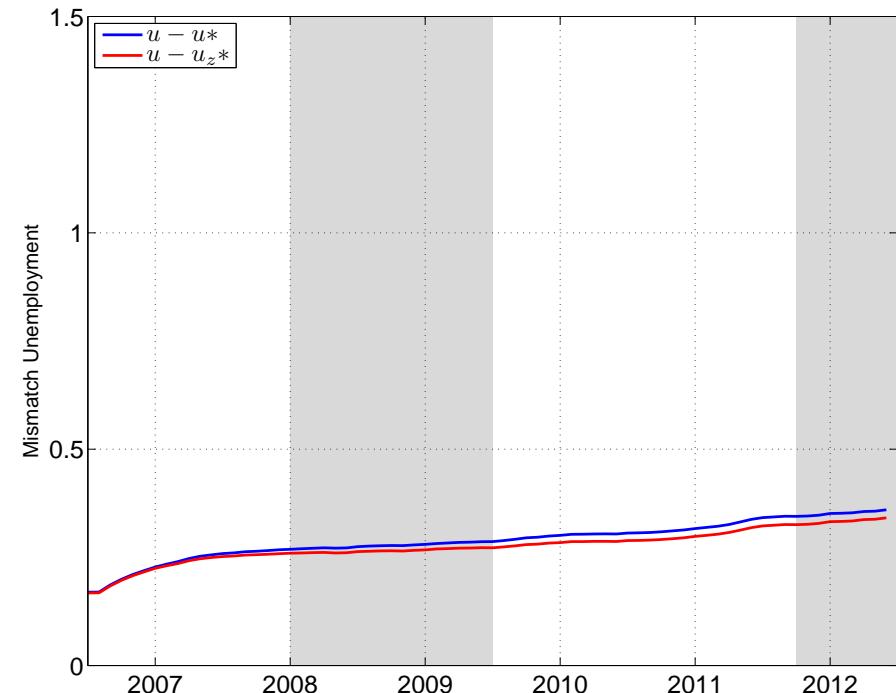
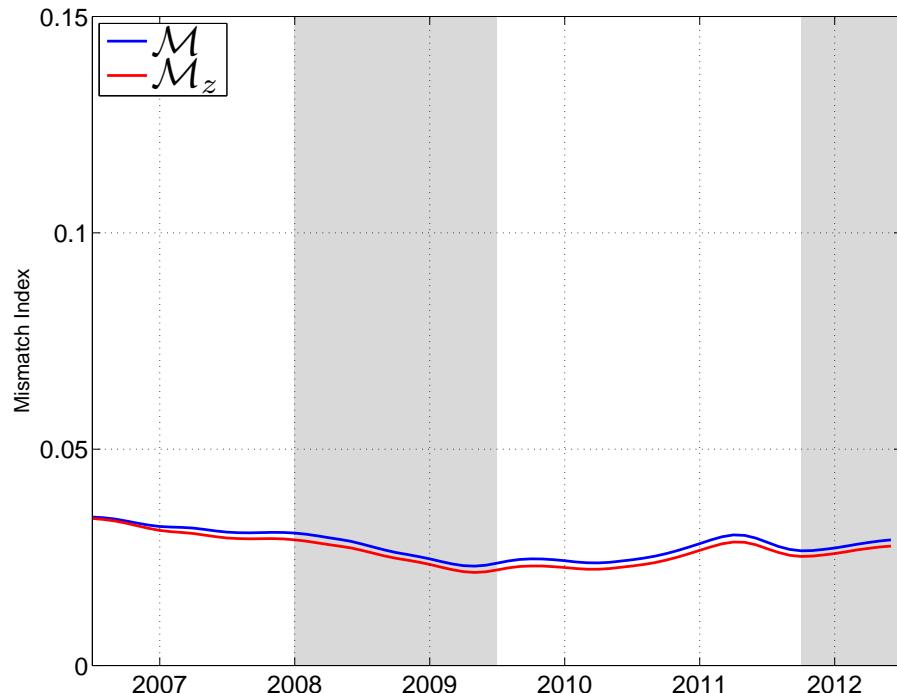
## Occupational mismatch (3-digit)



About 7 pct of hires lost in the recession bc of higher mismatch

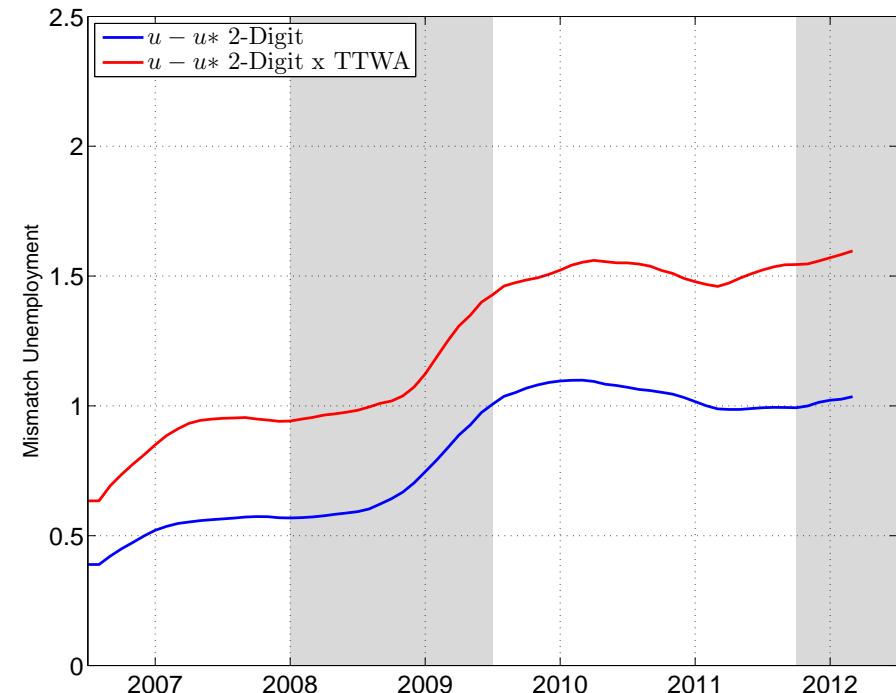
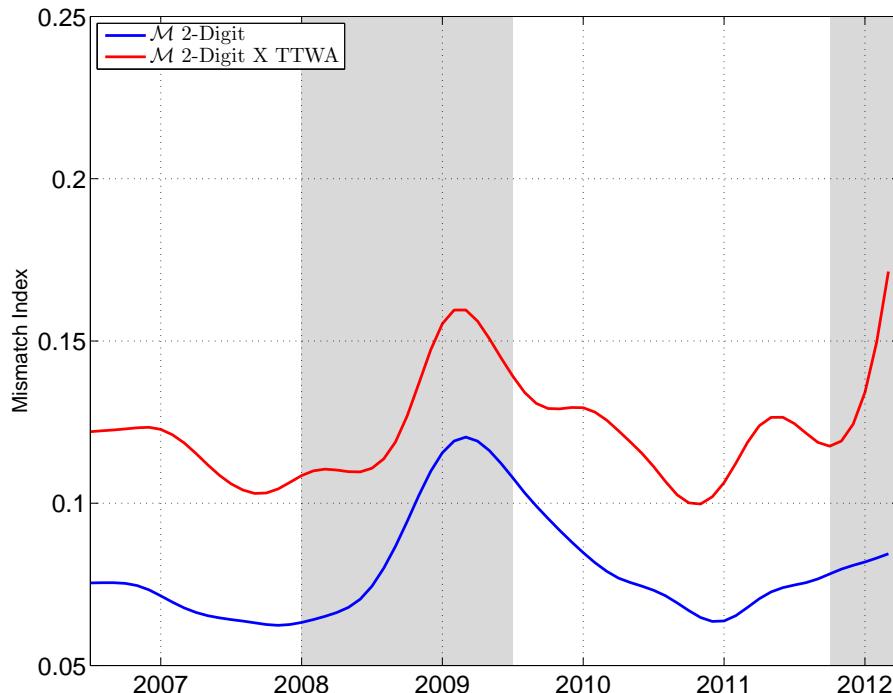
About 0.75 pct points increase in mismatch unemployment

# Geographic mismatch (TTWA's)



Negligible increase in mismatch unemployment

# Occupation X geography mismatch (2-digit x TTWA)



About 6 pct of hires lost in the recession bc of higher mismatch

About 0.6 pct points increase in mismatch unemployment

## Routine-Cognitive Occupations

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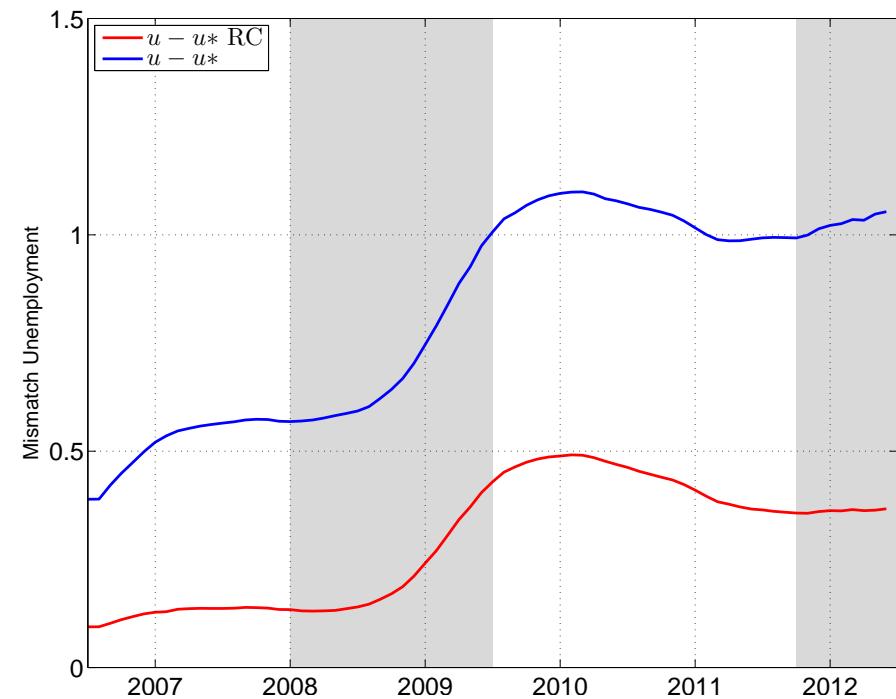
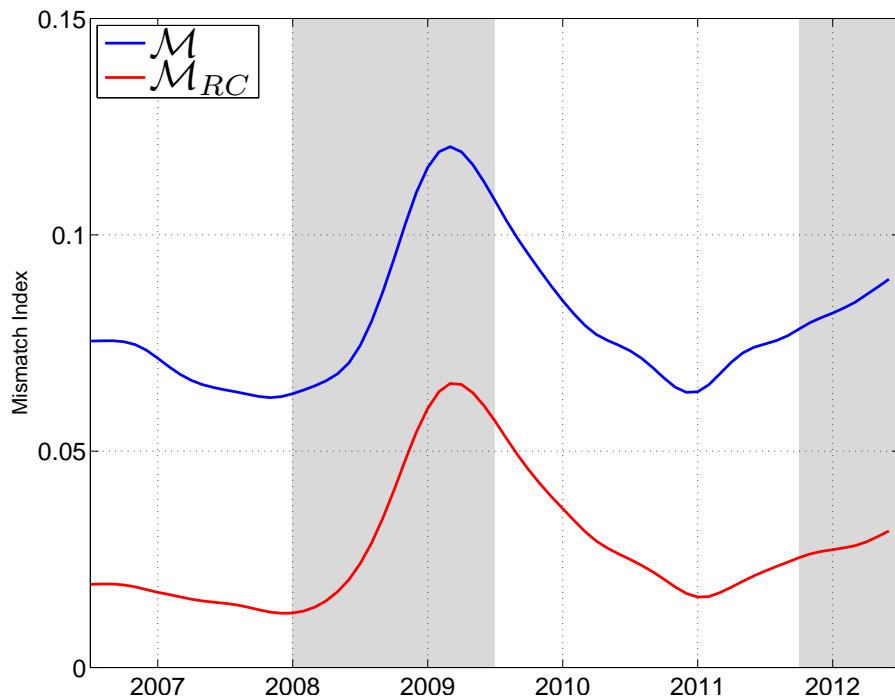
- Notion of job polarization:
  - ▶ more jobs in highest/lowest skill (non-routine) occupations;
  - ▶ fewer opportunities in middle skill (routine) occupations.

# Routine-Cognitive Occupations

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- Notion of job polarization:
  - ▶ more jobs in highest/lowest skill (non-routine) occupations;
  - ▶ fewer opportunities in middle skill (routine) occupations.
- Some examples:
  - ▶ (C, NR): Managers; professionals; culture, media, sports;
  - ▶ (C, R): Office and administrative support occupations;
  - ▶ (M, R): Skilled trades (metal, construction, printing, ...);
  - ▶ (M, NR): Sales and customer service occupations.

# Routine-Cognitive Occupations



About 6 pct of hires lost in the recession bc of higher mismatch

About 0.4 pct points increase in mismatch unemployment

## Summary of results

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	$\Delta(u - u^*)$	$\Delta(u - u^*)/\Delta u$
2-digit occupation	0.53 ppts	18.9%
3-digit occupation	0.75 ppts	26.9%
Travel To Work Areas	0.03 ppts	1.2%
TTWA x 2-digit	0.59 ppts	21.2%
Region	0.07 ppts	2.6%
Routine-Cognitive	0.36 ppts	12.8%

Contribution of mismatch unemployment highest for  
**3-digit occupations and occupations X geography**

# Endogenous vacancy creation

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- Equilibrium:
  1. Free entry
    - vacancy creation cost:  $K_i(v_{it}) = \kappa_{it}^\varepsilon \cdot \frac{v_{it}^{1+\varepsilon}}{1+\varepsilon}$
  2. Hosios condition
  3. Bargaining solution: Shaked-Sutton (1984), Acemoglu (1996)

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$$(\kappa_{it} v_{it})^\varepsilon = \Phi_t \phi_{it} \left( \frac{u_{it}}{v_{it}} \right)^{1-\alpha} \alpha \frac{Z_t z_{it}}{1 - \beta (1 - \Delta_t) (1 - \delta_{it})}$$

- Given  $\varepsilon$ , back out  $\{\kappa_{it}\}$  which replicates data on  $\{v_{it}\}$

## Endogenous vacancy creation

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- Equilibrium free-entry condition:

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- Planner's optimal vacancy creation:

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- Comparison:  $\frac{v_{it}}{v_{it}^*} = \left( \frac{u_{it}}{u_{it}^*} \right)^{\frac{1-\alpha}{1-\alpha+\epsilon}}$

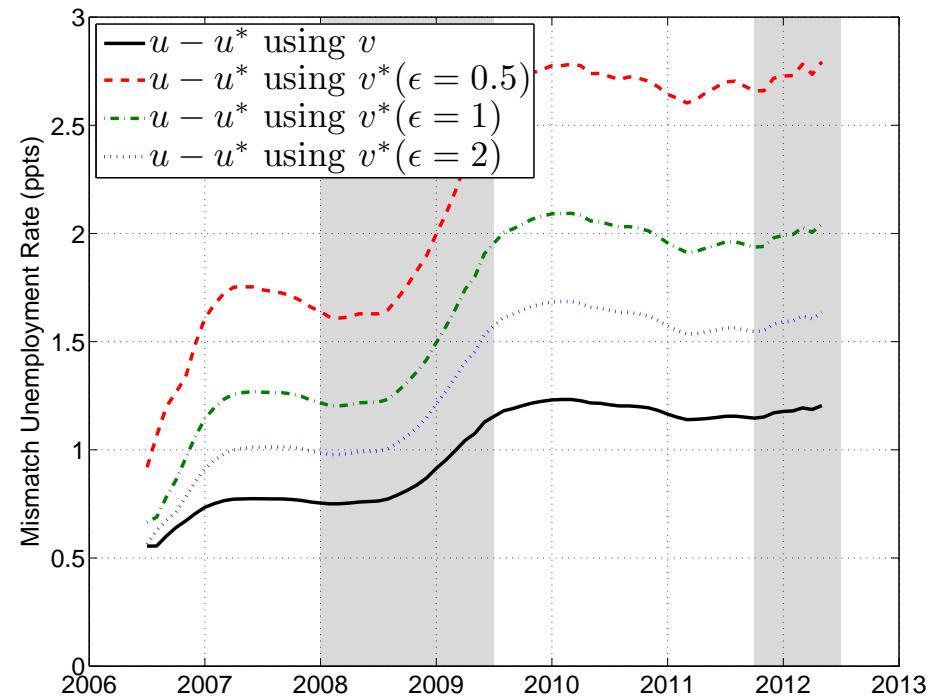
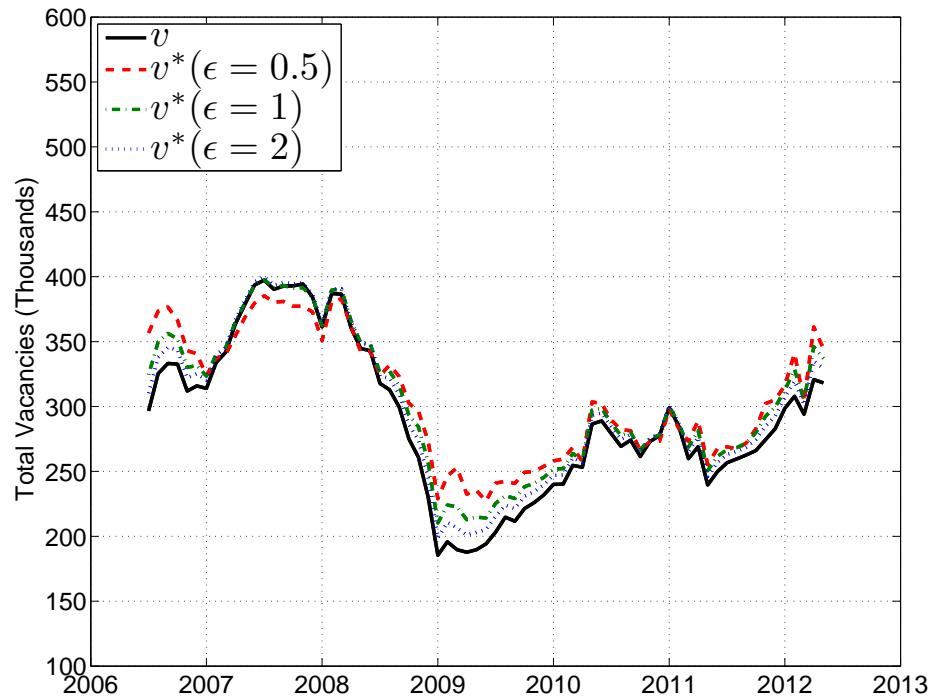
# Endogenous vacancy creation

- Planner vs. observed job finding rate

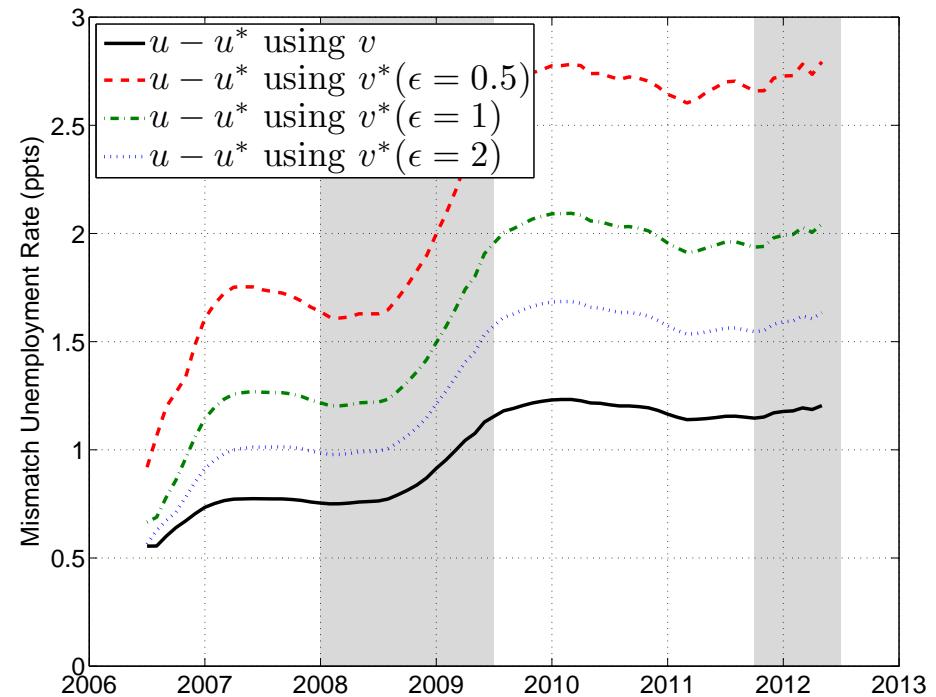
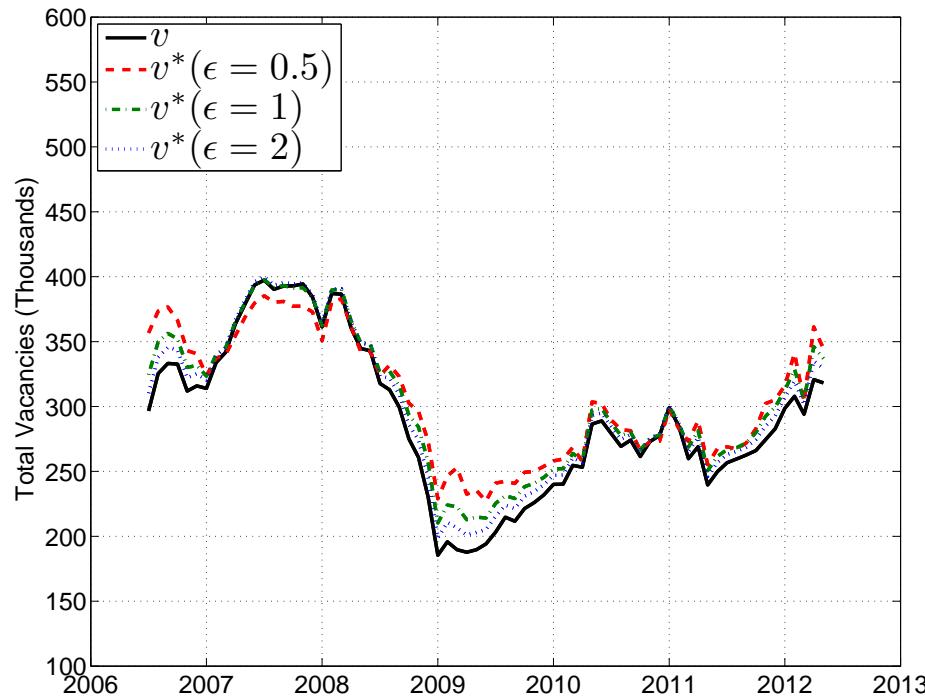
$$f_t^* = f_t \cdot \underbrace{\frac{1}{1 - M_t}}_{\text{Direct Effect}} \cdot \underbrace{\left(\frac{u_t}{u_t^*}\right)^\alpha}_{\text{Feedback through } u} \cdot \underbrace{\left(\frac{v_t^*}{v_t}\right)^\alpha}_{\text{Feedback through } v}$$

More misallocation → fewer vacancies → more mismatch unempl.

# Mismatch $u$ with endogenous vacancies



# Mismatch $u$ with endogenous vacancies



- Quantitatively, the value of  $\epsilon$  is critical
- With  $\epsilon = 0.5$ , increase in mismatch  $u$  is **twice as large** as baseline

## Endogenous vacancies: sensitivity

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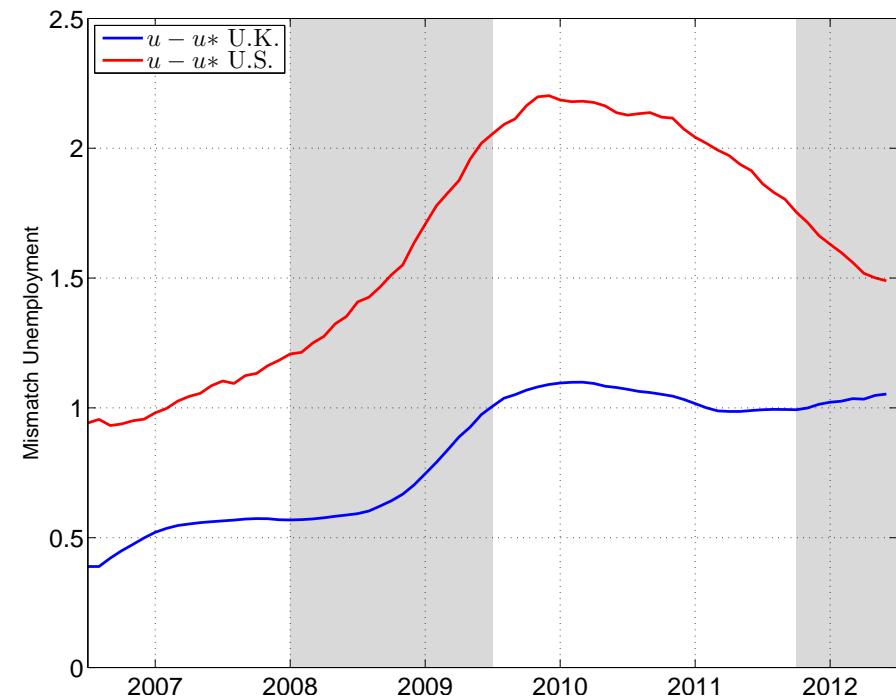
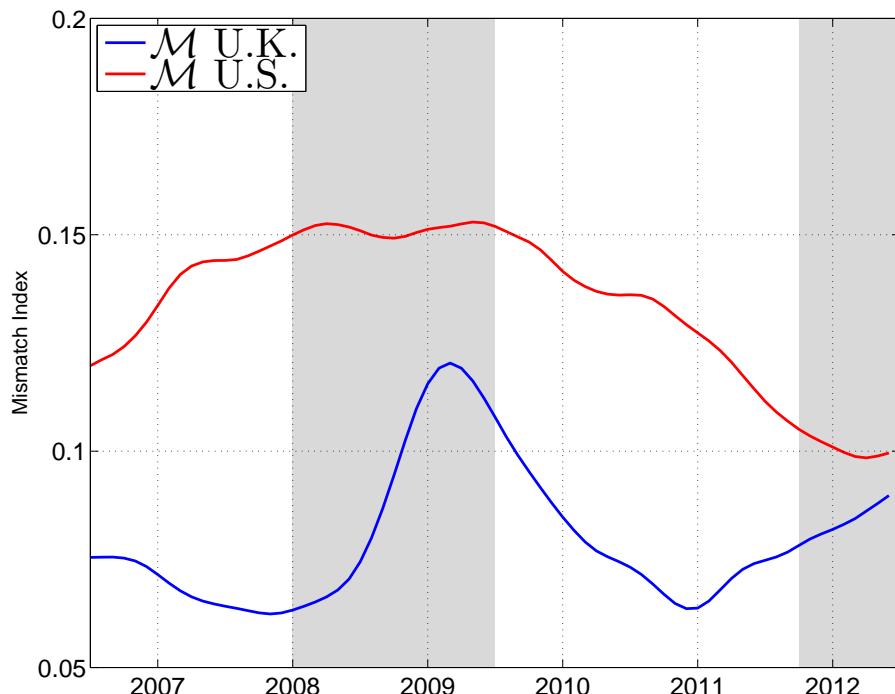
2-digit occupation	$\Delta(u - u^*)$	$\Delta(u - u^*)/\Delta u$
Baseline	0.53 ppts	18.9%
$\epsilon = 0.5$	1.16 ppts	41.2%
$\epsilon = 1$	0.88 ppts	31.5%
$\epsilon = 2$	0.70 ppts	25.1%

## Conclusion and future work

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- Contribution of mismatch to unemployment in the U.K.
  - ▶ Mismatch explains about 1/3 of rise in unemployment
  - ▶ Unlike the U.S., mismatch is on the rise again

## Comparison to the U.S.



- More gradual increase and decline of mismatch in the U.S.
- Mismatch has been increasing again in the U.K. since 2011

## Conclusion and future work

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  - ▶ Mismatch explains about 1/3 of rise in unemployment
  - ▶ Unlike the U.S., mismatch is on the rise again
- Direct measurement of skill mismatch:
  - ▶ Distance in terms of skill content between  $\{v_{it}\}$  and  $\{u_{it}\}$

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- Direct measurement of skill mismatch:
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- Structural equilibrium models
  - ▶ Sources of mismatch? Skill specificity, wage rigidity, policy, ...